

**23<sup>rd</sup> February 2006:**

**Clad All Over  
IODS Total Pipe solutions**

Scottish based UK Company, **International Oilfield Drilling Supplies** IODS Ltd, a supplier of Corrosion Resistant Alloy Weld Clad Pipe products for the Oil, Gas and Petrochemical industries, have made significant investment in manufacturing capacity to support business expansion in markets world-wide.

IODS, part of the Glenalmond Group together with VCL who manufacture Valves and Actuators, now offer a complete turnkey Total Pipe solutions package, project managed from request to delivery.

Founded in 1983, IODS Ltd have two manufacturing facilities, in East Kilbride and Glasgow, Scotland, incorporating the most advanced weld overlay facilities in the world using fully automated welding processes.

Weld overlay cladding technology is used to form an internal corrosion resistant alloy layer which protects process pipe and oil-tool systems, providing a long-life and cost-effective solution for harsh environment applications.

IODS have also developed a new website, [www.iodsltd.com](http://www.iodsltd.com) to support this new business initiative, delivering an internet presence and the ability to reach industry professionals who use the internet to look for services.

Scottish Enterprise Lanarkshire has part-funded the development of the website through the national E-Business development programme and continues to support the growth of IODS. The new website forms part of a full ebusiness solution provided by Transform eBusiness Ltd.

According to Ronnie Mincher, Managing Director of IODS and Chairman of the Glenalmond Group; "I am pleased to launch our website as an additional way for IODS to communicate with our existing and potential customers and get our message across on the benefits of weld overlay versus super duplex or solid alternatives."

The new web site contains information about the company, its weld clad technology, products & services and major projects, plus details of Health, Safety & Environmental (HSE) and Quality policies – including an extensive range of NDT tests which assure high quality product.

The use of video and 360 virtual tours gives the website visitor a multimedia experience, and they can contact the company, order brochures and download a pdf version direct from the site.

An online ebrochure is planned and further developments include a promotional CD/DVD package which can be presented to customers and used in web and off-line promotions at industry exhibitions.

