

# SOLUTIONSET COMMUNITY SERVICES PLATFORM: FOR THE SMART, SAVVY ENTERPRISE

HOW CAN YOU IMPLEMENT AN ONLINE COMMUNITY AND MAKE IT RELEVANT FOR YOUR EMPLOYEES, PARTNERS, AND/OR CUSTOMERS WHILE RETAINING PROFITABILITY FOR YOUR BUSINESS?

#### DOLLARS, SENSE, & ROI

Online communities follow a new paradigm and demand for user-generated content. Instead of information flowing outward from a corporate executive or portal administrator, idea-exchange happens laterally, from bottom to top, from top down, from every direction.

Communication happens across departments, across companies, and across the globe. Giving your employees a playground to share ideas or your customers a base to discuss your brand helps you gain loyalty while generating rich, relevant content for your business.

SolutionSet can help you further capitalize on your community through highly targeted ad/marketing campaigns, community metric management, and partner monetization programs.

#### ONLINE COMMUNITIES WORK WHEN THEY'RE RELEVANT

People have a basic need to belong. Online, that need translates to users who are selective and want a group that targets their unique interests and needs. When they join these targeted communities, the users who make up the community become true experts for that niche. As such, web communities are great ways to empower your constituents and benefit from rich human capital, as your site users are transformed into partners and advocates.

Creating a kinetic climate for content sharing is the first step to starting a strong web community. Through this environment, community networks can elevate an organization's thought leadership role, increase customer service effectiveness, and provide a platform for education.

#### SOCIAL, DIGITAL, AND VIRTUAL COMMUNITIES, SOLUTIONSET STYLE

SolutionSet has developed an enterprise-class community services platform that can be tailored to a variety of business situations such as global sales and marketing portals, product marketing, family/parenting oriented, political campaigns, or developer communities.

SolutionSet can customize the community to expose a rich menu of feature options for both the user and administrator. In addition, SolutionSet leverages its deep expertise in creating communities by providing the strategic leadership to develop launch and marketing programs with clearly defined goals with measurable results. We understand how to recruit, track, inspire, motivate, monetize, and generally derive ROI from the communities we build.

SolutionSet is also focused on providing solutions for technology, healthcare, finance, lifestyle, entertainment, and education verticals. Unlike other community products which try to fit your requirements into their box, SolutionSet builds communities based on your business, marketing, creative and technology needs.

#### SOLUTIONSET COMMUNITY SERVICES PLATFORM FEATURES INCLUDE:

- + Fully Customizable Community Administrative System
- + Rich "Ajax"-based Content Management System
- + Permissions-based Membership Management System
- + Ability to integrate disparate content systems with ease
- + Fully customizable front-end templating system
- + Support for the latest Web 2.0 technologies
- Community metrics dashboardcustomized to collect that data you want to track
- + Blogging and Discussion Forums
- + Manage events and scheduling
- + Support for all types of usergenerated content
- + Community Quotient ("CQ") System to measure quantity and quality of a member's interaction with the community
- + Add, Edit, Rate, and Comment
- + Search, Sort, Tag, and Share
- + Add, Organize, and Edit Friends and Groups
- + Discuss, Plan, and Host Events
- + Create contests and surveys
- + Form Groups, Give Incentives, and Raise Funds
- + Flexibility to support your business requirements



THE BRAND TECHNOLOGY

COMPANY

## COMMUNITIES MADE POSSIBLE BY SOLUTIONSET

#### Software

| Autodesk                    | The Autodesk Communities<br>SolutionSet helped build and create six robust communities for<br>their various audiences of employees and product users. Key<br>benefits include external customer support, knowledge sharing,<br>and brand evangelism.<br>See case study at www.solutionset.com/autodeskmanufacturing.php | SolutionSet combines<br>leading-edge technology<br>with user-centered<br>creative to deliver the<br>next, new things in web<br>development, digital<br>marketing, and<br>brand experience.        |
|-----------------------------|---|---|
| efi                         | <b>EFI</b><br>SolutionSet created a sales portal for sales team, allowing team<br>members around the world to share a library of collateral.<br>See case study at www.solutionset.com/efi.php   |   |
|                             | <b>McAfee</b><br>SolutionSet created a partner resource portal for all partner<br>marketing information.  |   |
| Financial                   |   |   |
| VISA                        | <b>Visa</b><br>SolutionSet created two internal employee facing communities<br>showcasing company best practices and innovation.  |   |
| Consumer                    |   |   |
| adidas                      | <b>Adidas</b><br>SolutionSet created an internal community for employees to<br>generate, share, and rate new ideas for marketing initiatives.   |   |
| <b>Ү</b> дноо!              | <b>Yahoo!</b><br>SolutionSet created an internal corporate community to support<br>sales team and allow them to share information.<br>See case study at www.solutionset.com/yahoo.php   |   |
| Lifestyle                   |   |   |
| queercity.com               | <b>QueerCity</b><br>SolutionSet built a target-market social network featuring event<br>planning, dating, and profile sharing.  |   |
| education.com               | <b>Education.com</b><br>SolutionSet launched a parent focused social network dedicated<br>to offering the best in student/child-focused content.  | FOR MORE INFO ABOUT<br>SOLUTIONSET'S COMMUNITY<br>DEVELOPMENT ABILITIES:<br>Frank Anan<br>650.328.3900 x7452  |
|                             | <b>Uthtv.com</b><br>SolutionSet developed a community for young people who create,<br>define, and promote media that reflects teen life and culture.<br>See case study at www.solutionset.com/uthtv.php   |   |
| Political                   |   | community@solutionset.com   |
| JOHN*KERRY<br>For president | <b>JohnKerry.com</b><br>SolutionSet created an online community of volunteers that helped<br>raise \$120M online, thus setting the standard in political web fund-<br>raising and online voter support.<br>See case study at www.solutionset.com/johnkerry.php  | <ul> <li>PA&gt; 131 Lytton Avenue<br/>Palo Alto, CA 94301</li> <li>SF&gt; 185 Berry Street, Suite 4807<br/>San Francisco, CA 94107</li> <li>T&gt; 650.328.3900</li> <li>C 450.228.2901</li> </ul> |

### RE INFO ABOUT **ONSET'S COMMUNITY OPMENT ABILITIES:**

F> 650.328.3901