

FOR IMMEDIATE RELEASE DOC-105 November 30, 2006 Page 1 of 1 **CONTACT:**

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LIGHTNING SOURCE TO ADD FIVE THREE-KNIFE TRIMMERS FROM COLTER & PETERSON

Leading On-Demand Digital Book Printer Installs Horauf Three-Knife Systems to Keep Up with Growth

Paterson, NJ - Colter & Peterson, the largest independent distributor of paper cutters and paper handling equipment in North America, announces that Lightning Source, a digital on-demand book production provider based in La Vergne, TN, has placed an order with them for five Horauf three-knife trimmers. The five trimmers will be installed during the first half of 2007; two of the trimmers will be installed at the main Lightning Source facility in Tennessee, with the other three installed at other Lightning Source locations in the U.S. and England. This order comes on the heels of four Horauf three-knife trimmers Lightning Source has purchased from Colter & Peterson in the past three years.

The Horauf three-knife trimmers were selected by Lightning Source for their ability to integrate into the company's growing on-demand book manufacturing operation. Lightning Source recently announced the purchase of 15 new Oce VarioStream digital printing presses, and required support equipment to complement them. Featuring infinitely-adjustable clamping and automatic pile ejection, the Horauf trimmers are ideal for the variable production requirements of an on-demand printing workflow.

According to J. Kirby Best, President & CEO of Lightning Source, the company's satisfaction with previous installations was an important factor in the decision to purchase additional three-knife trimming units from Colter & Peterson.

"Colter & Peterson understands our business and are able to provide solutions that meet our needs perfectly," said Best. "We also appreciate the experience and reliability of their service and parts support network; they stand behind every piece of equipment they sell."

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About Colter & Peterson: Colter & Peterson is the largest independent distributor of paper cutters and paper handling equipment in North America. Founded in 1932, C&P now employs over seventy five people working out of five locations in New Jersey, Iowa, California and Toronto, Canada. C&P is the manufacturer of the Microcut line of retrofit back gauge controllers and the worldwide distributor of Prism, Saber and Maxima paper cutters. It is also the North American distributor for all Wohlenberg, Baumann and Schneider Engineering products. C&P has purchased the Harris-Seybold and Dexter-Lawson line of paper cutters and provides service and support for those models of machines as well.