

## **ReNu Medical has Multi - Year Contract with Premier, Inc.**

*ReNu Medical partners with Premier Purchasing Partners, LP. Premier members can save money and substantially reduce environmental and hospital medical waste by requesting non-toxic high-level disinfection (HLD) for selected single use medical devices.* 

Everett, WA. August 2, 2005...Premier Purchasing Partners provides its members with a choice of leading and emerging suppliers to guarantee the highest quality products, service, and technology.

"High-level disinfection (HLD) and ReNu Medical provide a way for hospitals to reduce cost and medical waste, utilize high quality FDA compliant products and improve patient and staff safety. Hospital management will choose high-level disinfection (HLD) over sterilization because it can save their facility two to three times more money, is non-toxic and substantially reduces hospital medical waste," said Loren Timmons, VP, Marketing, and Business Development for ReNu Medical.

Premier was the first national group purchasing organization to include high-level disinfection (HLD) as an alternative to and adjunct with sterilization for selected medical devices.

"Our partnership with Premier has brought health care facilities a means whereby they can reduce operating cost and thereby retain and hire more staff, provide additional services to their patients, and develop outreach programs for our community," said Randy Long, CEO, ReNu Medical. "Patient and staff safety, product quality, value and service are the keys to why Premier and ReNu Medical are the Gold Standard."

## ABOUT PREMIER:

Premier, Inc., a strategic alliance in U.S. healthcare, is owned by more than 200 of the nation's leading hospital and healthcare systems. These systems operate, or are affiliated with nearly 1,500 hospital facilities and hundreds of health care sites. Premier provides an array of resources in support of healthcare services, including group purchasing, with more than \$21 billion in annual sales of supplies and equipment. Other resources offered by Premier include insurance programs and performance improvement services of many kinds. Premier is headquartered in San Diego, CA, with other major facilities in Chicago, IL and Charlotte, NC. Advocacy and policy offices are located in Washington, DC. For more information, please visit www.premierinc.com.

## ABOUT RENU MEDICAL:

ReNu Medical is the leading reprocessor of single use (non and semi critical) medical devices (SUD's). ReNu's unique services focus on providing the safest product for the patient, reducing medical waste and significantly reducing supply costs by maximizing available savings.

ReNu's focus on single use (non and semi critical) medical devices provides a significant source of cost savings with very little associated risk. These devices go on the body not in the body. High-level disinfection (HLD) offers significant cost saving advantages over sterilization methods. For example, ReNu's non-toxic method of HLD has the proven ability to turn an individual medical device 2-3 times more than a sterilizing reprocessor, which equates to 2-3 times the cost savings. Additionally, with our quick turn around time, two weeks compared to 8-12 weeks, less inventory is required thus saving you even more money. Finally, ReNu has the proven lowest discard rate in the industry (less than 10% on average) allowing you to get more devices back. These advantages offer significant savings far above other reprocessors.

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High-level disinfection technology is 100% non-toxic, environmentally friendly and a safe gentle alternative for the non and semi critical devices. HLD offers twice the life span and double the saving of toxic Ethylene Oxide Gas (EtO) utilized by sterilization reprocessor's. No harmful air emissions are released into the environment and no chemical residue is left on the device. The CDC, APIC and other healthcare organizations support HLD.

ReNu Medical is a supporter and Champion of Hospitals for a Healthy Environment. We recommend you visit their website (<u>www.h2e-online.org</u>) to learn more about how to reduce hospital medical waste. ###

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