

# Press Release



## Community Healthcare Network Selects ShoreGroup for Converged Network Services

**ShoreGroup to provide complete end-to-end services for advanced IP Communications solution to streamline communications for distributed healthcare locations**

**NEW YORK, NY. March 28, 2006** -- ShoreGroup, Inc., a leading converged network solutions and management provider, today announced that it has been selected by Community Healthcare Network (CHN) to engineer, deploy and support an advanced IP communications network to interconnect its twelve New York City sites.

CHN is a not-for-profit organization that provides access to affordable, culturally-competent and comprehensive community-based primary care, mental health and social services for diverse populations in underserved communities throughout New York City. The organization serves more than 60,000 individuals each year that otherwise would have little or no access to critical healthcare, through multiple health centers located in Manhattan, the Bronx, Brooklyn and Queens.

"ShoreGroup is pleased to have been selected to move CHN to the full benefits of a converged voice and data infrastructure," said Robert Kennedy, President and CEO of ShoreGroup. "CHN required a complete communications and support solution. Our system design and implementation expertise delivers the leading converged network that CHN needs to unify their locations and enhance patient care, while our CaseSentry® Systems Management and ShorePatrol™ Operational Support Services combine to address CHN's requirement for seamless support of their entire environment, including IP Telephony, network infrastructure and application servers."

"ShoreGroup will enable CHN to provide greater levels of service to its medical staff and the patients and communities they serve, while at the same time increasing staff productivity and reducing telecom charges," said Steven Fazio, Director of Business Development for ShoreGroup. "The data network, voice platform and support services being delivered will allow CHN to build highly-secure mission-critical applications in the future, such as Electronic Medical Records."

ShoreGroup's end-to-end solution includes an advanced Cisco Systems converged network, security, wireless and other system upgrades that will enhance vital communications across CHN's distributed locations. The design includes dynamic disaster recovery capabilities including point to point T1s, DSL backup and Survivable Remote Site Telephony (SRST) to support CHN's mission-critical operations. A Cisco CallManager IP Telephony platform supporting feature-rich IP phones will serve all locations including CHN's headquarter facilities, replacing the disparate PBX systems currently in place at each site. Supporting communications resiliency is redundant CallManagers deployed in CHN's Manhattan and Queens locations. Additional systems and security upgrades include Microsoft Exchange, Citrix and Cisco Adaptive Security Appliances. Following deployment, ShoreGroup's ShorePatrol "Day 2" Operational Support Service and CaseSentry Systems Management solutions will provide

complete operational visibility across the CHN network and ensure maximum communication availability.

"Community Healthcare Network is committed to delivering the highest quality and most cost-effective healthcare in the communities we serve," said Catherine M. Abate, President and CEO of CHN. "We look forward to leveraging the full potential of our new IP communications solution to improve systems and network reliability, reduce our operational expenses, coordinate more effectively our more than 300 medical, social service and administrative staff, as well as improve our communication with hospitals, pharmacies and other providers serving our patients. And most importantly, we are excited for the impact these changes will have on our patients, who have already faced enough barriers to accessing healthcare. With this advanced technology, we will increase patient access to our services and overall patient satisfaction."

### **About ShoreGroup, Inc.**

ShoreGroup is an employee owned converged solutions provider delivering management applications, operational maintenance services and infrastructure professional services. As a Cisco Gold Certified Partner with IP Communications Specialization, and a Cisco IP Contact Center (IPCC) Enterprise Advanced Technology Provider (ATP), ShoreGroup designs, deploys, maintains and develops leading management applications for high availability converged networks and customer contact centers. Technology expertise includes IP Telephony, VoIP, communications systems and applications, systems and network management, LAN/WAN, physical layer infrastructure and wireless. Founded in 1999, with over 300 global and national customers, ShoreGroup is based in New York City and Syracuse, NY.

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