



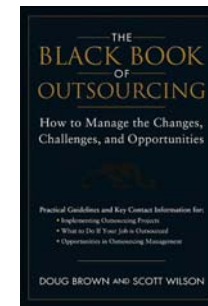
## Founder Profiles

**DOUGLAS BROWN, MHA (Right in Photo)**  
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Doug is co-author of the best selling book *The Black Book of Outsourcing* and principal of Brown Wilson Advisors, an outsourcing consulting firm to the healthcare industry. With over 19 years experience in the Hospital and Managed Care industries, he has served in senior hospital operations management positions as well as executive business development positions in Fortune 50 corporations and start-up ventures alike. Doug has executive experience in providing information technology products and services to the healthcare industry. A former hospital administrator with degrees from the University of Florida and the University of Houston. Doug serves as adjunct professor at Syracuse University's Outsourcing Management graduate program.

**SCOTT WILSON (Left in Photo)**  
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Scott is also co-author of *The Black Book of Outsourcing* and co-founder of Brown Wilson Advisors. Scott has been involved with designing, marketing and delivering outsourcing solutions in healthcare for more than 12 years. He has experience with multiple outsourcing models and has participated directly in numerous outsourcing transactions. Scott is also an entrepreneur and leading speaker on outsourcing's silver lining, particularly in the Healthcare and IT industries. Scott, a graduate of Rochester Institute of Technology. Additionally Scott serves as adjunct professor at Syracuse University's Outsourcing Management graduate program.



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