

**Sourcing and Cultural Tour Itinerary**  
**Beijing, Shanghai and Hangzhou**  
**February 22 – March 2, 2008**

<b>Friday, February 22</b>	Departure from JFK
<b>Saturday, February 23</b>	Arrival in Beijing
<b>Sunday, February 24</b>	Sightseeing (Great Wall, Palace Museum) Welcome Dinner
<b>Monday, February 25</b>	All day site visits to markets in Beijing including Xiusui Shopping Mall for bargains in clothing, silks, cashmeres; Liulichang and Antique City for antiques, jade, paintings, artwork, calligraphy scrolls
<b>Tuesday, February 26</b>	Morning departure Beijing to Shanghai Personal time, sightseeing and product sourcing in Shanghai
<b>Wednesday, February 27</b>	Cultural tour of Shanghai city and visit to wholesale factories, silk rug, pearl factory; visit to evening open markets for more shopping
<b>Thursday, February 28</b>	Morning departure from Shanghai to Hangzhou; personal time and sightseeing
<b>Friday, February 29</b>	Cultural tour of Hangzhou; personal time for exploration and shopping at leisure; optional one-on-one meetings with local businesses to explore export/import opportunities  Afternoon depart to Haining, explore the leather market and shop for all types of goods including shoes, clothing, accessories, material and handbags
<b>Saturday, March 1</b>	Cultural tour of Wuzhen, an ancient water village
<b>Sunday, March 2</b>	Morning bus to Shanghai; departure from Shanghai via Beijing to JFK New York

**ORGANIZER**

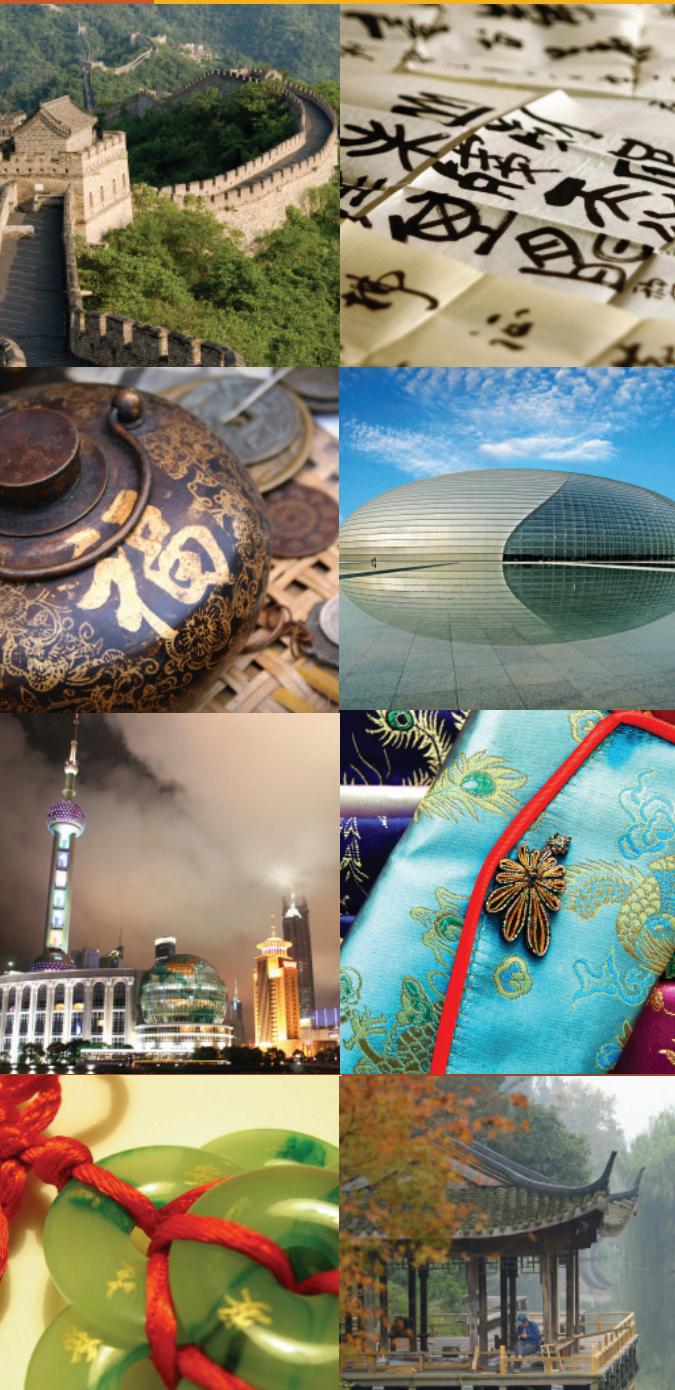
The Asian American Business Development Center (AABDC), founded in 1994, has been engaged in activities that help businesses strengthen their capacity to compete, build relationships and develop trade opportunities. With offices in New York, Hangzhou, Chengdu and Dalian, AABDC is an active intermediary between businesses in the U.S. and China.

# **Sourcing and Cultural Tour to CHINA**

**Beijing, Hangzhou and Shanghai**  
**February 22 – March 2, 2008**



ASIAN AMERICAN BUSINESS  
DEVELOPMENT CENTER



**10 Day Tour Specifically Designed  
for Retailers, Entrepreneurs,  
Small Business Owners and  
Professional Buyers**

**TOUR HIGHLIGHTS INCLUDE:**

- Learn inside tips on where to find the best bargains and negotiating tactics
- Private tours to factories, open markets and galleries
- A unique experience blending shopping, business and tourism
- Exclusive relationship building with retailers, manufacturers, distributors and wholesalers
- Limited Space-RSVP today!

**ORGANIZER:**

Asian American Business Development Center, Inc.  
A Bridge for US-China Trade

80 Wall Street, Suite 418, New York, NY 10005  
New York, NY 10005, USA  
Phone: 212-966-0100  
Fax: 212-966-2786  
E-mail: info@aabdc.com

*Are you looking to source and import products from China? Have you attempted to access China's retail manufacturing market, but do not have the resources or know-how of where to start? Or are you looking to shop for bargains for clients or personal use?*

China's booming economy has led to an explosion of shops in town and cities throughout the country. If you want a unique cultural experience and looking for a team of experts well versed in the China market to help you navigate your sourcing excursion, you've come to the right place.

AABDC's Sourcing and Cultural Tour will allow participants to purchase a variety of items from antiques, jade jewelry and ceramics to high tech electronics, women and men's clothing, silk and leather goods that can be found in open markets, factories and warehouses in each major city we visit.

All tour participants will have an opportunity to:

- Attend on-site orientation addressing Chinese culture and values, business protocol and etiquette
- Expand business operations by identifying and establishing working agreements with distributors, wholesalers and retailers interested in U.S. products and services
- Experience the cultural diversity of each city through customized tours and visits to shopping districts and manufacturing centers
- Learn more about exporting Chinese goods abroad
- Enjoy different kinds of Chinese traditional foods, music and dance performances

AABDC will structure private tours for individuals and small groups with similar interests; providing insider information, taking participants to specific shopping districts they would rarely get to see or know about their own, and where they will find the best bargains.

The only business development organization with offices in China, our staff will assist you with negotiating the best price for select items as well as coordinate the shipping of purchased goods back to the U.S.

## **SOURCING AND CULTURAL TOUR OVERVIEW**

- Full day sightseeing in Beijing featuring the Great Wall of China, Ming Tombs, Summer Palace, the Forbidden City, and many other cultural sites
- Source for new products and shop for bargains in Shanghai's Antique market, famous Pearl Market, Old Bazaar and explore Xin Tain Di's many shops and galleries
- Visit Beijing's Antique City, the largest antique exchange center in Asia where you can find paintings, calligraphic works, jewelry and jade
- Explore the leather market and source for shoes, clothing, handbags, wallets, material and accessories in Haining
- Shop on Nanjing Road in Shanghai, the longest shopping street in China which has over 600 stores
- Explore Hangzhou, where we will visit China Silk Town, Woman's fashion Street at Wulin Road and take a cultural tour around Westlake

## **PRELIMINARY INFORMATION**

To facilitate and ensure the success of each tour, each applicant must provide AABDC with the following:

- A completed registration form
- A completed company or individual profile
- Completed China Visa application form
- Two 2"X2" photos for Visa and brochure

## **COST**

The cost to participate in each tour is \$2995 per person, a package\* that includes the following:

- Roundtrip economy airfare from New York City
- Four star hotel accommodations in each city
- All meals in China
- All in-country air and ground transportation
- Entry visa application fee
- Entrance fees for tourist sites and cultural activities

**The completed registration form and payment is due by January 14, 2008.**

REMARKS: \*The following items are not included in the package and are the participants' responsibility: telephone/fax/internet charges in China, hotel room service and/or incidentals, transportation not related to official tours within China, gifts and promotional items.