

## **Kennewick General Hospital Signs Medical Device Reprocessing Agreement with ReNu Medical**

*Product quality, Amerinet contract pricing, and patient-hospital staff safety were deciding factors in the decision to have single use medical devices reprocessed by ReNu Medical.*

Everett, Washington (PRWEB) July 20, 2005 -- Kennewick General Hospital signs a contract with ReNu Medical, the leading reprocessor of single use (non and semi critical) medical devices.

"After a couple of years with another medical device reprocessing company, we invited ReNu Medical to show us the difference in the quality and safety of their reprocessed single use medical devices. We are glad they did," said Adrian Cushman, Contracts Manager at Kennewick General Hospital. "High-level disinfection will save our facility twice the amount versus sterilization and substantially reduce our medical waste, so the choice was easy"

By purchasing ReNu's services through Amerinet's group purchasing portfolio, Kennewick General Hospital has realized additional savings in its move to HLD. Amerinet's contract is available to all members facilities and offers significant savings off ReNu's standard rates.

Reprocessing of single-use medical devices using high-level disinfection (HLD) or sterilization is now commonplace for many healthcare facilities.

"Infection control is always an issue for any medical institution. ReNu utilizes a medical device collection system that virtually eliminates hospital staff involvement. No sorting, cleaning or counting of medical devices. In order to maximize our facilities device collection, the ReNu staff selected strategic (unit) locations throughout our facility for placement of their collection container bags. To further reduce the risk of infection, the collection containers are collected, high-level disinfected and replaced weekly," Mr. Cushman said.

"We are very pleased and excited to have Kennewick General Hospital as one of our many valued partners. We believe Kennewick General made the right financial and environmental decision by choosing ReNu Medical and high-level disinfection (HLD) reprocessing," said Loren Timmons, VP, Marketing, and Business Development at ReNu Medical.

### **ABOUT AMERINET:**

Amerinet is one of the most innovative and effective health care group purchasing organizations in the United States, partnering with members to improve their operating margins. Amerinet leads the industry in flexibility with a commitment to providing supplier choice for its members. Amerinet's national network of companies – Amerinet Central, Intermountain Health Care and Vector – has set the standard for customer service for nearly two decades.

More than 1,860 hospitals and 21,000 non-acute care facilities find cost savings and value-added services through Amerinet's comprehensive contract portfolio. Members trust Amerinet to deliver proactive information and integrity.

### **ABOUT RENU:**

ReNu Medical is the leading reprocessor of non-invasive single use medical devices (SUD's). ReNu's unique services focus on providing the safest product for the patient, reducing medical waste and significantly

reducing supply costs by maximizing available savings.

ReNu's unique focus on single use (non and semi critical) medical devices provides a significant source of cost savings with very little associated risk. These devices go on the body not in the body. High Level Disinfection (HLD) offers significant cost saving advantages over sterilization methods. For example, ReNu's non-toxic method of HLD has the proven ability to turn an individual medical device two to three times more than a sterilizing reprocessor. This equates to two to three times the cost savings. Additionally, with quicker turn around time, two weeks compared to eight to 12 weeks, less inventory is required thus saving even more money. Finally, ReNu has the proven lowest discard rate in the industry (less than 10 percent on average) allowing you to get more devices back. These advantages offer significant savings far above other re-processors.

High-Level Disinfection technology is 100 percent non-toxic, environmentally friendly and a safe gentle alternative for non- and semi-critical (single use) medical devices. HLD offers twice the life span and double the saving of toxic Ethylene Oxide Gas (ETO) utilized by sterilization re-processors. No harmful air emissions are released into the environment and no chemical residue is left on the device. The CDC, APIC, and other healthcare organizations support HLD.

ReNu Medical is a supporter and Champion of Hospitals for a Healthy Environment. We recommend you visit their website ([www.h2e-online.org](http://www.h2e-online.org)) to learn more about how to reduce hospital medical waste.

###

#### **Contact Information**

**Loren Timmons**  
RENU MEDICAL, INC  
<http://www.renumedical.com>  
425-353-1110