



FleetBoss from Tech Solutions Plus. The fleet management solution that works.

“Do I really need a fleet management system?” To stay competitive these days, you can’t afford not to have one. So the real question is:

“What solution is right for my business?”

Bottom-line savings, plus peace of mind

How can you save a lot of money on your operations, by spending just a little? What can give you the kind of high productivity the big corporate fleets do, without a massive investment in technology? And can you really save enough on fuel, overtime, and insurance to pay for it in just a few months?

Tech Solutions Plus can make it happen, with FleetBoss. It’s a powerful GPS-based system for managing mobile resources. It’s easy to use, flexible to fit your needs and budget, affordable with no recurring fees, and it delivers: Our clients typically see savings of 10% to 30% on their fleet-related expenses. Best of all, we’ll help you put your system to work, so you see real savings right away.

More than a product handoff

Tech Solutions Plus is a service company. Our mission is solving business problems with effective technology. We install FleetBoss because it offers strong, flexible features for a reasonable price, without costly airtime charges, and is easy to use. But any product is only as good as the results you get from it – so to make sure you get the most from your investment, we provide:

- **Installation and training.** After each vehicle is equipped with the unit you choose, we’ll set up your controls in about two hours and show you everything you need to start using FleetBoss.
- **Analysis.** Once you’ve accumulated some live data, we’ll come back. While the system is very intuitive to use, we can provide additional tips to help you get the most from analyzing the results, then suggest broader ways to use the information to improve performance.
- **Ongoing support.** Over time we’ll keep you informed, with free strategies and ideas for improving productivity, as well as optional, in-depth consulting services. And we’re always a phone call away if you need help.
- **Risk management services.** We can work with your insurers to lower your rates, based on the liability and safety benefits of FleetBoss.

Capturing real-time data for real-world savings

Every business is different. We can’t say exactly how, or how much, you’ll benefit from FleetBoss until we get to know you. But based on our experience with clients in many industries, here are some key savings areas:

- **Productivity.** Make the most of your existing fleet, with more service calls or deliveries, per driver, per day – and less time spent on paperwork.
- **Fuel.** Eliminate excessive idling, side trips, and speeding that waste money.
- **Overtime and billing.** Eliminate unnecessary overtime and billing errors by knowing exactly where and when your vehicles are at all times.
- **Customer service.** Guarantee stops and times to your customers; then verify service quality and track “missed stop” issues.
- **Liability and insurance.** Reduce your liability, and your insurance premiums.

See for yourself. To get an easy, online analysis of your specific needs and see what you could save with FleetBoss, go to www.sftsp.com. Or call us at 415.282.3517.

FLEETBOSS GLOBAL POSITIONING SOLUTIONS ANNOUNCES RELATIONSHIP WITH AAA TO ENHANCE AAA’S ROAD SERVICE FLEET OPERATIONS

ORLANDO, FLORIDA – August 25, 2003 - FleetBoss Global Positioning Solutions, Inc., an industry leader in GPS-based vehicle management systems, today announced it has been named a “preferred supplier” of GPS fleet management products and services to AAA and its affiliated clubs in the United States and Canada. With more than 46 million members, AAA is the largest organization for vehicle owners in North America.

Economics 101

What's the most cost-effective way for your business to make more money:

- A. Expand your fleet? Too expensive.
- B. Charge higher rates? Forget about it.
- C. Become more productive.**

Major investments have to wait for the right time. And whatever business you're in, prices are probably fiercely competitive already. That leaves **productivity**: making the most of what you already have. Get more done, per vehicle, per day. Spend less on fuel and overtime. Outperform your competitors – without spending a fortune.

5 myths about GPS

- **GPS systems are too expensive.** FleetBoss solutions start at about \$1,000 per vehicle plus a one-time setup fee, with no recurring costs. Less than what you might be spending in annual wasted fuel costs alone. (According to the U.S. Department of Energy, excessive idling can waste up to 800 gallons of fuel yearly for the average truck. At an average of \$1.75 per gallon, that's \$1400 annually.)
- **It's too much trouble to use.** FleetBoss is hands-free, requires little or no driver interaction, and works with an easy-to-use desktop application. You'll be up to speed after the first day.
- **We're too small to bother.** Our solutions are tailored to your needs and size – from a handful of vehicles to thousands.
- **The other guys don't use them.** GPS systems have long been standard practice for larger fleets, and are growing fast even in small companies.
- **It's a flashy technology that doesn't give results.** GPS-based systems have been proven and tested for years, and FleetBoss has been cutting costs for thousands of customers since 1998.

FleetBoss at work: Flexible solutions for every business

FleetBoss systems provide a unique combination of integrated GPS hardware and software solutions. They're designed to bring big business solutions within reach of small business budgets.

Onboard GPS hardware, fleet tracking equipment, reporting and analysis tools, and available real-time vehicle location provide a full range of mobile fleet management solutions. Prices start as low as \$1,000 per vehicle, and unlike many technologies, FleetBoss doesn't depend on costly cellular-network airtime.

The BOSS® 1000 System:

- Economical fleet accountability
- No monthly monitoring fees
- Portable memory module transfers data from vehicle to computer

The BOSS® 2500 System:

- Downloads vehicle data automatically
- Driver interaction not required
- Vehicle reports available within minutes of arriving at home base

The BOSS® 3500 System features all the benefits of the 2500 model, plus:

- World's first two-in-one system
- All the benefits of the 2500, plus
- Real-time Automatic Vehicle Location (AVL)

NEW! The BOSS 4500 System. Power version of the 3500, designed for larger fleets.

- New ALDownloader for reliable, more efficient data transfer
- Built-in sleep mode that improves battery management
- Microburst Automatic Vehicle Location (AVL)



“ With rising gas prices we were able to cut down on gas consumption by being more direct from office to job site. We had a truck stolen from a job site and were able to provide the police with every stop made from the time it was stolen until we recovered the truck...The system has contributed to our overall company profitability.”

**Ken Peterman, Owner/President,
Duke Electric, Georgia**

About FleetBoss

FleetBoss Global Positioning Solutions is a transportation logistics pioneer and innovator in GPS technology. Since 1998, FleetBoss has provided GPS fleet management systems that have generated tens of thousands of dollars in savings and profits for over 2500 businesses nationwide.



About TSP

Tech Solutions Plus is the exclusive distributor for FleetBoss in the greater San Francisco Bay Area. And more: We rely on many years of experience in the transportation management, technology, and software industries to provide expertise, as well as equipment, to our clients.

For more detailed product information and pricing, please call TSP at **415.282.3517**, or visit us at **www.sftsp.com**. We'll plan a solution that's right for you.

