

# STOCKWORKS- A Better Way To Plan Your Parts Inventory.



March 15, 2006- Roselle, New Jersey- HP LaserJet printer parts provider Metrofuser has announced its new inventory management reporting tool, **STOCKWORKS**.

## A Better Way To Plan Your HP Inventory

Profitability in parts results from a delicate balance between inventory turns and coverage. Coverage that's too thin may result in lost sales opportunities or missed customer expectations. Coverage that's too broad fills your shelves with slow-moving parts that sit rather than sell, negatively affecting your cash flow. STOCKWORKS will help you achieve a successful balance between turns and coverage, taking the guesswork out of inventory stocking and replacing it with hard data.

STOCKWORKS leverages Metrofuser's experience and collected sales data to effectively identify how well your printer parts are selling and, in turn, helps you to narrow down the critical inventory choices that make sense for your business.

STOCKWORKS gives you greater control over inventory turns and order filling. Inventory ranking is sorted by the total cost of part number purchased over a specified period of time in relation to the total cost of all parts purchased, so you'll know what to stock based on value. The data from STOCKWORKS lets you fine-tune inventory for the order fill you want. You can adjust any product level by adjusting the specified period, and percent coverage desired.

ItemNbr	Description	Total\$	% Sales	Qty	Mthly Ave
4000	OEM Ultra Maintenance Kit W/Fuser	\$3,567	12.3%	29	10
RG5-2661-RE	4000 Fuser Assy	\$1,863	6.4%	27	9
C8057A-REO	4100 Maint Kit With Oem Parts	\$1,818	6.3%	12	4
RG5-6532-RE	8100 Fuser Assy	\$1,425	4.9%	16	5
C3914A-REO	8100/8150 Maint. Kit W/OEM Parts	\$1,341	4.6%	9	3
RG5-5063-RE	4100 Fuser Assy	\$1,335	4.6%	15	5
RG5-5750-RE	9000 Fuser Assy	\$1,323	4.6%	7	2
C4110-67914-REO	5000 Maint Kit W/OEM Parts	\$1,205	4.2%	5	2
RG5-0879-RE	4+5 Fuser Assy	\$1,015	3.5%	32	11
RM1-0013-RE	4200 Fuser Assy	\$942	3.2%	8	3
Q2429-69001-REO	4200 Maintenance Kit W/OEM Parts	\$895	3.1%	5	2
J7934A-RE	JetDirect 620	\$894	3.1%	6	2
C9152A-REO	9000 Maint Kit OEM Parts Exchange	\$747	2.6%	3	1
RF5-3114-000CN	Feed Roller for Tray 2 Pick-up Assembly - OEM	\$666	2.3%	240	80
RG5-1852-RE	5SI Paper Input Unit	\$645	2.2%	5	2
Q2438-89001-REO	4300 Maintenance Kit OEM Parts	\$627	2.2%	3	1
C4118-87909-REU	ULTRA 4000 OEM Maintenance Kit	\$615	2.1%	5	2
C8057A-NO	New 4100 Maint. Kit OEM	\$428	1.5%	2	1
RG5-4334-RE	8100 Paper Input Unit	\$417	1.4%	3	1
RG5-4447-RE	5SI/8000 Fuser Assy	\$414	1.4%	7	2
RG5-5455-RE	5000 Fuser Assy	\$387	1.3%	3	1
RG5-4110-RE	6P Fuser Assy	\$355	1.2%	5	2

The way that we help you apply STOCKWORKS to your own business is, first, we analyze three months of sales history. Next we generate reports that illustrate the inventory model that suits your business. Even if you don't purchase Metrofuser parts, we maintain various printer parts inventory models to choose from. Finally your Metrofuser representative will make inventory recommendations to match your business objectives.

## About Metrofuser

Metrofuser remanufactures and distributes laser printer parts. The company offers a broad array of laser printer products including fusers, maintenance kits, boards and paper handling assemblies. Metrofuser's products and services are available only thru its channel distribution partners and not to end-user or self maintainers. More information Visit <http://www.metrofuser.com> or call 908-245-2100 Ext 107.