

**Economic Development News** Richland Hills, Texas Fall/Winter 2005

# RICHLAND HILLS » ECONOMIC DEVELOPMENT NEWS

# **NEW BUSINESSES**

#### **Just Peachy Automotive** Targets Women



Owner Shari Cline envisions Just Peachy Automotive to be the first service and repair center devoted to meeting the needs of today's busy woman Whether they are a soccer mom, single mom, busy professional,

widow, girlfriend or police officer-women are now making more decisions concerning service and repair on family vehicles.

Cline has partnered with Don Friday to offer Richland Hills customers more than 70-years experience in the automotive service industry. Just Peachy will soon break ground on a \$600,000 eight-bay, tilt wall facility on the northwest corner of Baker Boulevard at Norton Drive. This development will change the face of Baker Boulevard.

The full-service center will be completed in February 2006, offering a 'luxury-car dealership' experience to women and their families. The customer



resemble a

living room, tastefully decorated with plush carpet, comfortable sofas, televisions, and will also offer a wireless Internet

"Women have come to expect more of the comforts of home, like very clean restrooms for themselves and their children, and safe surroundings," shares Cline. "We have done our research, and we plan to provide upscale, personal service to customers within a 10-mile radius of Richland Hills, including pick-up, delivery and limo service when needed

In addition, the minority-owned business will offer A.S.E. Certified L-1 Master Technicians working on all phases of auto repair, state inspections and repairs on foreign and domestic vehicles, as well as extensive fleet service.

Contact: Just Peachy Automotive 7349 Baker Boulevard 817.590.0930 Mon-Fri: 8am-5pm



# twenty**six** -**Re-Branding Drives Change**

## South Grapevine Highway Corridor

n mid-September, the city councils of Richland Hills and North Richland Hills passed a joint resolution to adopt the proposed re-branding strategy for the South Grapevine Highway Corridor. The shared business neighborhoods targeted in the corridor project run along the Grapevine Highway south of Loop 820, and include Glenview Drive and Rufe Snow Drive.

The redevelopment area, branded under a new contemporary logo—twentysix—will drive long-term investment strategies and be a wellserved market for both municipalities.

"I am very excited about all the revitalizing opportunities we incorporated into the twentysix project area," said Kenney Davis, Richland Hills' council member who serves on the project's oversight committee. "In 1996, the city had the foresight to establish a 4B tax initiative to cover future economic development expenses, so now there's no extra cost to our citizens to get this project rolling. Private developers will pick up costs later on some of the projects though."

Incorporating input from both cities, the corridor plan is the result of strategic work done by marketing firm Jet Powered Group and Carter & Burgess, an engineering and architectural consulting firm. In addition, Leland Consulting, a real estate

strategist group, and HNTB Corporation, a planning and urban design firm, made early contributions to the project, setting groundwork for the redevelopment concept.

#### South Grapevine Highway Corridor Strategic Plan

The revitalization plan calls for increasing retail outlets and spending by focusing on pedestrian oriented. mixed-use development. By combining retail, office and residential uses all in one place, people can get out of their vehicles and enjoy walking to restaurants and businesses.

"As small business owner on the Grapevine Highway,' says Darla Glover, managing partner of Darla's Florist, "we are very hopeful about the project and want to hear a lot more about these plans.

The strategy calls for improving opportunities for residential housing in the corridor, which will, in turn, offer unique homeownership alternatives such as upscale lofts, townhomes and condominiums. The plan also will consider repositioning underused properties for redevelopment. In addition, the cities have agreed to work together to attract private investors and developers to the

"This project is more than innovative minds coming together to work on a common goal," said Robert Hamilton, president and CEO of the Northeast Tarrant Chamber of Commerce. "It's further testament to the committed

partnership each city has to improve the quality of life for our neighborhoods."

#### The New Face of Boulevard 26

Soon the old Grapevine Highway will be formally renamed "Boulevard 26." The catchy name reflects a modern feeling, and hopefully, will attract new families and young professionals.

Renaming the roadway is the first step in giving the area a new image. Committees have formed and are now in the planning stages, implementing top strategies decided upon by both city councils. "One of the common goals of revitalization is to establish twentysix as a "unique destination" for shoppers and visitors," shares Hamilton, who also



represents support of the Quad Cities DFW Foundation

The first phase, especially of interest for investors, includes key intersection improvements beginning with two targeted sites on the Grapevine Highway-one at Rufe Snow and the other at Glenview Drive. New design standards are also being considered for updating streetlights, signs, sidewalks, medians, bicycle paths and entryways.

Initial projects are scheduled for completion by October 2006, while infrastructure improvements will be phased in over the next several years.

For more information, visit www.richlandbills.com/content/econdev.

#### REDEVELOPMENT

## **Redevelopment Property Available** at Trinity Railway Express Station

he City of Richland Hills is currently selecting locations throughout the City for redevelopment. Proposed Site #1 (see map on back page) in the redevelopment plan is made-up of several properties near the Trinity Railway Express (TRE) Station located at State Highway 121 and Handley Ederville Road.

The optimal use for this location is a compact, mixed-use development made-up of residential, office and retail uses, in which the train station is the prominent feature of a pedestrianfriendly "mini-community." The primary opportunity presented by the location is its high probability to draw



service-oriented businesses to serve TRE commuters, such as a dry cleaners and coffee shop.

There is a growing market demand in the Metroplex for transit-oriented developments, as evidenced by such

recent expansion in neighboring communities. As gas prices and traffic congestion increase here, the popularity of transit-oriented developments will continue to rise. Today, individuals want to have good access to the center

of Dallas and Fort Worth, as well as a vibrant, urban lifestyle with a high quality of life.

Transit-oriented developments encompassing the TRE Station in Richland Hills could offer an integrated lifestyle with a range of residential and commercial uses in a smaller area to fit the bill. Citizens would not have to use their vehicles to get from place to place, but could be within a 10-minute walking distance from other transportation and daily necessities.

Contact: GSBS Municipal Services & Economic Development Consulting Division 817.589.1722 • www.gsbs-pc.com

Fall/Winter 2005

# BUSINESS BRIEFS

#### Serenity Day Spa Relocates On Glenview Drive



Cuban-American owners Ildelfonso and Rosa Lugo found redevelopment property available not far from their previous location and customer base on Glenview Drive and began to build a dream.

"Our family always wanted to build a custom-designed Spa and the timing was right for us to move," says daughter Lili Shea, who helps manage the family business.

"Serenity Day Spa re-opened in September and many first-time clients



have driven by, seen our brand new building and come right in," shares Shea. "It's a great location for us and business is really doing well. Our longtime clients

have followed us to our new location, and if they have to wait a few minutes, they happily run next door to shop at Connies off store."

More than eight years ago, all four daughters – Lili Shea, Ana Miller, Maria Davis and Damaris Springer – persuaded their parents to invest in their talents and skills as professional estheticians and opened a day spa in Richland Hills. Today, the family business continues to grow and meet the rising demand for beauty, glamour and personal health services.

Elegantly decorated in a soothing color palate, the Spa is a full service salon for men, women and young adults. They

offer an array of Swedish massages, European facials, manicures and pedicures, hair care and glamour make-up. The Spa has it's own Tea Room, which also



provides a delicious lunch with spa gift packages, bridal luncheons, baby showers and other special occasions.

Contact: Serenity Day Spa 7610 Glenview Drive 817.284.5352 Tues-Sat Hours Vary

# City Honors Corporate MVPs at 2005 Appreciation Dinner

n Monday, November 7,
Richland Hill's Economic
Development Advisory Board
honored the city's Corporate MVPs
(Most Valued Partners) at their annual Business Appreciation Dinner. Hosted
by the Economic Development Advisory
Board at Cafe di Roma, the evening
event paid tribute to 10 local businesses
that contributed to the city's economic
growth during the past year.

"We are very proud of all of these businesses, and thank them for their Hall of Fame Hamilton Form Company, Inc

Most Valued Partneres

Aces A/C Supply North
Baker Boulevard Partners and Twin Spires Construction
El Tio Taqueria y Mariscos
Harris Packaging Corporation
Lifestyle Termite and Pest Control
Serenity Day Spa

Texas Gyro
Triad Design Service, Inc.
Trinity Industries, Inc.

CONGRATULATIONS TO ALL!

commitment and support to our area's economic growth," acknowledged Marty Wieder, Richland Hills' economic development consultant. "On behalf of the city, we value them as great business partners."

Using a sports theme, businesses were honored for being team players in the city's development and progress throughout the year. The companies hignlighted in the box were recognized as The 2005 Corporate MVPs.

#### HALL OF FAME

#### Hamilton Form Company -Focused on Success for 40 Years in Richland Hills

or more than 40 years,
Hamilton Form
Company has been
helping build the future of
America by supplying the
precast and prestressed
concrete industry with custom
steel forms, plant production
equipment and concrete
curing blankets from Richland Hills.

Strategically located in the center of the United States, Hamilton Form is able to serve customers all over the country from its prime location in Richland Hills. "We have positioned ourselves at the intersection of major U.S. highways so we can handle countless building projects on the east and west coasts, as well as in Canada and in Mexico," says Ed Baer, vice

hf

president of Sales.
"We also have
close access to DFW
International Airport
and the Fort Worth

Alliance Airport for cargo," explains Baer. "At times, we even use the Port of Houston for international orders, and have access as well as to the ports in Florida for work in the Caribbean."

Whether the end project is a sports stadium, a highway bridge, a large parking garage or an office building, Hamil-ton Form is the single source solution for most of the country's precast/prestressed concrete production needs.

"We have the experience and the cutting edge technology to help all of



Vice President/Sales Ed Baer and President William Daily pinpoint Hamilton Form projects across the United States.

our customers," says President William F. Daily, P.E. "Also, we are the leading manufacturer of steel forms. And in this day and age, it takes more than just great forms to make these giant construction projects run smoothly."

Another plus for Hamilton Form having its operation in Richland Hills is the workforce. The majority of its core personnel have more than 30-years of experience in the specialized industry and are loyal employees, covering two full operational shifts.

Today, Hamilton Form continues to be the industry leader in creating trade specific equipment to help with all phases of concrete production, meeting the design needs of its worldwide clients.

Contact: Hamilton Form Company, Inc. 7009 Midway Road • 817.590.2111 www.bamiltonform.com

#### ROOKIE OF THE YEAR

# ACES A/C Supply North Relocates to Richland Hills

CES A/C Supply North recently relocated its wholesale distributor operations from Fort Worth to Richland Hills. Now positioned north of the Airport Freeway (SH 121), the new building has easy accessibility at the corner of Handley-Ederville Road and Whitehall Street for area air conditioning contractors and dealers.

"We're very proud to have the first company-owned branch located in Richland Hills," says Wayne Shearer, president of ACES A/C North. "Our Tarrant County contractors have been very loyal to us over the past 18 years, so we want to welcome them into the new store, thanking them for making it all possible."

ACES distributes the American Standard brands of residential and commercial heating and air-conditioning equipment. The new location also serves as a training facility for Tarrant County dealers, offering them a full complement of service, sales and business classes. As an added bonus, the classroom features a working American Standard Variable Speed Air Handler for hands-on-training.

The property includes a large, open warehouse that will make stocking and order pulling more efficient, reducing the short in-and-out time that local dealers have come to expect from ACES service.

In addition, the new outdoor storage space will allow more stocking room for commercial units. Also, a large conditioned parts room will



ACES A/C Supply North President Wayne Shearer, Michelle Shearer-Rodriguez, vice president, and Branch Manager Pam Copeland welcome guests for a barbeque lunch and vendor displays during the Grand Opening.

accommodate the expansive parts and accessories offering from Service First.

The spacious showroom tops off the list of amenities offered at this location. It is designed and arranged with the A/C contractor in mind for ease, selection and fulfillment of orders. The showroom is large enough to feature full equipment lines from American Standard. ClimateMaster and Aspen.

"And Fort Worth area A/C dealers can expect to find great service offered by Branch Manager Pam Copeland and the friendly staff," shares Michelle Shearer-Rodriguez, Vice President.



Contact: ACES A/C Supply North 7734 Whitehall • 817. 831. 4491 www.acesacsubbly.com

#### **Cocina Klassen Caters to Take-Out Crowd**

Rogelio and Dolores Ibarra recently opened their new 'take-out' Mexican restaurant in the AdMart Shopping Center at Rufe Snow and Baker Blvd.

"We are open for lunch from 6 a.m. to 3 p.m., and you'd be very surprised how many steak fajita burritos I make for breakfast," says Dolores. She is the

master chef behind the operation, sharing many of her own family recipes with local citizens.

Designed mainly as a 'take-out' restaurant, Cocina Klassen specializes in catering business meetings and office luncheons. "People are tired of eating the same thing, and our Mexican food is really a delicious chanee." Ibarra saws.

"We cook all kinds of special ordersfrom fried shrimp to chile rejenosjust ask."

And with enough notice, Cocina Klassen can cater special events and small weddings, too.

Contact: Cocina Klassen 6639 Baker Blvd. • 817.590.2195 Mon-Sat 6am-3pm



Dolores Ibarra encourages customers to call ahead so she can have their orders ready when they arrive.

# **Quad Cities DFW Foundation Narrows 2006 Focus**

he Quad Cities DFW
Foundation was created to
develop a united partnership
between the cities of Haltom City, North
Richland Hills, Richland Hills and
Watauga, as well as the Birdville and
the Northeast Tarrant Chamber of
Commerce to promote economic
development in the region.

With goals to further enhance the quality of life and strengthen the marketability of this area, the organization narrowed their focus for 2005 to five areas of concentrated interest. These include:

- Marketing
- · Recruitment
- Retention
- Multi-jurisdictional Corridors
- Transportation

While all five of the focus areas are being addressed by the Foundation, recent projects include:

#### Retention

In a decision to be more pro-active

in retaining and attracting businesses to the Quad Cities area, the Foundation surveyed 3,500 local businesses this summer about their professional needs, what trends owners are seeing, and what problems they are facing in the area.

"Results are tallied, and the final Report has been shared with the Quad

Cities DFW
Foundation
partners, as a
means to better
understand what
support businesses
need from our
organization,"
states Robert

Hamilton, Quad Cities board member. A copy of the Report is available by calling Hamilton at 817.281.9376.

#### Recruitment

In addition, Hamilton represented the North Texas Commission and the Quad Cities DFW Foundation at the National Business Aviation Association's meeting and convention in Orlando, Florida, in November. Visibility at the event was a viable effort to promote our area's aviation industry and local business interests.

#### Multi-jurisdictional Corridors

Corridor revitalization is always challenging. The commercial corridors

in the Quad Cities serve as the area's business cores and have strengths, which can be capitalized on to attract investment and developer interest

This year, the Foundation began sponsoring Commercial Real Estate Forums in an effort influence and stimulate business development on the Grapevine Highway, the Rufe Snow Corridor, and the Denton Highway Corridors.

#### **Rufe Snow Corridor Meeting**

Quad Cities DFW hosted a multi-

jurisdictional effort on behalf of the cities of Richland Hills, Watauga and North Richland Hills and reviewed real estate development opportunities within the Rufe Snow Corridor.

This corridor includes a geographical area that runs through the three cities, fronting Rufe Snow from the northern tip at Bursey Road in North Richland Hills to the southern end at Baker Boulevard in Richland Hills.

The Rufe Snow Drive Real Estate Forum creates a vital network for real estate officials to be updated on investment possibilities, as well as understand the three cities' efforts to bring new businesses to Rufe Snow Drive. Attendees at the forum also were briefed on upcoming roadway improvement plans along Rufe Snow Drive.

Open to all real estate professionals, these informational meetings will occur periodically.

For more information, visit www.quadcitiesdfw.com

## ► NN THE MARKET

#### Richland Hills Commercial Properties

Retail Properties Available For Sale, Development or Lease in Richland Hills

#### **Acreage Fronting SH 183**

Adjacent to Richland Elementary School, the deep, seven-acre property is located at the corner of 7066-7100 Baker Blvd. and Ash Park, south to Latham Drive. For Sale - \$7.00 per square foot

Contact: Carter Llewellyn with Llewellyn Realty 817,737,3103

#### **Professional Office - Boulevard 26**

The three-story building is located at 7100 Grapevine Highway and has garden office appeal in Commercial District, offering 13,200-square feet of space.

For Sale - \$510,000

Contact: Michael Berkowitz with Kim Martin Company 817.336.1880 or mberkowitz@kimmartinco.com

#### Frontage Near Busy Intersection

Near popular North East Mall, the 11,329-square-foot location at 7560 Glenview Drive is perfect for doctor or dentist office.

For Sale - \$380,000 Contact: Peter Kao with Novus Real Estate 817.467.6906

#### **Build to Suit**

The 11.5-acre site at the northwest corner of Richland Industrial Park offers visibility along SH 121 with potential Spur/ Rail access.

For Sale or Lease - Call for Price Contact: Edward Baker, Jr.

817.732.1211 or edbaker@flash.net

## Midway Business Park Welcomes Newcomers



idway Business Park, located at 7335 Airport Freeway (SH 121) in Richland Hills, is a premier 500,000-square-foot industrial and corporate business center. Strategically located in the middle of Dallas and Fort Worth,



idway Business Park, located the property is owned and managed at 7335 Airport Freeway by First Industrial Realty Trust, Inc.

"Many of our new tenants are looking at Midway Business Park because of the centralize location we offer for servicing their customers in the Metroplex," reports Leasing and Property Manager Rena Arnold. The following tenants have recently signed leases: Advanstar Communications, Inc. - 7429 Airport Freeway Advanstar is a public relations company serving the motorcycle racing industry. They recently signed a 5,190-square-foot lease for office space.

#### Agency Limousine & Coach - 7458 Dogwood Park

Agency Limousine, supporting a full-fleet airport service, has expanded operations to 7,200-square-feet in renewing its lease.

#### Complex Printing - 7359 Airport Freeway

Complex Printing, an offset print company, signed a 7,200-square-foot lease, and is moving operations from Arlington, Texas, to Richland Hills.

#### Ford Distributing, Inc. - 7436 Tower Street

Ford Distributing, the distributor for Red Bull Energy Drink, signed a 15,000-square-foot lease, integrating both their North Richland Hills and Plano, Texas, offices to Midway Business Park.

#### Mission Foods - 7450 Tower Street

Signing a 10,000-square-foot lease, this new distribution site for Mission Tortillas and Chips will serve as an expansion for their Tarrant County operations.

#### Stellar Group - 7415 Whitehall, #117

Stellar Group signed a 5,500-square-foot lease for their refrigeration company. They have relocated their Fort Worth business, expanding operations in Midway Business Park.

#### Trinity Digital Printing - 7343 Airport Freeway

Trinity Digital Printing, a digital printing shop, signed a 2,997-square-foot lease for its operations.

For current available space, contact: Rena Arnold • First Industrial Realty Trust • 817.595.4177 • rarnold@firstindustrial.com

### **Connies - A Distinctive All-Occasion Gift Store**

Recently, Doug and Connie
Knippa have revived a local
shopping destination known
as the Blue House with their distinctive
all-occasion gift store. Now handsomely
appointed with red and white awnings,
Connies is filled with more designer
clothing, jewelry, gifts and home decor
than one can imagine.

It didn't take the Knippa's long to realize the prime Glenview Drive location would generate strong shopping traffic for the family-owned business.

"We have been in the retail business for more than 20 years, and we are delighted to be here in Richland Hills," says Knippa. "It's also great to be located next door to Serenity Day Spa—we both attract and share the same customer base."

Connies offers a unique assortment

of gifts for every age, many of which are individually crafted by artists and personal friends of the Knippas. They specialize in finding corporate and business gifts too. And friendly staff can easily personalize many items for teachers, grand parents, friends, or clients. "Our store definitely will be the one-stop shopping place to be during any holiday," promises Knippa.

Area shoppers may choose from many original pieces, including special order Namesake bears, custom designed jewelry by Katies of Tyler, fragrant Bearer of Light Candles, and limited edition watercolor prints by the Official State of Texas Artist for 2006, George Boutwell.



Contact: Connies 7630 Glenview Drive 817.284.7630 Mon-Sat 10am-6pm



RICHLAND HILLS REPORT

Fall/Winter 2005

Economic Development News • Richland Hills, Texas

# **NUALITY OF LIFE**

#### **Public Works Improving Roadways**

The Richland Hills Public Works department is actively pursuing work on several roadway projects to improve traffic flow within the city. The busiest one to date is the widening of Rufe Snow Drive from Boulevard 26 (Grapevine Highway) on the north to Baker Boulevard on the south. The roadway will be enlarged from two lanes of traffic to five lanes at a project cost of \$2,650,000. The project is approximately 40 percent complete. Now that the utilities are in, the road is expected to be finished in May 2006.

Other commercial roadway projects on the calendar in Public Works are improvements to Glenview Drive and Rufe Snow intersections on Boulevard 26 (Grapevine Highway) and an anticipated ground breaking in February, 2006, on the

> Trinity Boulevard/Burns Street realignment project to improve traffic flow at the TRF Station.

> > For more information. City of Richland Hills Public Works 817.299.1830

#### RICHLAND HILLS ECONOMIC DEVELOPMENT **ADVISORY BOARD (EDAB)**

Sue Ratliff, Chairperson William Harris Christine Rollins Jean Spieker John Starnes Carol Plowman, Alternate

#### Marty Harrison,

**Economic Development Specialist** 

#### Marty Wieder.

**Economic Development Consultant** 

Graphic Design: Grapevine Marketing Solutions and David McCoy Design



CITY OF RICHLAND HILLS, TEXAS **Economic Development** 3200 Diana Drive Richland Hills, TX 76118 817.299.1845 www.richlandhills.com

## **Richland Hills and The T - Improving Commuter Congestion and Air Quality**

n recent communications, the City of Richland Hills and the Fort Worth Transportation Authority (The T) are both in agreement that a smooth transition needs to be made for commuter traffic coming and going at the TRE Richland Hills Station.

"High gas prices are driving record numbers of area residents out of their cars and onto our trains, buses and

vanpools," says Joan Hunter, communications manager for The T. implementation of a project to manage

Fortunately, the Regional Transportation Council (RTC) is gearing up for the selection of mobility and air quality projects through its Partnership Program 3. The North Central Texas Council of Governments (NCTCOG) was willing to bring this project forward early this year to aid Richland Hills in managing congestion and improving air quality at the TRE Station.

"Proposed improvements at the complicated intersections of Burns Street

"Both agencies are ready to advance the and Trinity Boulevard at Handley-Ederville Road have an estimated cost of \$1 million; \$800,000 federal and \$200,000 local," says NCTCOG Director of Transportation Michael Morris, P.E.

> This past summer, the Richland Hills project was approved for the first round of consideration at a June 2005 Surface Transportation Technical Committee meeting and at the RTC meeting in July. The project since has been added to a statewide transportation-funding document for deliberation in November, and federal/state approval is anticipated in January 2006.



For more information, visit:

## **Timing Right for New Redevelopment Plan**

n an effort to attract additional sales tax generating businesses, it became evident to city leaders that Richland Hills needed to engage an outside planning and economic development consulting firm to help address renewal efforts for several key locations within the city

It had been almost nine years-April 1996—since Richland Hills adopted its last strategic action plan to guide community development. And now, with the timing right to move ahead to the next stage, the City recently employed GSBS, an integrated design and architectural firm, to perform an in-depth study and update the

property sites, as well as redevelopment and potential problems with compatible uses. In addition, the study will look at retail demand within the city as a primary market area, and the surrounding neighborhoods as the secondary market area.

Findings from the study now are being formulated into an updated Richland Hills Redevelopment Plan. The new strategy precisely identifies prominent issues and will serve as a renewal guideline for seven key locations throughout the city.

The following locations, which appear at this time to be the most suited and most likely to foster

(1) Properties in and around the Trinity Railway Express Richland Hills Station, fronting Handley-Ederville Road

(2) Properties at the northwest corner of Handley-Ederville Road and the SH 121 (Airport Freeway) frontage

(3) Baker Boulevard/SH 183 near the intersection of IH-820/SH 121 (Airport Freeway)

(4) Glenview Drive near the intersection of IH-820/SH 121

(5) Glenview Drive near the intersection of Boulevard 26 (Grapevine Highway).

Baker Boulevard near the intersection of Boulevard 26 (Grapevine Highway), from the western city limits back to Rufe Snow Drive.

Properties on both sides of Baker Boulevard/SH 183 near the Richland Hills Municipal Complex. When the plan is completed, GSBS

will look at the possibilities of assembling multiple properties, contacting and encouraging investors and developers to look at these viable opportunities in Richland Hills

Contact: Economic Development

