

Finding the problem is half the solution.

Hospital Benchmarking

- Integrated Cost Review
- Augmented Clinical Assessment
- Smallest Practical Organization Model

We help find the other half too.

Action Planning

- KnowledgeWeb™
- Idea Trees™
- Action Plan Developer™
- Idea to Action Plan Coaching™
- Digital Dashboards™



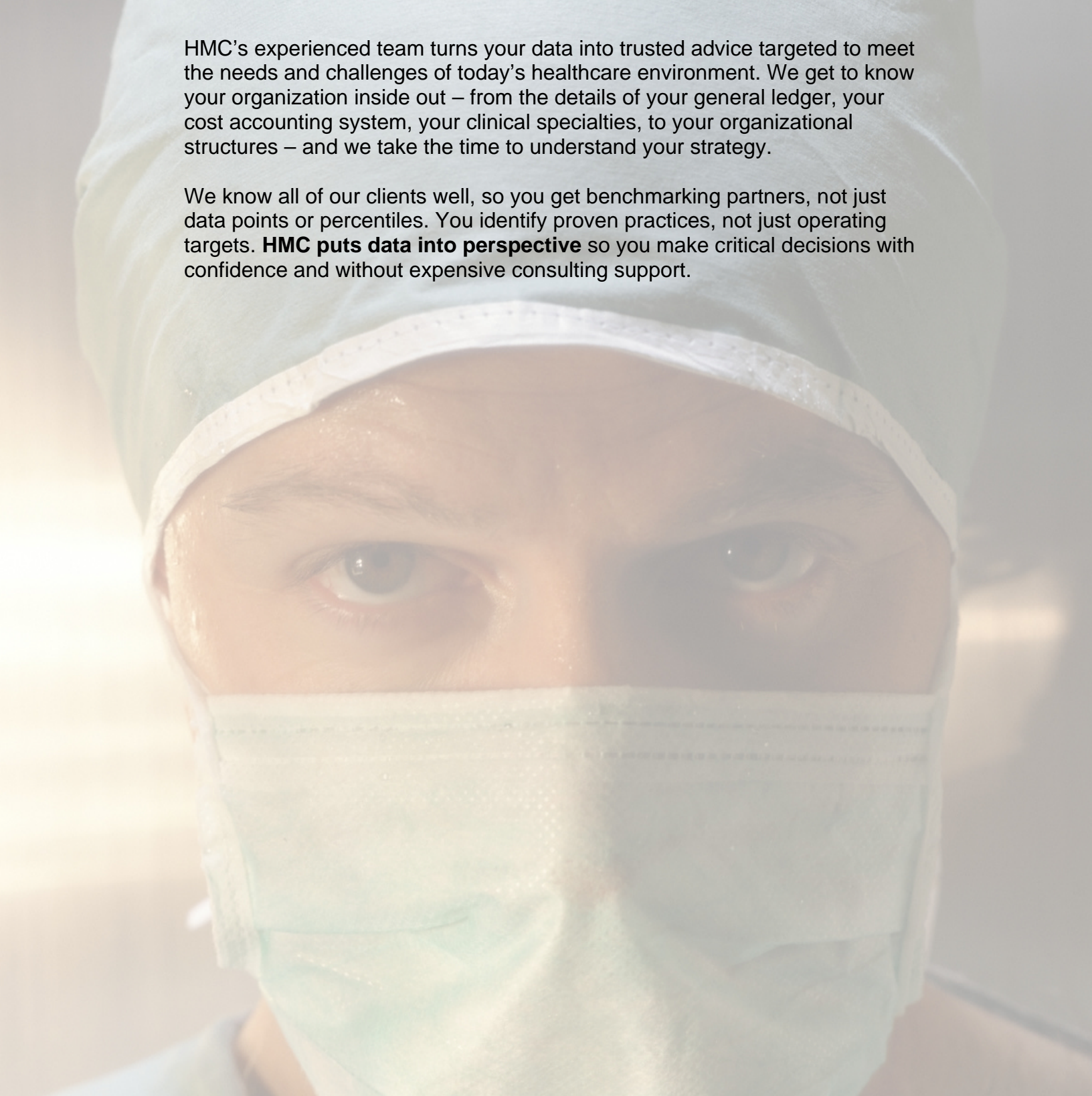
HMC. Moving you to the front of the pack.

The mind can't see itself.

External perspective is not easy.

HMC's experienced team turns your data into trusted advice targeted to meet the needs and challenges of today's healthcare environment. We get to know your organization inside out – from the details of your general ledger, your cost accounting system, your clinical specialties, to your organizational structures – and we take the time to understand your strategy.

We know all of our clients well, so you get benchmarking partners, not just data points or percentiles. You identify proven practices, not just operating targets. **HMC puts data into perspective** so you make critical decisions with confidence and without expensive consulting support.

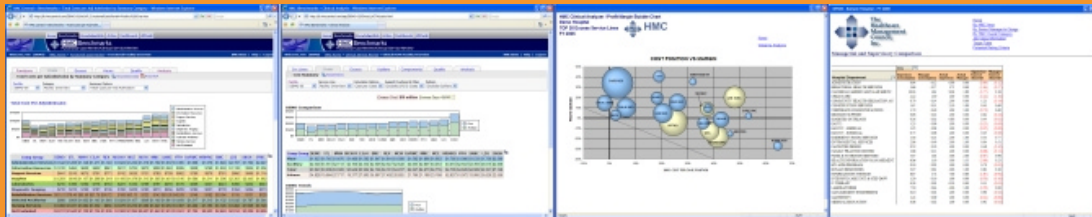


Finding the problem...

You simply provide files from your accounting and payroll systems and choose which HMC Hospital Partners you want in your comparison group.

We ensure cross-hospital data comparison consistency with our proprietary cross-mapping process.

Our online benchmarks pinpoint where your costs are higher than they should be.



Integrated Cost Review

- Evaluates cost performance and FTE productivity
- Spans 100+ functional areas
- Covers clinical and non-clinical areas
- Identifies specific cost drivers
- View summary cost improvement opportunities
 - by function
 - by clinical components
- Provides a cost and quality comparative matrix

Augmented Clinical Assessment

- Evaluates the cost competitiveness of your service lines
- Separates clinical from managerial issues
- Identifies specific cost drivers
- Shows detailed DRG and Service Line Data
 - Service Line Costs
 - Physician Specific Cost
 - Floor detail by Physician
 - Ancillary detail by Physician
 - Age and Gender
 - Mortality
 - Length of Stay

... Finding the other half of the solution

Your managers engage with peer managers and accumulated performance improvement intelligence

We assist your managers and Senior Team with idea generation, action plan creation, and monitoring of progress



Idea Trees™

- Your managers' home for assistance with lowering costs and improving performance on particular topics
 - Engage tools, strategies & support
 - Spot broad strategies & trends, identify implementation details necessary for success
 - View relevant ideas and experiences from successes, surveys, conference calls, abstracts, and experience with the topic
 - One click to engage the help of peer managers
- Your managers move forward in thinking about their cost management issues

Action Plan Developer™

- A simple and powerful action plan creation tool for the Senior Team
- All parties may be granted access to view the plans
- Designed to move your organization to action

Idea to Action Plan Coaching™

- Overcomes the sometimes difficult process of creating an action plan around a promising idea
- Highly experienced HMC consultants assist your staff to unleash the full power of HMC tools – virtually or on-site

Digital Dashboards™

- Simplifies the consolidation and display of hospital performance improvement process results through the use of email invitations as well as IT system linkages.
- Pulls information from any person or IT system simply
- Results from process participants are summarized
- Root cause explanations of problems are easily attached to results

Demo available: www.HMC-Benchmarks.com/contact/



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