

Listen to what the professionals are saying!



*"It makes no sense to overpay
on your taxes... use www.KeepMore.Net."*

Sandy Botkin, Author of the best selling book, "Lower your Taxes - BIG TIME!"

Our reminder to all companies on the issue of taxes is to make sure you have included in your communication vehicles messages that remind your representatives, consultants and distributors of the importance of having a well-documented and organized method for reporting the results of their businesses at tax time. In my years of experience with independent contractors, I have often observed a "fear" of tax time. This fear is usually the result of inadequate bookkeeping, and small business owners can easily end up paying more taxes than they should.

If you do not offer some type of bookkeeping system on your company's Sales Aids Order Form, we strongly encourage you to research the DSA Supplier Member listings. There are some very good systems and support out there. The DSA, on their Website, also provides great tax guidance for tax preparers and independent contractors / consultants.



John Fleming,
Publisher and
Editor in Chief,
Direct Selling News
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