



Centre for
Management
Technology®
Into our 24th year

2nd LPGtrade Summit

19 - 20 November 2007 ■ Park Hyatt Dubai, UAE

Photo Courtesy of Park Hyatt Dubai



Photo Courtesy of Stealthgas



***“Determining new export markets with expanding supply;
its impact on prices, terms and freight”***

- ADNOC
- SGS
- Pertamina
- Louis Dreyfus
- Ginga Petroleum
- Goldman Sachs & Co.
- Shell Chemicals ME
- Platts
- Petronas
- BW Gas
- Nexant Inc.
- Stealthgas Inc.
- Rompetrol Gas
- LPGSASA (South Africa)

promotion partners

BUSINESS
QATAR

IranOilGas.com

M E E S

platts

RIM

WaterborneLPG

v i s i t u s a t w w w . c m t e v e n t s . c o m

“The action is happening now in the Middle East”

Middle East is expected to contribute about 40% increment to the global LPG supply, with output expected to rise by 19mn t/yr to reach 54 mn t/yr by 2012. The bulk of new supply will be a by-product of non-associated gas output, arising from Qatar, Iran and Abu Dhabi. Gas and condensate projects in Qatar and Iran are due to add 5.2 mn t/yr, while additional output from Abu Dhabi is expected to be 7.8mn t/yr.

Whilst the producers toggle with decisions about export markets, prices and eventually ROI, this rise of LPG supply is promised to shake up the global LPG industry, pricing and benchmark, trading and terms of business.

This changing market dynamics give rise to new export opportunities such as petrochemicals and the competing LNG markets, as well as the US Mont Belvieu. Does this spell a bullish season? These new developments set the stage for our discussion at 2nd LPGtrade Summit at the Park Hyatt Dubai.

2nd LPGtrade Summit promises direct interaction opportunities with the LPG producers, traders, buyers, NOCs and petrochemical feedstock purchasers. Join in the discussions on key issues and challenges affecting the LPG industry to 2010 and beyond.

Leading industry panel will share on the following:

- Outlook of Middle East LPG production & expansion on export plan
- Changing market dynamics and impact on LPG prices and trade
- Risk management option in the volatile market
- Freight market outlook and response
- A re-look at specification and testing benchmark (e.g. mercury level)
- Mont Belvieu market and storage capacity
- Petrochemical market focus: feedstock situation: Naphtha versa LPG - on cracker economics

Presenting a latest view of the industry, 2nd LPGtrade Summit features key organisations and senior decision makers, providing attendees with exceptional networking and business opportunities.

A must attend event. Mark your calendar to be at this premier gathering of key industry players. Sign up with your team to enjoy attractive group discount. Register online @ www.cmtevents.com with your team.

You'll network with

- Producers • Traders • Importers • Exporters • Distributors • Brokers • Ship Owners/Managers
- Shipping Agencies • Supply & Trading Managers • Feedstock Purchasing Managers • Chartering Managers • CEOs • Managing Directors • General Managers • Business Development Directors
- Director of Marketing • Regional Representatives • Petroleum Downstream Business Directors
- Commercial Directors • Global & Regional Oil Corporations • Refineries Managers • Representatives from Storage & Terminalling Companies • Insurance, Trade & Structured Finance Banks

Day 1

Monday, 19th November 2007

- 8:00 Registration & coffee
- 9:00 Chairman's Welcome and Introductions
- 9:10 **OUTLOOK FOR LPG PRODUCTION AND EXPORTS**
Mohamed Al Muhairbi, Gas Manager
ADNOC
- 9:45 **WORLD LPG MARKET SUPPLY / DEMAND BALANCE – OPPORTUNITIES IN THE AGE OF SUPPLY GROWTH**
- 10:20 Discussion followed by Coffee
- 10:50 **NIGERA – ROADMAP TO BECOME AFRICA'S TOP EXPORTER AFTER 2010**
Dr. Larry Song, Energy Technology
Bruce Burke, Vice President
Global Oil & Gas
Nexant Inc.
- 11:20 **EXPANSION GROWTH OF PETROCHEMICAL ACTIVITIES AND CRACKING ECONOMICS OF LPG IN MIDDLE EAST**
Phil Parker, General Manager
New Business Development
Shell Chemicals ME
- 11:50 **GLOBAL TRADING AND PRICE OUTLOOK FOR LPG – AND CROSS ANALYSIS WITH NAPHTHA**
Dave Ernsberger, Editorial Director, Asia
Platts
- 12:30 Discussion followed by Lunch

1:45 **EXPANSION IN GAS PRODUCTION AND NEW EXPORT VENTURES**

- **KUWAIT**
- **IRAN**

2:45 **DEVELOPMENT OF LPG MARKET IN ROMANIA**

- EU accession in Jan 2007
 - LPG demand profile
 - Producers and suppliers
- Veron Toma, General Manager
Rompertrol Gas

3:15 **SWITCHING TO LPG – SOUTH AFRICA**

- Outlook of LPG consumption and demand
- Imports or supplies into South Africa
- Usage and applications of LPG
- Opportunities arising and challenges ahead

Senior Representative
Liquefied Petroleum Gas Safety Association of Southern Africa (LPGSASA)

3:45 Discussion and followed by Tea

4:15 **LPG SHIPPING – FREIGHT MARKET REVIEW**

- Future Prospect & Challenges for the VLGC market
- Espen Karlstrom, Head of LPG Chartering
BW Gas

4:45 **CURRENT SCENE OF PRESSURIZED LPG VESSELS MARKETS**

- Including LPG market growth in Greece
- Harry Vafias, Founder, CEO & President
Stealthgas Inc.

5:15 **CONTROLLING MERCURY CONTENT IN LPG - TESTING & SPECIFICATIONS**

Dr Derek Bryce, Mercury Specialist
SGS

5:45 Discussion followed by End of Day 1

1800 – 1900 hrs.

Networking Reception
for all participants

Day 2

Tuesday, 20th November 2007

9:00 Chairman's Remarks

9:10 **MOUNT BELVUE MARKET ON USGC STORAGE CAPACITY GROWTH & NEEDS**

Alan Wyatt, Director, Liquefied Gas
Louis Dreyfus

9:45 **RISK MANAGEMENT AND HEDGING TOOLS FOR LPG**

- Liquidity of paper swaps in Europe/US/Asia

Trey Griggs & Abdelatif Abada
Goldman Sachs & Co. Energy Risk Management

10:20 Discussion followed by Coffee

10:50 **JAPAN LPG STOCKPILE & IMPORTS - WHAT'S AHEAD**

- Current import & consumption trend
- Response to international market pricing & trade

11:20 **INDONESIA'S LPG SCENE**

- Roadmap to increase consumption of LPG in Indonesia
- Opportunities for investment and trade

Achmad Faisal, Director of Marketing & Trading
PERTAMINA

11:50 **MALAYSIA LPG SCENARIO & PETRONAS ACTIVITIES IN THE LPG SECTOR**

Senior Representative
PETRONAS Trading Corporation Sdn. Bhd.

12:20 **CFR FAR EAST LPG FORWARD CONTRACT**

- Concept of LPG forward, contract terms and etc.
- Current development: players, deal done and etc.

Yuhiko Noguchi, Senior Broker
Ginga Petroleum

12:50 Discussion followed by Lunch

2:20 End of conference

Customised Sponsorship Packages Available

This event is an excellent platform to promote your organisation to influential players and investors in the industry. Sponsorship opportunities available include Corporate, Exclusive Luncheon, Cocktail & Documentation sponsor. Exhibition / catalogue display can be arranged upon request. Contact cynthia@cmtsp.com.sg or (65) 6346 9132.

Program topics, speakers and schedules published herein are confirmed as at printing time. Please refer to the event's timetable page at www.cmtsp.com for the most up-to-date information.

REGISTRATION

2nd LPGtrade Summit

19 - 20 November 2007 • Dubai, UAE

Fees: The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

	1 Person	Group fee for 3 or more* (from the same company)
Regular Fee	USD1,995	USD1,695 (MIN SAVINGS OF USD900)

* Terms and conditions apply.

TO REGISTER

Online: www.cmtevents.com
Email: sasha@cmtsp.com.sg
Fax: (65) 6345 5928
Tel: (65) 6346 9124
Post to: 80 Marine Parade Rd
#13-02 Parkway Parade
Singapore 449269

TELEGRAPHIC TRANSFER

Account Name: **Centre for Management Technology**
A/C No: **251 - 004487 - 178**
Bank: HSBC Singapore
Branch: Marine Parade, Singapore
Swift Code: HSBC SGSG
TT must include additional USD21 for Beneficiary's Bank charges. Delegates must bear all bank charges and local taxes (if applicable). Fees must be NETT of ALL charges.

Cancellations, Refunds & Transfers: A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

Photocopy Registration Form to Preserve Brochure Copy. Nov 2007

CONFERENCE VENUE

CMT has arranged special discounted room rate at AED 1650 / AED 1800 (Single/Double) + 20% municipality fee & service charge per room per night (subject to room and rate availability) for delegates at **Park Hyatt Dubai**. Please request Hotel Reservation Form, which will be emailed together with the invoice, providing full details and fax to:

Central Reservations, **Park Hyatt Dubai**
PO Box 5588, Dubai, United Arab Emirates
Tel: **971 4 209 6661** Fax: **971 4 209 6662**
Email: reservations.parkhyattdubai@hyattintl.com
Cut off Date for Room Booking: 20 August 2007

PRIORITAIRE

En cas de non remise
prière de retourner à
Postfach 1100
36243 Niederaula
ALLEMAGNE

Deutsche Post

Port payé
60544 Frankfurt
Allemagne
Luftpost / Prioritaire

071137FDS02 A B C D E F G H I J K L M N O P Q R S T U V W X Y Z
If undeliverable, please return to: 80 Marine Parade Road # 13-02 Parkway Parade Singapore 449269
Update your details at www.cmtevents.com

Name _____

Position _____

Email _____

Name _____

Position _____

Email _____

Tel _____ Fax _____

Company _____

Address _____

City/Postcode _____ Country _____

Approving Manager's Name _____

Position _____

E-mail _____

~ CMT'S 2007 UPCOMING EVENTS ~

Indonesia OGP

3 - 4 September • Jakarta

"Striving to balance the energy equation through creative partnership"

3rd Asia Refining

6 - 7 September • Singapore

"Refinery reconfiguration for margins improvement"

Philippines Energy Summit

22 - 23 October • Manila

"New Wave of Opportunities and Investments"

10th Vietnam OGP Summit

27 - 28 November • Hanoi