

# Europaproperty.com

Central Eastern Europe, Russia & CIS  
Commercial Real Estate Forum 2006

New York 5<sup>th</sup>-6<sup>th</sup> October

Let's meet in  
**New York**  
in October  
2006

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NEW YORK PARK AVENUE AT GRAND CENTRAL

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**Speaker Information, attending the event, program and hotel information:**

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**BUSINESS REVIEW**

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New York is at the center of the expanding international marketplace and a conduit for outward foreign investment. **Central and Eastern Europe, Russia & CIS Commercial Real Estate FORUM 2006** is convened on October 5<sup>th</sup> & 6<sup>th</sup> 2006 at the center of the world's largest and richest financial marketplace in the Grand Hyatt New York, Park Avenue at Grand Central.

**Central & Eastern Europe CRE Forum** is a two day conference confronting CRE issues of Central Eastern Europe, Russia & CIS as the world's opportunity center for investment and strong margins.

Delegates both from Europe and the United States will assemble for an in-depth meeting of leading CRE professionals. Core attendees: investors, owners, developers, bankers, agents, insurance and law firms will discuss the topical issues of commercial real estate in Central Eastern Europe Russia & CIS. Issues on best practice (due diligence), market saturation, expansion, investment potential, and capital sourcing are among the main topics.

"The initiative of Europaproperty to organize local events to encourage real estate investment in the Polish regions is exemplary".

"They enable direct contact between the major international and the local players and, through PPP, strongly benefit sustainable urban and community development where it is so needed."

*Stephen Pragnell - Apsys Polska*



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## Central and Eastern Europe, Russia & CIS Commercial Real Estate Forum 2006 SPEAKERS & PANELISTS LIST



**Mr. Bill Avery**  
Founder & Publisher  
BUSINESS MEDIA GROUP



**Mr. Alex Bebov**  
Managing Partner  
BALKANS ADVISORY  
COMPANY



**Mr. Emmanuel Blouin**  
Executive Director Europe  
MORGAN STANLEY



**Mr. Geoffrey Cox**  
Chairman  
ASTERA



**Mr. Paweł Dębowski**  
Partner Head of Real Estate  
CLIFFORD CHANCE



**Mr. David Dixon**  
Partner  
CHADBOURNE & PARKE



**Mr. Claudius Ferentz**  
Managing Director Romania  
INVESTKREDIT



**Mr. Helmut Fischer**  
Managing Director Poland  
REAL ESTATE BANK  
BPH S.A.



**Dr. Walter Hampel**  
Senior Director, Structured  
Finance & Investment Banking  
HYPO REAL ESTATE  
BANK INTERNATIONAL AG



**Mr. Andrew Jackson**  
Managing Director  
FIRST TITLE CEE



**Dr. M. de Jong-Douglas**  
Senior Vice President  
Central & Eastern Europe  
PROLOGIS



**Mr. Michael Lange**  
Chairman Russia & the CIS  
JONES LANG LaSALLE



**Mr. Markus Leininger**  
Head Corporate Banking CEE  
EUROHYPO



**Mr. Thomas Loffler**  
Managing Director  
Central & Eastern Europe  
GENI



**Mr. Bernhard Mayer**  
Chairman of the Board  
EUROPOLIS  
REAL ESTATE ASSET  
MANAGEMENT



**Dr. Richard Mbewe**  
Managing Partner Poland  
MG REAL ESTATE  
PARTNERS



**Mr. Sven C. Oehme**  
President & CEO  
EUROPEAN-AMERICAN  
BUSINESS  
ORGANIZATIONS



**Mr. Roger P. Peters**  
CEO  
GLOBAL FINANCE  
REAL ESTATE LTD.



**Mr. Stephen Pragnell**  
Managing Director Poland  
APSYS POLSKA



**Mr. Eric Rosedale**  
Co-Chairman Salans Real  
Estate  
SALANS



**Mr. Alexander Shkarupa**  
General Manager  
ALACOR



**Mr. Ward Stocker**  
Partner - CEE Capital Markets  
CUSHMAN & WAKEFIELD



**Mr. Noah M. Steinber**  
Chairman & CEO  
WALLIS REAL ESTATE

#### Day one: Central & Eastern Europe

- 08:30-09:00** Registration  
*Manhattan Foyer*
- 09:00-09:30** Welcome and Opening Presentation  
*Manhattan Ball Room*  
**Mr. Craig Smith** – CEE Media, Publisher CEE Media Forum objectives and goals.
- 09:30-09:50** Key Note Speakers  
*Manhattan Ball Room*  
Sr. Executive from the CRE Industry (CEE & Abroad)
- 09:50-11:00** CEE Panel - Legal, Tax & Insurance Issues  
*Manhattan Ball Room*  
The issues behind the absolute need for proper representation on legal & tax rules and regulations before investing (Cause and Effect)  
Moderator: **Mr. Andrew Jackson** - First Title, Managing Director  
Initial panelists:  
**Mr. Sven Oehme** – European – American Business Organizations, President and CEO  
**Mr. David Dixon** – Chadbourne Park, Partner
- 11:00-11:30** Coffee Break  
*Manhattan Foyer*  
Sponsored by Eurohypo and GENI
- 11:30-13:00** CEE Panel - Warehousing & Retail  
*Manhattan Ball Room*  
What opportunities are there for US Retailers? Warehouse development correlations with Retail  
Moderator: **Mr. Stephen Pragnell** – Apsys Polska, Managing Director Poland  
Panelist:  
**Mr. Thomas Loeffler** – Geni, Managing Director & Co Owner - Central & Eastern Europe
- 13:00-14:30** Luncheon Break  
*Manhattan Foyer*
- 14:30-16:00** CEE Panel - Banking & Finance, Investment Opportunities  
*Manhattan Ball Room*  
Rapid growth and change cause reflection of what was back burner to URGENT ACTION!  
Moderator: **Mr. Bernhard Mayer** – Europolis Real Estate Management, Chairman of the Board  
Panelist:  
**Mr. Eric Mailebiau** - European Bank for Reconstruction and Development, Senior Banker  
**Mr. Markus Leininger** – EuroHypo, Head of Corporate Banking CEE  
**Mr. Ward Stocker** – Cushman & Wakefield, Partner – Capital Markets  
**Mr. Emmanuel Blouin** – Morgan Stanley, Executive Director Europe
- 16:00-16:30** Coffee Break  
*Manhattan Foyer*  
Sponsored by EUROHYPO
- 16:30-17:45** CLIFFORD CHANCE Panel – CEE Region Finance Opportunities  
*Manhattan Ball Room*  
New and old financing opportunities in CEE region  
Moderator: **Paweł Dębowski** – Clifford Chance, Partner Head of Real Estate
- 18:30-21:30** VIP Cocktail Banquet  
*Manhattan Sky Room*

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#### Day two: Central & Eastern Europe

- 09:00-09:45 Day two Registration**  
*Manhattan Ball Room*  
Forum outline of day two
- 09:45-11:00 Panel - North American Investors**  
*Manhattan Ball Room*  
What are the expectations of North American Institutional Investors?
- 11:00-11:30 Coffee Break**  
*Manhattan Foyer*  
Sponsored by EUROHYPO
- 11:30-13:00 Russia & CIS (Ukraine) Panel**  
*Manhattan Ball Room*  
Moderator: **Mr. Eric Rosedale** – Salans, Co-Chairman Salans Real Estate  
Panelist:  
**Dr. Walter Hampel** – Hypo Real Estate Bank International AG, Sr. Director Structured Finance & Investment Banking  
**Mr. Michael Lange** – Jones Lang LaSalle, Managing Director Russia / CIS  
**Mr. Geoffrey Cox** - Astera, Chairman  
**Mr. Alexander Shkarupa** – Alacor, General Manager
- 13:00-14:45 Luncheon Light Buffet**  
*Manhattan Foyer*
- 14:45-16:15 Country Panel – Poland & Baltic's**  
*Manhattan Ball Room*  
Moderator: **Mr. David Dixon** – Chadbourne Park, Partner  
Initial Panelists:  
**Mr. Helmut Fischer** – Real Estate Bank BPH S.A., Country Director Poland  
**Dr. Richard Mbewe** – MG Real Estate Partners, Managing Partner Poland  
**Mr. Tomasz Ćwiok** – Editor and Chief, Poland Monthly
- 16:15-16:45 Coffee Break**  
*Manhattan Foyer*  
Sponsored by EUROHYPO
- 16:45-17:45 South Eastern European Panel – Romania, Bulgaria, Serbia and Croatia**  
*Manhattan Ball Room*  
Commercial Real Estate Dynamics  
Moderator: **Mr. Bill Avery** – Business Media Group, Publisher Romania  
Initial Panelists:  
**Mr. Roger Peters** – Global Finance Real Estate LTD., CEO  
**Mr. Alex Bebov** – Balkan Advisory Company, Managing Partner  
**Mr. Claudius Ferentz** – Investkredit, Managing Director Romania
- 17:45-18:00 Closing Comments**  
*Manhattan Ball Room*  
**Mr. Craig Smith** – CEE Media, Publisher CEE Media
- 18:00-21:00 Closing Cocktail Mixer**

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