

PRESS RELEASE

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For Immediate Release

Senator Carl Levin Talks Trade, Honors Warren, Michigan Firm *STABILOC*® for Export Achievement

STABILOC® Recognized for Market Entry in Kuwait

Dearborn, Michigan, December 5, 2005—Exports are big business for small and mid-sized Michigan companies. That was the message from Senator Carl Levin, who today presented the U.S. Commerce Department's Export Achievement Certificate to local company *STABILOC*®. The award recognizes companies that are business clients of the Commerce Department's U.S. Commercial Service, and that have used their services to make their first export sale or open new foreign markets.

"Most jobs in America are created by small companies. Small and mid-sized companies like *STABILOC*® comprise almost 97 percent of U.S. exporters," said Senator Levin.

STABILOC® is a Warren, Michigan manufacturer of manhole cover locking systems used for protecting underground infrastructure. As a result of counseling, information, and assistance provided by the Commercial Service's Pontiac Export Assistance Center and the U.S. Commercial Service in Kuwait City, *STABILOC*,® has signed an exclusive representation/distribution agreement with Fawz.net General Trade in Kuwait. Further, when *STABILOC*® representatives traveled to Kuwait City, they provided an on-site presentation and demonstration of the *STABILOC*® locking system to the Ministry of Public Works for Kuwait, who reviewed the device and have granted official approval for its use in road and infrastructure projects. *STABILOC*, ® CEO Tom McClanaghan stated, "The U.S. Commercial Service has been an outstanding resource to us at a very crucial stage of our development. We would not have been able to achieve the International results we have realized to date had it not been for the professional guidance, advice, and support of the U.S. Commercial Service." For more information about the *STABILOC*, ® locking system, visit <http://www.stabiloc.com>

Last year, the U.S. Export Assistance Centers in Michigan helped local companies make over \$14 billion in export sales. The Pontiac U.S. Export Assistance Center is part of the global network of the U.S. Commercial Service, a Commerce Department agency that helps small and medium-sized U.S. businesses sell their products and services globally. The agency's worldwide network includes 105 U.S. Export Assistance Centers throughout the United States and more than 150 international offices. In 2004, the U.S. Commercial Service helped U.S. businesses generate export sales worth \$26 billion.

For more information on the U.S. Commercial Service, call the U.S. Export Assistance Center in Pontiac at 248-975-9600 or visit www.export.gov/commercialservice.

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