



**GLOBAL INSTITUTE OF LOGISTICS ANNOUNCES FORMATION OF I.T.  
COUNCIL UNDER THE CHAIRMANSHIP OF SAP**



**The Global Institute  
of Logistics IT Council**

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The Global Institute of Logistics (G.I.L.) today announces the launch of its I.T. Council. The Council, under the Chairmanship of SAP AG, which is represented by Mr Till Dengel, Solutions Manager of SAP for Logistic Service Providers solution portfolio, will provide the global third party logistics sector with the authoritative forum through which to debate the central I.T. issues affecting the development of the industry.

The Council will be made up of eight executives comprising two people drawn from each of the four different aspects of the industry: 3PL, Client, I.T. and Services.

FourSoft, the Hyderabad based Technology Company and the recipient of the Institute's 'Award of Excellence' will fill the second I.T. seat represented by Mr Palem Srikanth Reddy, Managing Director of Four Soft

Speaking at today's press conference at the industry's 3<sup>rd</sup> eyefortransport US 3PL Summit, Mr Kieran Ring, CEO at G.I.L. said:

***"The global third party logistics industry is in a period of consolidation. 2005 will see an end to this intense period of merger & acquisition and will see the advent of a new, more mature phase in the sector's development.***



***Global players find themselves increasingly challenged by the need to integrate existing I.T. solutions, who's DNA is from the legacy and client services era. The current commitments being made by 3PLs to their clients need to be easily monitored and measured. To this end more robust solutions must be available and real-time, web enabled I.T. solutions will be the order of the day.***

***In order to facilitate a quick and easy migration to next-generation solutions in the sector, the Institute's I.T. Council will seek to inform the industry on how the future could look like, with all-party cooperation and the application of the most up to date IT thinking."***

The IT Council, which will meet quarterly, will commission two white papers. The first will seek to present a concise picture of where the industry is currently and the challenges it faces. The second, which will be published in 2006, will respond to the challenges laid out in the first paper together with key recommendations and suggestions.

[www.globeinst.org/ITcouncil](http://www.globeinst.org/ITcouncil) will be home to the initiative where the activities of the Council will be published in detail with newsletters and white papers available for download.

Speaking at today's announcement Till Dengel said:

***"SAP is excited to have the opportunity to play a prominent role in the Global Institute of Logistics. We look forward to working closely with the counsel to apply our deep knowledge gained from our many years of experience in serving more than 12,000 customers in the logistics and the manufacturing industry. Having the right mix of integration technology and business applications helps make SAP an ideal partner to help LSPs become more flexible and modernize their IT infrastructures."***

The remaining members of the Council will be announced over the summer, before convening in the autumn to set about its tasks.

#### **About Global Institute of Logistics**

*The Global Institute of Logistics is the global forum for the 3rd Party Logistics (3PL) industry. The forum serves its members by providing the platform for discussion and debate on the issues affecting the third party logistics industry, both regionally and globally.*

*Membership is drawn from the world's 3rd party logistics community and is by invitation. Participants are organisations who have met the necessary standards for membership and that have been identified through the Institutes G50 programme. The G50 programme aims to establish the worlds leading logistics providers territory by territory across the globe.*

*The Institute acts as an intelligence-gathering agency and disseminates this information in the form of daily news reports and briefings via its website [www.globeinst.org](http://www.globeinst.org) and our journal "RELAY".*

*The Institute promotes third party logistics to end-users through its circulation of regional and global reports. Our reports examine the changing face of the logistics industry and include profiles on leading regional 3PL's. These profiles are supported by case studies demonstrating logistics in action and illustrating the cost-cutting, sales-building achievements of the world's best 3PLs.*