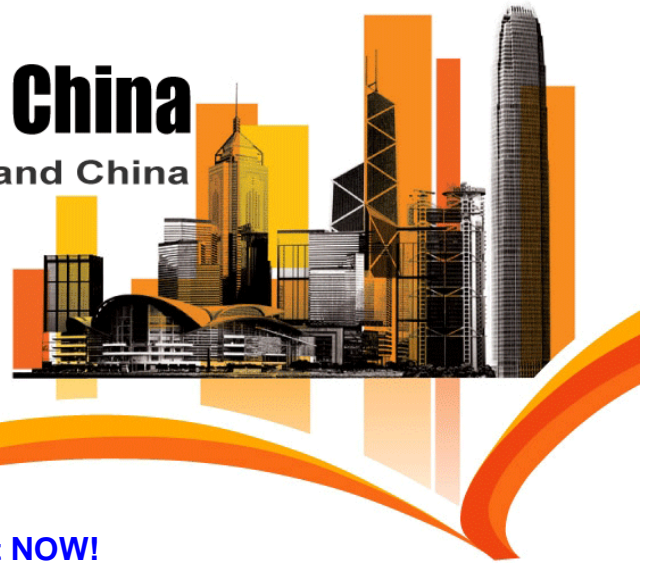


# Hong Kong and Zhuhai : Your Partners for Success in China

Seminar on doing business with Hong Kong and China

Sheraton Seattle Hotel  
400 Sixth Avenue, Seattle, Washington 98101

Tuesday | July 15, 2008 | 8:30am-2:00pm



## Seattle - Hong Kong - Zhuhai

If you're interested in the China market, please reserve your seat NOW!

China's rapid development is opening new doors for American companies in the Pearl River Delta (PRD) region. With the right entry strategy, any company can enjoy the benefits China brings. One of the best ways to get started is through Hong Kong for its reliable legal systems, professional services and world-class infrastructure. Located at the southern end of the Pearl River Delta area, Zhuhai is also one of the first Special Economic Zones which is fast becoming a powerful modern port city, science and education city, as well as a regional hub for transportation. Hong Kong and Zhuhai together offer an opportunity for businesses in the state of Washington to explore the emerging greater China market.



Register for this half-day seminar program to hear more about how you can also leverage on the Greater Pearl River Delta to gain entry into the China market. Here is the opportunity for you to share the views and network with the officials, professionals and industry experts from Hong Kong and Zhuhai.

### PROGRAM

8:30 – 9:00

**Registration + Breakfast**

9:00 – 11:30

**Hong Kong + Pearl River Delta:  
China's Best Entry Point**

**Zhuhai: Your Platform for Capturing  
Business Opportunities in China**

**Case Studies and Panel Discussion**  
on using Hong Kong – Zhuhai and other  
Pearl River Delta cities for American  
companies to enter the China market

*(The panel of speakers will include a  
high-level ranking government official  
from Zhuhai, senior representative from  
the Hong Kong Trade Development  
Council and leading American business  
executives.)*

11:30 – 13:00

**Networking Luncheon** (seminar  
attendees only)

13:00 – 14:00

**Business Matching Workshop**  
(optional)

Organizers:



**Zhuhai Municipal  
People's  
Government**

### REGISTRATION FORM

For free admission, please register online at

<http://www.nushkba.org/Events/Seattle15Jul08.htm>

or fax completed form to (213)-613-1490 by Monday, June 30, 2008.

Name:	
Job Title:	
Company:	
Address:	
City/State/Zip:	
Phone:	
Fax:	
Email:	
Website:	
Nature of Business:	
<input type="checkbox"/> Click here if you are interested in attending the Business Matching Workshop	

For additional information, please contact:

Hong Kong Trade Development Council  
350 South Figueroa Street, Suite 139, Los Angeles, CA 90071

Tel: 213-622-3194 ext 218

E-mail: laevents@tdc.org.hk

Website: <http://www.nushkba.org/Events/Seattle15Jul08.htm>

# Hong Kong and Zhuhai: *Your Partners for Success in China*

Seminar and Networking Lunch in Phoenix

Tuesday | July 15, 2008 | 8:30am – 2:00pm

Sheraton Seattle Hotel, 1400 Sixth Avenue, Seattle, Washington 98101

## Co-organizers:



## Supporting Organizations (invited):



City of Seattle  
(invited)

Greater Seattle  
Chamber of  
Commerce (invited)



National U.S.  
Hong Kong Business Association



Washington  
Technology Industry  
Association (invited)



STATE OF WASHINGTON  
DEPARTMENT OF COMMUNITY,  
TRADE AND ECONOMIC DEVELOPMENT

## A partial list of speakers:

	<p><b>Stephen Wong</b> is the Regional Director of the Hong Kong Trade Development Council (HKTDC) for the Americas. He oversees HKTDC's nine branch offices in North, Central and South America. With more than 40 offices around the world, Hong Kong Trade Development Council is the statutory organization for promoting Hong Kong's international trade through comprehensive services of business matching, product magazines, trade fair information and market intelligence.</p>
	<p><b>David Tang</b> is Managing Partner, Asia for the U.S. law firm Kirkpatrick &amp; Lockhart Preston Gates Ellis LLP. He was a former Managing Partner of the predecessor Firm from 1995-2000. His practice focuses on foreign investment and international business transactions and financings. Among other activities, he serves as Chairman of the Board of the Federal Reserve Bank of San Francisco, President of the American Bar Foundation research institute, past Chair of the Greater Seattle Chamber of Commerce and on the boards of National Bureau of Asian Research, the Pacific Council on International Policy, National Committee on US-China Relations, and Anglo-American Real Property Institute.</p>
	<p><b>Charles K. Witzleben</b> is President of SUPERVALU's International Division. SUPERVALU Inc. is the largest food distribution company in the U.S., and 11th largest retailer, with total revenue of over US\$20 billion. The International Division is responsible for all of the company's worldwide distribution and procurement, has been in operation since 1985, and has a staff over 50 people dedicated to international trade and development. Headquartered in Tacoma, Washington, SVI services retailers and importer/distributors throughout the world, with a primary focus on Asia Pacific and Latin America. SVI also manages all food imports for the company, and has a fast growing general merchandise import program for customers outside of the company.</p>

For additional information, please visit <http://www.nushkba.org/Events/Seattle15Jul08.htm>