# INDUSTRIAL VACANCY REPORT

1st Quarter '07









### **TABLE OF CONTENTS**

TABLE OF CONTENTS	1
SUMMARY	2
COUNTY SUMMARY	3
CHART – Year to Year Vacancy Comparative by County	4
CHART – Year to Year Vacancy Comparative by Submarket	5
Year to Year Vacancy Change Comments	
CHART - Current Vacancy by County	
CHART - Current Vacancy by Submarket	8
Vacancy Change Comments	9
CENTRAL NASSAU	
EASTERN NASSAU	
SOUTHERN NASSAU	12
WESTERN NASSAU	13
CENTRAL SUFFOLK	14
CENTRAL SOUTHWESTERN SUFFOLK	
SOUTHWESTERN SUFFOLK	16
NORTHWESTERN SUFFOLK	17





# NASSAU & SUFFOLK INDUSTRIAL BUILDING VACANCY RATES

1<sup>st</sup> Quarter 2007

Total Industrial Area	(Sq. Ft.):	144,999,515
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	Available Industrial Area	(Sa. Ft.):	10.722.192
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Vacancy Rate	7.39%
Vacancy Rate Last Quarter	6.66%
Change from Last Quarter	7.19%

Average Asking Rent:	\$12.08
Average Asking Rent Last Quarter	\$11.18
Change from Last Quarter	7.57%



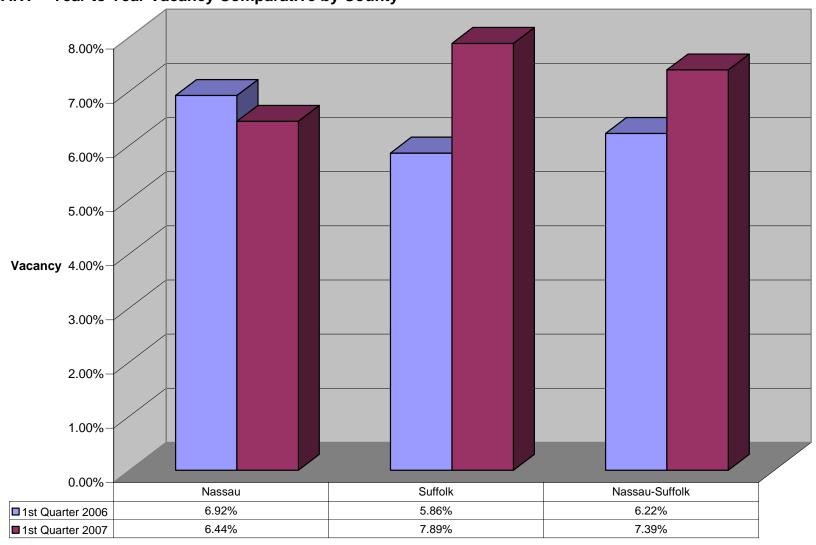


Nassau County	1st Quarter 2007
Total Industrial Area (Sq. Ft.):	49,369,458
Available Industrial Area (Sq. Ft.):	3,181,613
Vacancy Rate	6.44%
Vacancy Rate Last Quarter	6.83%
Change from last Quarter	-5.69%
Average Asking Rent:	\$13.93
Average Asking Rent Last Quarter	\$12.44
Change from last Quarter	11.97%
Suffolk County	1st Quarter 2007
Suffolk County  Total Industrial Area (Sq. Ft.):	1st Quarter 2007 95,630,057
•	
Total Industrial Area (Sq. Ft.): Available Industrial Area (Sq. Ft.):	95,630,057
Total Industrial Area (Sq. Ft.):	95,630,057 7,540,579
Total Industrial Area (Sq. Ft.): Available Industrial Area (Sq. Ft.): Vacancy Rate	95,630,057 7,540,579 7.89%
Total Industrial Area (Sq. Ft.): Available Industrial Area (Sq. Ft.): Vacancy Rate Vacancy Rate Last Quarter	95,630,057 7,540,579 7.89% 6.57%
Total Industrial Area (Sq. Ft.): Available Industrial Area (Sq. Ft.):  Vacancy Rate Vacancy Rate Last Quarter Change from last Quarter	95,630,057 7,540,579 7.89% 6.57% 20.07%





# **CHART – Year to Year Vacancy Comparative by County**

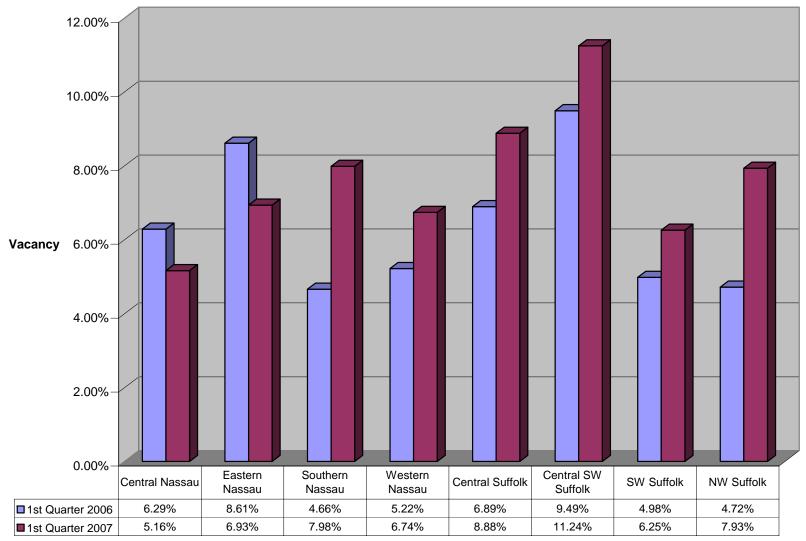


County





# **CHART – Year to Year Vacancy Comparative by Submarket**



#### **Submarket**





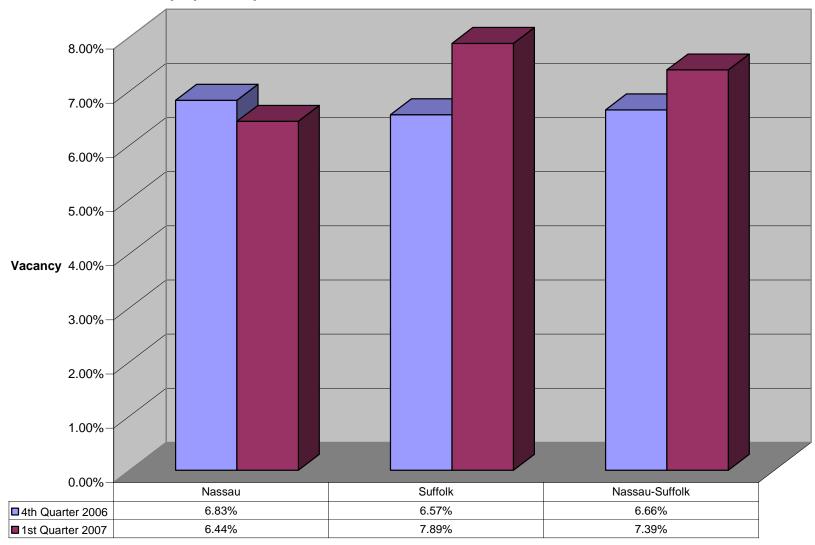
# **Year to Year Vacancy Change Comments**

Central Nassau Vacancy Decreased:	717 Main St, Westbury 110 W Graham Ave, Hempstead 1 MH Plaza aka Axinn Rd, Garden City 910 Orlando Ave, West Hempstead 474 Grand Blvd, Westbury	91,500sf 83,547sf 101,000sf 149,442sf 70,886sf	Listed 4 <sup>th</sup> Qtr '04 Listed 4 <sup>th</sup> Qtr '05 Listed 4 <sup>th</sup> Qtr '05 Listed 4 <sup>th</sup> Qtr '02 Listed 4 <sup>th</sup> Qtr '06	Sold 2 <sup>nd</sup> Qtr '06 Leased 3 <sup>rd</sup> Qtr '06 Sold 3 <sup>rd</sup> Qtr '06 Sold 4 <sup>th</sup> Qtr '06 Currently Available
Eastern Nassau Vacancy Decreased:	230 Duffy Ave, Hicksville	103,050sf	Listed 3 <sup>rd</sup> Qtr '04	Leased 3 <sup>rd</sup> Qtr '06
Southern Nassau Vacancy Increased:	114-120 Church St, Freeport 146 Hanse Ave, Freeport 3401 Lawson Blvd, Oceanside 3 <sup>rd</sup> Qtr '06 – up 2,000sf 4 <sup>th</sup> Qtr '06 – up 37,100sf – no removals	43,000sf 32,800sf 40,000sf	Listed 1 <sup>st</sup> Qtr '07 Listed 1 <sup>st</sup> Qtr '07 Listed 1 <sup>st</sup> Qtr '07	Sale Lease Sale/Lease
Western Nassau Vacancy Increased:	2 Channel Drive, Port Washington 12 Harbor Park Dr, Port Washington 27 Seaview Blvd, Port Washington	170,000sf 29,000sf 33,200sf	Listed 4 <sup>th</sup> Qtr '06 Listed 1 <sup>st</sup> Qtr '07 Listed 1 <sup>st</sup> Qtr '07	Lease Lease Sale/Lease
Central Suffolk Vacancy Increased:	2905 Vets Memorial Hwy, Ronkonkoma 2060 Ninth Avenue, Ronkonkoma 100 13 <sup>th</sup> Ave, Ronkonkoma	67,200sf 179,400sf 67,200sf	Listed 4 <sup>th</sup> Qtr '06 Listed 4 <sup>th</sup> Qtr '06 Listed 4 <sup>th</sup> Qtr '06	Lease Lease Lease
Central SW Suffolk Vacancy Increased:	5 Inez Dr, Bay Shore 100 Spence St, Bay Shore 59 Spence St, Bay Shore	74,772sf 60,000sf 104,591sf	Listed 2 <sup>nd</sup> Qtr '06 Listed 2 <sup>nd</sup> Qtr '06 Listed 4 <sup>th</sup> Qtr '06	Sale/Lease Sublease Sale
SW Suffolk Vacancy Increased:	301 Henry St, Lindenhurst 10 E Grand Blvd, Deer Park 1095 Long Island Ave, Deer Park	109,860sf 84,000sf 108,000sf	Listed 1 <sup>st</sup> Qtr '06 Listed 2 <sup>nd</sup> Qtr '06 Listed 2 <sup>nd</sup> Qtr '06	Lease Lease Lease
NW Suffolk Vacancy Increased:	367 Bayshore Rd, Deer Park 10 E Grand Blvd, Deer Park 1095 Long Island Ave, Deer Park 71 E Industry Court, Deer Park 595 Smith St, Farmingdale	50,000sf 72,000sf 108,000sf 46,500sf 111,510sf	Listed 2 <sup>nd</sup> Qtr '06 Listed 2 <sup>nd</sup> Qtr '06 Listed 2 <sup>nd</sup> Qtr '06 Listed 4 <sup>th</sup> Qtr '06 Listed 1 <sup>st</sup> Qtr '07	Sale Lease Lease Sale Sale





# **CHART – Current Vacancy by County**

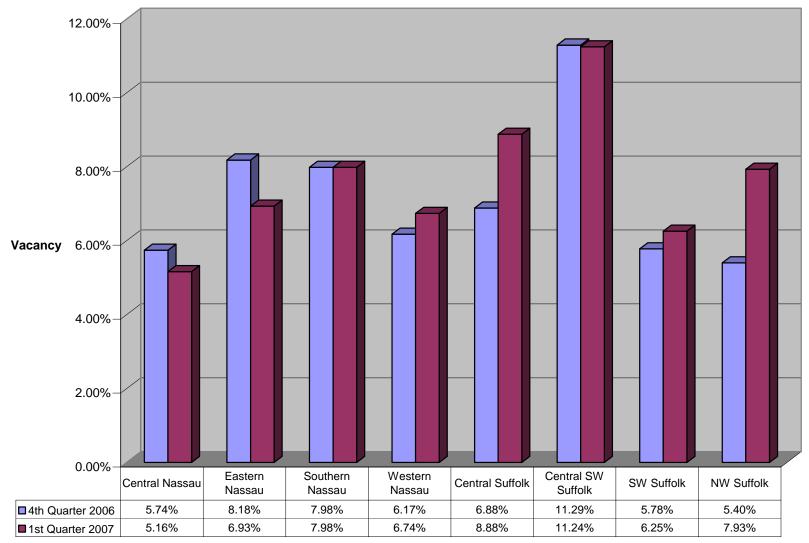


County





# **CHART – Current Vacancy by Submarket**



#### **Submarket**





# 4<sup>th</sup> Qtr '06 – 1<sup>st</sup> Qtr '07 Vacancy Change Comments

Central Nassau Vacancy Decreased:	123 Frost St, Westbury 971 Stewart Ave, Garden City	45,000sf 27,972sf	Leased Sold
Eastern Nassau:	600 W John St, Hicksville	70,000sf	Leased
Vacancy Decreased:	175 Central Ave South, Bethpage	228,000sf	Sale-Off Market
Western Nassau	27 Seaview Blvd, Port Washington	33,200sf	Sale/Lease
Vacancy Increased:	12 Harbor Park Dr, Port Washington	29,000sf	Lease
Control Coffello	2002 Orville Dr, Ronkonkoma	125,517sf	Sublease
Central Suffolk:	2005 Orville Dr, Ronkonkoma	130,000sf	Sublease
Vacancy Increased:	110 Orville Dr, Bohemia	110,000sf	Sublease
SW Suffolk: Vacancy Increase	595 Smith St, Farmingdale	111,510sf	Sale
	290 Spagnoli Rd, Melville	145,000sf	Lease
	135 Spagnoli Rd, Melville	118,000sf	Lease
NW Suffolk:	99 Marcus Dr, Melville	54,000sf	Lease
Vacancy Increase:	100 Wireless Blvd, Hauppauge	60,000sf	Sale
	50 Wireless Blvd, Hauppauge	50,000sf	Sale
	110 Plant Ave, Hauppauge	125,000sf	Sublease





#### **CENTRAL NASSAU**

# **Central Nassau Industrial Building Vacancy**

Albertson, Garden City, Garden City Park, Hempstead, Mineola, Oceanside, West Hempstead, Westbury

1st Quarter 2007

Total Industrial Area (Sq. Ft.): 16,116,879

Available Industrial Area Sq. Ft.): 831,561

Vacancy Rate: 5.16%

Vacancy Rate Last Quarter: 5.74%

Change from Last Quarter: -10.13%

Average Asking Rent: \$14.86

Average Rent From Last Quarter: \$13.72

Change from Last Quarter: 8.29%





### **EASTERN NASSAU**

# **Eastern Nassau Industrial Building Vacancy**

Bethpage, Hicksville, Plainview, Syosset, Woodbury

1st Quarter 2007

Total Industrial Area (Sq. Ft.): 20,611,711

Available Industrial Area (Sq. Ft.): 1,429,212

Vacancy Rate: 6.93%

Vacancy Rate Last Quarter: 8.18%

Change from Last Quarter: -15.23%

Average Asking Rent: \$15.19

Average Rent From Last Quarter: \$13.74

Change from Last Quarter: 10.56%





# Southern Nassau Industrial Building Vacancy

Freeport, Oceanside

1st Quarter 2007

Total Industrial Area (Sq. Ft.): 5,541,123

Available Industrial Area (Sq. Ft.): 442,420

Vacancy Rate: 7.98%

Vacancy Rate Last Quarter: 5.85%

Change from Last Quarter: 36.54%

Average Asking Rent: \$10.80

Average Rent From Last Quarter: \$9.95

Change from Last Quarter: 8.55%





# Western Nassau Industrial Building Vacancy

New Hyde Park, Port Washington

1st Quarter 2007

Total Industrial Area (Sq. Ft.): 7,099,745

Available Industrial Area (Sq. Ft.): 478,420

Vacancy Rate: 6.74%

Vacancy Rate Last Quarter: 6.17%

Change from Last Quarter: 9.17%

Average Asking Rent: \$14.87

Average Rent From Last Quarter: \$12.36

Change from Last Quarter: 20.38%





# **Central Suffolk Industrial Building Vacancy**

Bohemia, Holbrook, Holtsville, Medford, Ronkonkoma, Yaphank

1st Quarter 2007

Total Industrial Area (Sq. Ft.): 20,497,513

Available Industrial Area (Sq. Ft.): 1,819,860

Vacancy Rate: 8.88%

Vacancy Rate Last Quarter: 6.88%

Change from Last Quarter: 29.06%

Average Asking Rent: \$9.99

Average Rent From Last Quarter: \$9.75

Change from Last Quarter: 2.43%





#### **CENTRAL SOUTHWESTERN SUFFOLK**

## Central SouthWestern Suffolk Industrial Building Vacancy

Bay Shore, Brentwood, Central Islip, Islandia, Islip, West Islip

1st Quarter 2007

Total Industrial Area (Sq. Ft.): 11,527,621

Available Industrial Area (Sq. Ft.): 1,296,034

Vacancy Rate: 11.24%

Vacancy Rate Last Quarter: 11.29%

Change from Last Quarter: -0.43%

Average Asking Rent: \$9.30

Average Rent From Last Quarter: \$9.11

Change from Last Quarter: 2.12%





#### **SOUTHWESTERN SUFFOLK**

## SouthWestern Suffolk Industrial Building Vacancy

Amityville, Babylon, Copiague, Deer Park, East Farmingdale, Edgewood, Farmingdale, Lindenhurst, North Amityville, North Babylon, North Lindenhurst, West Babylon, Wyandanch

1st Quarter 2007

Total Industrial Area: 36,983,255

2,313,260 2,139,356

Vacancy Rate: 6.25%

Vacancy Rate Last Quarter: 5.78%

Change from Last Quarter: 8.29%

Average Asking Rent: \$11.00

Average Rent From Last Quarter: \$10.07

Change from Last Quarter: 9.18%





#### NORTHWESTERN SUFFOLK

# NorthWestern Suffolk Industrial Building Vacancy

Commack, Hauppauge, Huntington Station, Melville

1st Quarter 2007

Total Industrial Area (Sq. Ft.): 26,621,668

Available Industrial Area (Sq. Ft.): 2,111,425

Vacancy Rate: 7.93%

Vacancy Rate Last Quarter: 5.40%

Change from Last Quarter: 46.92%

Average Asking Rent: \$10.63

Average Rent From Last Quarter: \$10.73

Change from Last Quarter: -0.87%