# FACT SHEET AFRICANMALE V BY MENESSENTIALS

## What is African Male by MenEssentials?

- The first line of luxury skin care and grooming products for Black men
- Specifically addresses the unique grooming needs of African American men who suffer from dry, itchy skin and painful ingrown hairs or razor bumps
- Formulated with high concentrations of organic Aloe Ferox gel, a greaseless, deeply penetrating moisturizer with antiseptic and anti-inflammatory functions
- Manufactured in South Africa as part of an antipoverty program sponsored by the International Trade Centre in Geneva, Switzerland
- Made in conjunction with South African Xhosa tribes who harvest, refine and distribute the Aloe Ferox-based ingredients
- Globally distributed by MenEssentials Corporation under the African Male by MenEssentials label
- Eight stock-keeping units:
  - IKHALA shower gel (240 mL / 8 fl oz) \$14\*
  - IKHALA face wash (240 mL / 8 fl oz) \$18\*
  - IKHALA smooth face scrub (148 mL / 5 fl oz) \$18\*
  - IKHALA shave gel (180 mL / 6 fl oz) \$14\*
  - IKHALA moisturizing cream (120 mL / 4 fl oz) \$24\*
  - IKHALA eye cream (30 mL / 1 fl oz) \$24\*
  - IKHALA hair gel (180 mL / 6 fl oz) \$14\*
  - IKHALA gloss protein hair gel (180 mL / 6 fl oz) \$16\*



### What is the significance of IKHALA?

- IKHALA is a trademark that belongs to Ikhala Products (Pty) Ltd., the South African manufacturers of African Male by MenEssentials
- All African Male by MenEssentials products carry the IKHALA trademark on their packages

#### What is Aloe Ferox?

- Aloe Ferox is indigenous to a single province in South Africa and grows nowhere else on earth
- Aloe Ferox sap demonstrates scientifically documented antiviral, antibacterial, antiseptic, antifungal, and anti-inflammatory properties
- The Xhosa use gel from the cut aloe leaves as a traditional natural remedy for skin ailments ranging from burns and abrasions to eczema and psoriasis

## Why is African Male by MenEssentials unique?

You mean, aside from the fact that it's the only range of luxury skin care and grooming products for Black men? How about:

- Fair trade: organic Aloe Ferox ingredients are supplied by the Ikhala Cooperative, which is 100% owned and operated by South African Xhosa workers
- Social responsibility: a percentage of all sales is used to provide HIV/AIDS awareness in rural Xhosa communities, as well as funding for improvements in their healthcare and educational resources
- Environment-friendly: organic Aloe Ferox leaves are collected using sustainable-development methods to protect South Africa's wild aloe fields
- Consumer-conscious: organic Aloe Ferox leaves are not treated with industrial pesticides or fertilizers, and the finished products are never tested on animals

