

# What can we do for you?

We can improve enhance, deploy and maintain your existing version Software Development Process

With Predictable Manageable Costs!

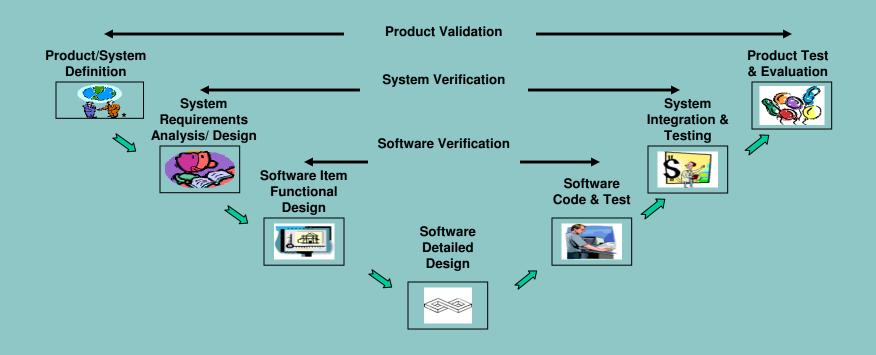


# What Is Cyber Group's Certified Software Engineering Processes?

- Analysis of Your Requirements
- Written Specifications
- Software architecture
- Coding
- Testing
- Documentation
- Maintenance
- Enhancement



Our Value Engineering Process facilitates the definition of a well-balanced set of requirements from competing drivers: marketing, technology, time to market and business, and drives strict adherence to systems engineering methodology and personalized attention to requirements





# Team with a Proven Technology Provider

Technology Partner

Cyber Group

Software/Service Provider YOU

Your Client

Cyber Group Delivers Leading Edge Resources for All Phases of the Software Engineering Process



- World Class software engineering practices--proven, repeatable
- Access to intellectual capital.
  - Leverage best-of-breed talent
  - Staff depth... support for <u>both</u> existing systems and new initiative projects
  - Avoid hassles of learning curves, resources skilled in new technologies
- Respond quickly to market changes
- Radically reduce costs of life-cycle software engineering
- Project management responsibility and accountability.



# The Business Dynamic Issues

- More Relevant to Clients
  - Anticipating Change
  - New Ways to Deliver Value
- Budget/Resource Constraints
  - For Current Offerings
  - And New Initiatives
- Reducing Life-Cycle Costs
- Finding New Technology Talent
- Focusing on Core Expertise



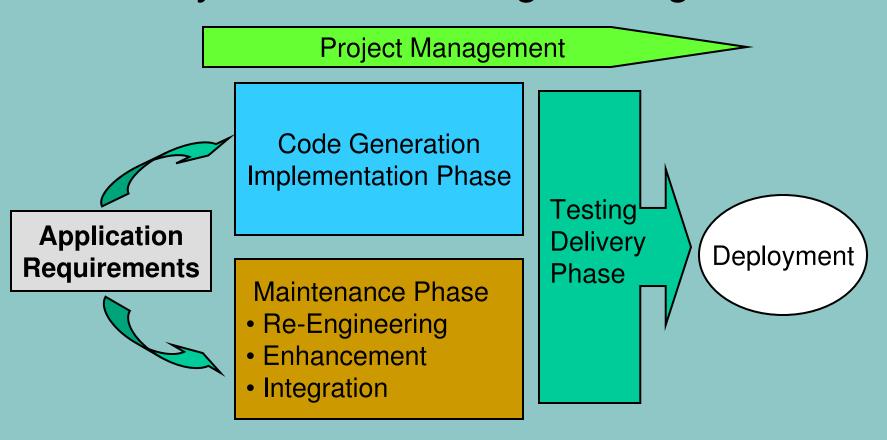


# The Solution is not About Labor Arbitrage Its All About...

- Prioritizing the availability of limited resources on your core competencies, competitive advantages and customers.
- The criticalness to your business of implementing the technology behind your product or service yourself.
- Attracting and hiring needed talent...and then possibly having to lay them off "18 months" later.
- Focusing your company on "what you do best".



## The Life-Cycle Software Engineering Process





#### Services Overview

- Comprehensive set of services for application system and services providers
- We Team with YOU to deliver and sustain great products... in less time and at less cost
- You focus on your core competencies...we focus on the technology and implementation
- Doing distributed software engineering is our way of life

Our Commitment

Substantially increase the effectiveness and value of your solution, AND radically reduce your life-cycle engineering investment

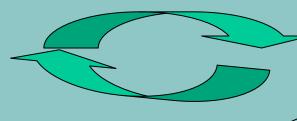


## **Leverage Time Zone Differences**



Corporate Offices Operations Center **Dallas, Texas** 







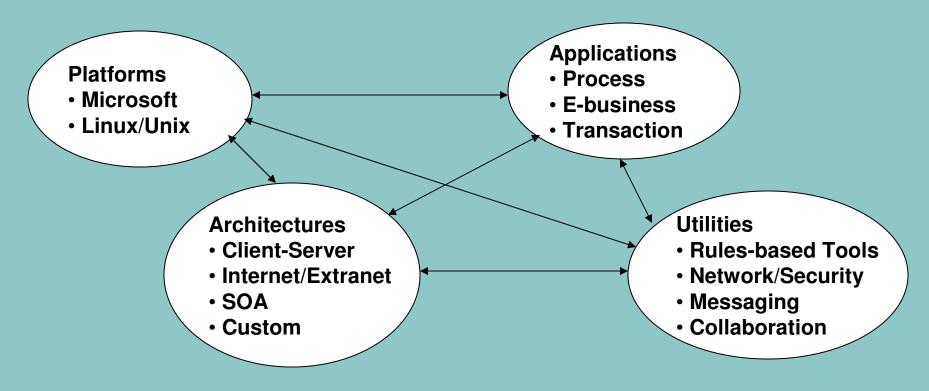
Technology Development Center Noida India



Faster overall solutions...a virtual 24-hour day resource utilization



# Leading edge resources with skill sets for a wide range of software architectures, platforms and applications





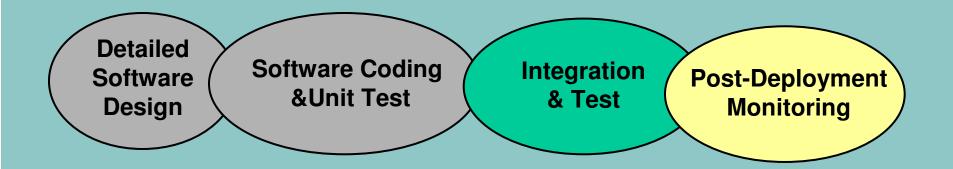
## Software Engineering Maintenance Services

Experts in Maintenance of Applications & Custom Solutions

- Basic maintenance to fix/reduce operational problems
- Re-engineer applications to new emerging user requirements
- ▶ Enhance legacy versions to modern platforms and/or functional upgrades
- Release & deployment management



# Proven, repeatable value engineering process optimizing delivery and rock-solid released product



Project Focus

- Dedicated staff to your requirements
- Development expertise and credentials
- Right product in-market at the right time



### Core Expertise In Managing the Project & Testing

#### **Project Management**

- Meeting milestones, deadlines, deliverables
- Monitoring quality at every step
- Timely resolution of project issues
- Quick, accurate communications between YOUR TEAM and OUR TEAM

#### Comprehensive Testing

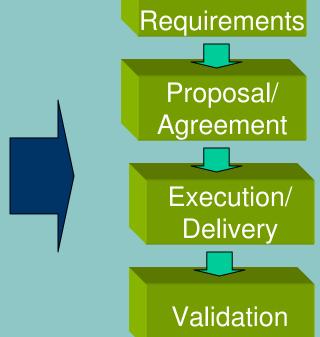
- Platform validation and verification
- Process regression testing
- SLA-based testing and quality assurance
- Performance testing and benchmarking



#### **How Do We Work?**

#### **Parameters**

- Retained or project basis
- Engineering responsibility
  - Specific phase of process, or
  - "Cradle-to-Grave"
- Time & Materials costing model
- No Charge delivery and postimplementation validation



Establish

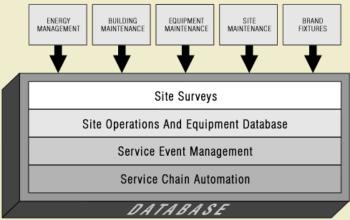


# An Example of Re-engineering/Maintenance



Verisae, Inc.

- A web-based process management solutions
- Solutions for facilities assets and the people who manage them





### Verisae, Inc.

"We have worked with Cyber Group for over two years. They have successfully helped Verisae implement many strategic development goals as well as provide solid ongoing support and maintenance of our application.

Cyber Group has become a key, long-term technology partner for Verisae. We would definitely recommend Cyber Group to any company seeking a trusted technology partner with the highest level of professionalism, consistency and reliability."

Rob McConnell VP Development Verisae, Inc.



# Let us review and evaluate your requirements with your team. Allow us to become a Strategic Value-Added Service Provider

We'll radically reduce your software engineering costs, increase the effectiveness and value of your solutions And deliver it right... to spec, installable, maintainable, scalable, configurable, and adaptable



# Since 1998, Cyber Group has been providing:

- Processes that enable the use of proven systems engineering methodology
- <u>Ideas</u> that drive the systematic application of technology solutions to complex, real world problems
- Engineering Services that provide time to market, life cycle cost and robust design advantages to our clients.



# Cyber Group applying a combined 125+ years of experience in the systems, software and electronics

**Verisae, Nation Wide Security** 

#### **Software Solutions for Operations Optimization**

- System Analyses & Optimization Modeling
- Asset Tracking Software
- Rules Based Scheduling & Costing Systems
- Software Support & Customization Services

#### **Embedded Electronics & Software Solutions**

- Software & Hardware Design and development
- Hardware Control and User Interfaces
- Equipment Connectivity
- Consulting Services

AIT Inc., Branson, Copeland, CPC, Systech, ImPulse, Mercury Instruments



#### Thank You!

- > Where do we go from here?
- > What projects can we assist you with right now?
- > When would you like for us to get back together?
- Who do you think could use our services today? www.cybergroupusa.com johnpillow@cygrp.com