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*Continuing a long standing tradition, **MAUI HANDS** currently represents over 275 fine artists, artisans, jewelers, woodworkers, glassblowers, potters, and sculptors, all 100% local to the state of Hawaii.*

*Now with 5 locations, **MAUI HANDS** hosts a spectacular showcase of fine art and home furnishings including garden art, carpets, lamps, local hardwood furniture, kitchen and bath accessories in glass, basketry, and pottery and distinctive Hawaiian gifts.*

From our hands to yours ■ ■ ■



The OWNER

Panna Speas was born in the summer of 1960 on Lake Michigan. Her first home was a 52 foot sailboat she shared with her parents, grandmother, 3 sisters, a brother and a monkey. She spent blissful years of childhood on St. Croix in the US Virgin Islands before moving to Florida to attend College.

After four years in a commune, a year traveling the world and two years in the Florida Keys, Panna then found a home in Maui where she suspects she'll stay for good. Her family and an interesting and eventful life taught her the value of courage, stamina and honesty. Business school provided her the bookkeeping, secretarial and management skills needed to start an enterprise. Working in the service industry taught her how to value and respect the customer.

MAUI HANDS was born of a desire to work with good people while being surrounded by beauty. Dreams do come true.

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Since 1992

THE HISTORY



MAUI HANDS began a tradition of representing Hawaii's fine artists, artisans, jewelers, woodworkers, glassblowers, potters, and sculptors in the Spring of 1992. Since then, MAUI HANDS has also become a showcase of fine home furnishings including garden art, carpets, lamps, local hardwood furniture, kitchen and bath accessories in glass, basketry, and pottery and distinctive Hawaiian gifts. All are hand chosen from 275 + talents, all 100% local to Hawaii.



The first location opened in August of 1992 at The Courtyard in Makawao, with 25 artisans. The second gallery began operation in November of 1994 at the Queen Kaahumanu Center, the largest mall on Maui. For seven years in a row MAUI HANDS won the Center's Award for "Highest Sales Per Square Foot" in it's category.

MAUI HANDS opened its third location in April of 2000 in the town of Paia on the picturesque north shore of Maui. This spacious location provided high ceilings and a varied wall space as well

as much needed room for the increasing foot traffic.

In December of 2002 Maui Hands was invited to open at the prestigious Hyatt Regency, Ka'anapali, which allowed those artist remaining on the waiting list to be represented.

Maui Hands opened the doors of gallery number five on Front Street in Lahaina September of 2004 with a grand and festive reception.

Spring of 2005, MAUI HANDS opened it's flagship mainland Artisans Boutique on Ocean Ave. in Santa Monica, CA.



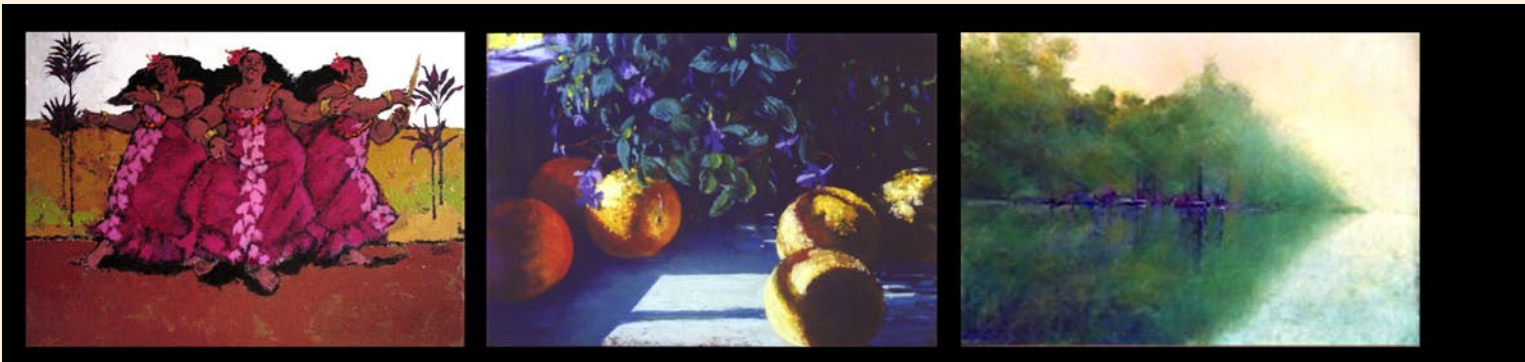
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THE ARTISTS

The inexhaustible beauty of the Hawaiian Islands has cultivated native talents and attracted a large and diverse population of artists who now call these islands their home. This impressive pool of talent found Maui Hands to be a reliable and consistent outlet for their work. There is a strong bond between Maui Hands and their artists. It is considered the best venue in the entire state for local artwork. In Hawaii, there are far more artists than people to buy their work. At MAUI HANDS, this competition keeps the prices reasonable and good sales allow the artists to do what they do best, create artwork.

“What you don’t normally see up front about an artist is their discipline and dedication. A trip to any studio reveals to us how permeated their life is with their work. Artists have a depth that comes from unrestrained contemplation and that innate nature of creativity.”
- Panna Speas

The artist are growing in numbers and talent. We are growing to keep up with them.



The ART

Whatever an artist new to Maui had been doing before, the feel of their work tends to shift to representing that carefree and friendly spirit of Aloha that is Maui. Artists born and raised here show their expansive love of the islands through their work. Artists who have moved here from all corners of the world have incorporated the education and talent from their culture into a Hawaiian expression with ease. The gallery’s atmosphere is set by the abundant range of creative work. Currently there are close to 10,000 original pieces displayed in the four Maui Hands as well as a large selection of reproductions.

Often, in order to take on a new artist, it is necessary to let another artist go. While this certainly keeps the quality high, it isn’t easy to choose one to let go. This is really why there are so many Maui Hands galleries. It’s more fun to create more space than it is to narrow it down.
- Panna Speas

The opening of the first mainland MAUI HANDS in California will see the addition of several noted artists fully represented now by galleries in Hawaii, but not on the mainland. Unlike most galleries, Maui Hands represents a vast range of mediums including glass, wood, ceramic, oil watercolor, mixed media, silver, gold, nature, silk and metal.



The SALES FORCE

Working in a beautiful, lighthearted atmosphere selling items that sell themselves is so appealing that Maui Hands rarely has the need to place employment ads, even when opening a new location. Each employee brings to the gallery their own special talents and passions and is not solely a sales person. Their responsibilities range from display, cleaning and packaging to contacting the artists for additional work and special orders. They also call the artists to give customer feedback, request something special for a client, or get further information on a piece or the artist themselves.

The CUSTOMER

Maui Hands hit an untapped art market in 1992; featuring work of a higher quality than commonly seen at fairs and less expensive than commonly shown in galleries. Locals and tourists come to buy gifts as well as artwork for themselves. Often finding what they want, they come back again and again.

“At the end of a tiring day, we get feedback from our customers that brings our energy back up. They most commonly remark about the beauty of the collection as a whole and often are kind enough to let us know they appreciate our help and enjoyed meeting us. Aloha has a way of spreading. We hope that we have imparted a bit of Maui.” -Panna Speas

The LOCATION

Initially, MAUI HANDS' most popular gallery was located where Maui residents shopped. Over the years, more tourists have discovered the local communities, and the locals have become repeat customers. MAUI HANDS enjoys an equal mix of shoppers and collectors.

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The CONVENIENCE and the CARE

Years of experience in the handling of everything from large fine art canvases to precious hand blown art glass has educated Maui Hands in economical and safe international shipping for our customer. This is one of the benefits we pass on to you and your clientele.

The COMPETITION

Whereas many retailers offer great options for gifts of any kind and any occasion, very few offer high quality, made in America artwork, created by people who live in these islands. We have yet to meet a competitor. The 275+ artisans now represented by Maui Hands are proud to have their work in these venues.

Our customers indicate to us that the main reason they shop at MAUI HANDS is because they can trust that everything is locally handcrafted, while elsewhere, the norm is a gift shop, gallery or boutique that has padded its inventory of local items with high profit margin items from emerging countries.

The rare mix of fresh Aloha from our employees combined with the rich Hawaiian imagery and crafts that have been cultivated for over a decade is truly one of a kind. This quality draws loyal clientele to Maui Hands that can only be replicated by another MAUI HANDS.

In the News

From MAUI *nō ka 'oi* Magazine

Keepin' it Real

A short stroll south on Lahaina's Front Street now offers rich rewards for art enthusiasts and beachcombers alike. In a sea of "Made in Taiwan" keepsakes, the new Maui Hands, kitty corner to the Banyan Tree, is a mixed media treasure chest of genuine Hawaiian-made artwork. Just like it's sister galleries in Makawao and Pa'ia, the Lahaina location carries the eclectic work of some 275+ local artist and artisans working in a variety of media, including oils on canvas, ceramic, glass, gold and native woods. These artsy finds offer everything from exquisite to funky - just not phony.

From BEST OF MAUI

MAUI HANDS

Hawaii's largest collection of local artists and artisans - 260 in all - are represented in a unique and eclectic array of paintings, ceramics, prints, sculpture, woodwork, jewelry and hand-blown glass, as well as distinctive accessories for kitchen and bath. With the exception of limited edition prints, every piece is made by hand, and therefore one-of-a-kind. You'll have to visit all four stores to see it all!

From Maui Hands to yours.



*Voted BEST ART GALLERY by the local readers of
Maui Times Magazine*



From our hands to yours, Aloha



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LOCATIONS



MAKAWAO

The Courtyard
3620 Baldwin Avenue
Makawao, Maui
Tel: (808) 572-5194
makawao@mauihands.com

PAIA

North Shore Maui
84 Hana Highway
Paia, Maui
Tel: (808) 579-9245
paia@mauihands.com



SANTA MONICA

1431 Ocean Ave
SUITE A
Santa Monica, CA
Tel: (310) 394-1314
fax (310) 394-1317
toll free (800) 720-1314

KA'ANAPALI

Hyatt Regency
200 Nohea Kai Drive
Ka'anapali, Maui
Tel: (808) 667-7997
hyatt@mauihands.com



LAHAINA

Old Town
612 Front Street
Lahaina, Maui
Tel: (808) 667-9898
lahaina@mauihands.com