



# fedXcel IQ

*the easiest way to find and win federal business*



## Department of Navy Seaport-e Business Opportunities Report

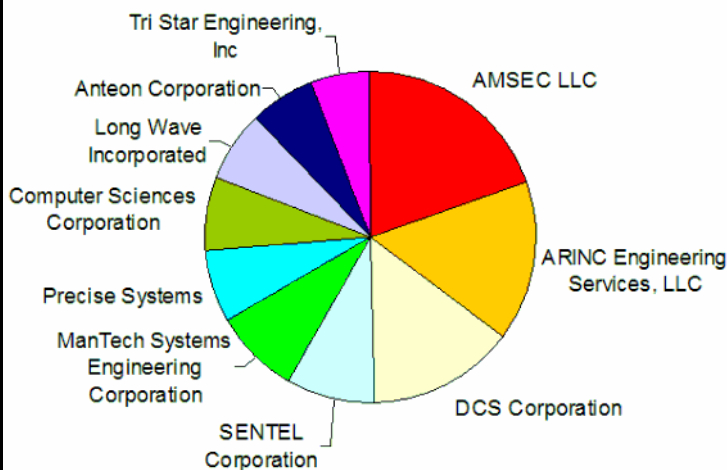
164% Increase in 1<sup>st</sup> Quarter 2007 Awards, are you winning?

January, 03 2007

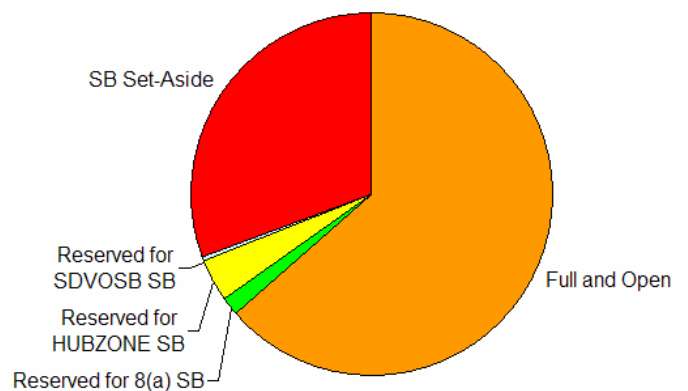
SeaPort-e is a popular procurement vehicle used by the Navy to buy Engineering, Technical and Program Management support services . There are 3735 companies in the running for task orders as prime and sub -contractors. A total of 923 prime contractor led teams compete for task order awards. There is a steady increase in task orders with over \$1 billion already awarded in Q1 2007, compared with \$ 401 million in Q1 2006 and \$354 million in Q1 2005.

The top three contractors won 27% of the awarded business. Over 55% of the value of awarded task orders went to the top ten bidders. The break-up of small business and set aside awards is presented below.

**Q1 FY07 Top 10 Contractors**



**Q1 FY07 Awards by Setasides**



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**Stop** spending precious time searching the web and start focusing on building the right relationships at the right time with **fedXccel**.

- Healthcare
- Manufacturing
- Guard Services
- Equipment
- Biosciences
- Information Tech..



- **Find** timely information
- Never **miss** an event
- Identify the **right** buyer
- Be **ready** and **informed**

Opportunities | Contacts | Events Calendar | Blogs | Free Research | Procurement News

How often have you searched in frustration for information on the federal government procurement opportunities that fit your business specialty?

How many man-hours do you waste trying to find the **right opportunity** at the **right time**? Who really controls the bid? What are the win criteria?

There's a way to gain every advantage that the billion dollar companies have without spending tens of thousands of dollars. Learn how **fedXccel** can help you find and win federal contracts.

**Free Demo! Call NOW!**

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Visit [www.fedXccel.com](http://www.fedXccel.com) to see how others are winning federal business.

To help maximize your limited time we have assembled a team of fine business partners to meet your every federal business development need.



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