

NIGERIA

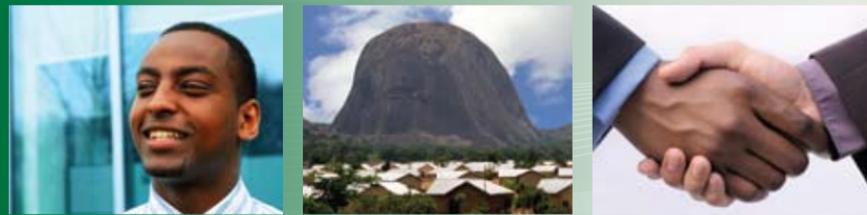


**COVENANT SECURITY**  
INTERNATIONAL

GLOBAL COVENANT SECURITY SERVICES, LIMITED | NIGERIA



**MISSION FIRST - CUSTOMER ALWAYS™**  
SECURITY | TRAINING | ASSESSMENTS



### MISSION

Our mission is to provide our clients with consistent, best-practice-based services in an ethical, responsive, innovative and cost effective manner.

### VISION

Our vision is to be viewed as a trusted partner who delivers premium, ethical services at a fair price.

### VALUES

Our business revolves around the following core values:

Legacy, long-term customer relationships built on a foundation of 100% client satisfaction.

A devotion to quality in the development and delivery of our services.

Fair profit achieved in a legal, ethical manner.

A caring, respectful environment for our employees and consultants.

A commitment to social responsibility, human rights, national sovereignty and personal dignity in every environment where we operate.

## EXPERTS IN THE NIGERIAN LANDSCAPE

### GLOBAL COVENANT SECURITY SERVICES OVERVIEW

We are organized in Nigeria, operating as "Global Covenant Security Services Limited (GCSS)," a Nigeria limited liability company.

Our offices are located on the 12th Floor of St. Nicholas House, Catholic Mission Street, Lagos Island.

We team with a selected, diverse group of local companies to ensure our solutions are relevant and tailored to meet our clients expectations and needs.

To provide superior service and global expertise to our clients, we are part of a leading, recognized US brand, Covenant Security International (CSI). CSI serves high end domestic and international clients with customized, quality risk mitigation solutions. CSI provides quality human solutions for a range of challenges.



### KEY METRICS OF THE COVENANT SECURITY BRAND

- LARGE, PRIVATE AMERICAN BRAND
- SECURITY EXPERIENCE IN 29 COUNTRIES
- 15+ YEARS OF BRAND HISTORY – FOUNDED IN 1992
- CURRENTLY SERVING FORTUNE 100 CLIENTS
- SIGNIFICANT EXECUTIVE & HIGH-NET WORTH SECURITY EXPERIENCE
- CURRENTLY SERVING TOP SIX PETROLEUM, LNG & ENERGY INTERESTS INTERNATIONALLY
- \$900,000,000 IN SECURITY EXPERIENCE
- 2700+ EMPLOYEES
- CURRENTLY SERVING MAJOR GOVERNMENT CLIENTS & PROJECTS
- MAJOR CRITICAL INFRASTRUCTURE SECURITY EXPERIENCE
- SIGNIFICANT PETROLEUM INDUSTRY SECURITY EXPERTISE
- LOCAL MANAGEMENT WITH NIGERIAN EXPERIENCE





## GLOBAL NETWORK – LOCAL SOLUTIONS



### PROVEN EXPERIENCE OBTAINING RESULTS

Global Covenant Security Services (GCSS) understands the Nigerian environment. Our staff is composed of highly experienced American and Nigerian security professionals intimately familiar with the challenges of operating in Nigeria.

Key focus areas include:

- Providing proactive solutions to mitigate losses
- Supporting new entrants into the Nigerian market
- Leading/supporting implementation effort

Under GCSS' security umbrella, customers are able to focus on their core business and confidently rely on our network of experienced professionals and inventory of best practices to keep people and assets safe.



### LOCAL BUSINESS CHALLENGES

- WORKING WITHIN A POVERTY CHALLENGED ENVIRONMENT
- PROACTIVELY ADDRESSING EMERGING COMMUNITY CHALLENGES IN A COST EFFECTIVE AND SUSTAINABLE MANNER
- MINIMIZE FRAUD, THEFT, AND ETHICS VIOLATIONS
- EFFECTIVE AND TIMELY COMMUNICATIONS THAT ARE SENSITIVE TO CULTURAL/NATIONAL DIFFERENCES
- MANAGING PERCEPTIONS AND EXPECTATIONS
- INFRASTRUCTURE DEFICIENCIES: POWER, COMMUNICATION, WATER, ROADS & EDUCATION

## EXPERT SOLUTIONS

GCSS provides governments, businesses and private clients with best practice, culturally aware, human solutions in the full spectrum of security, training, assessment and risk related market entry services.

**Protective Security:** GCSS establishes programs to protect clients' people, assets and information. Personnel protection programs are designed to protect persons who are at risk due to the nature of their jobs. Key focus areas include travel, executive protection, office, and residence and hotel security programs.

GCSS has unsurpassed experience protecting critical facilities and infrastructure. Our approach is threat based and multi-functional, coordinating the client's security, compliance and external efforts to proactively anticipate, plan for and manage threats, challenges and issues.

**Security Assessments:** GCSS evaluates threats, identifies vulnerabilities, and conducts gap analysis to make risk mitigation recommendations. Recommendations are benchmarked against best practices to ensure they are appropriate for the operating environment. GCSS leads or supports implementation of security recommendations; integrating all activities into a security management system designed to sustain security improvements.

**Security Training:** GCSS draws resources from its core staff and from Covenant Training Center (CTC) in Texas. The training staff is composed of former U. S. military personnel, advance skills law enforcement officers and experienced high threat security professionals. Programs of Instruction are developed in accordance with the clients' demands and with current operational environments. We are dedicated to providing world-class training to meet the clients demanding requirements.



### UNDER THE COVENANT SECURITY UMBRELLA

**New Market Entrants:** GCSS works closely with clients operating in or entering into West African markets to evaluate market entry opportunities and associated risk factors, and to implement operational plans and mitigation measures.

GCSS extends its security umbrella over and shields new entrants into the challenging Nigeria operating environment. Each business process and function is at risk and requires specific security measures, controls and procedures to protect people, assets and information. Services include the following:

- Conduct background and due diligence investigations on potential partners, employees, contractors and vendors
- Meet, greet and escort visitors arriving at international airports
- Travel security –Transport people and assets safely
- Evaluate market conditions, market opportunities and the competitive operating environment
- Describe the business environment, including backgrounds on relevant players, business trends and barriers to establishing and sustaining business operations
- Tailor specific best practice solutions required to mitigate corruption



## RIGHT PEOPLE – RIGHT SOLUTIONS

### EXPERT LOCAL CONTENT

GCSS presents its clients with a team of knowledgeable professionals with extensive, diverse Nigeria business and security experience. GCSS' staff, partners and stakeholders enable it to provide a broad range of security services and establish exceptional country-wide access, not only with security related matters, but with ancillary concerns which affect everyday operations in the country. In addition to its core staff, GCSS is strategically aligned with a select, mature group of Nigerian and global companies that complement and broaden its capabilities and service offerings.

We recognize that proven ability to meet complex challenges, apply best practices and understand its culture is essential for being a successful security provider in Nigeria. GCSS has assembled a talented team with a proven track record of success and unsurpassed in hands on experience.

#### **Oluyomi (Yomi) Adeyemi-Wilson** Director

Mr. Adeyemi-Wilson, led multiple functions and projects during his thirty two year career with Mobil Producing Nigeria (MPN). He is widely recognized for his expertise in environmental, government and community affairs. Mr. Adeyemi-Wilson was an early champion of integrating community affairs and security programs to proactively manage threats to oil companies posed by local/neighborhood adversaries. He retired in 2002 as General Manager of MPN's external affairs function after a series of positions of increasing responsibilities.

Mr. Adeyemi-Wilson is highly sought after by both corporate and government officials because of his reputation for integrity and record of success.

#### **Stephen (Steve) L. Simmons** Managing Director

Mr. Simmons is currently the Managing Director, West Africa for Covenant Security International (CSI) based in Reston, Virginia. His primary responsibility is managing CSI's businesses in West Africa, including Global Covenant Security Services (GCSS). He works closely with clients to help them evaluate market entry opportunities and associated risk factors, and to implement operational plans and mitigation measures that protect people, assets and information. Mr. Simmons career spans more than 30 years and includes security leadership, operations management and investigative experience in both the corporate and government sectors. He held security management positions of increasing responsibility in Mobil Corporation, which later merged into ExxonMobil Corporation. During his corporate career, he was responsible for the conduct of risk assessments at single facilities, manufacturing and production complexes and countrywide operations

#### **John N. Legters**

John is a senior consultant for GCSS. He has over eighteen years of leadership, consulting, and operational experience overseas in the military, government, and private sector. He spent several years in Nigeria working for Mobil Producing Nigeria (MPN), an ExxonMobil affiliate, as a management and security consultant. During that time he helped implement company best practices and worked closely with public affairs and operations officers to analyze intelligence, negotiate community issues, and mitigate emerging threats directed against the employees and the oil/gas facilities in the Niger Delta River area. Before working in Africa, Mr. Legters supported the US Office for Domestic Preparedness (ODP) as an exercise specialist and the Department of State as an IT team lead installing biometric identification software and systems for host nations at immigration border entry points. While on active duty in the U.S. Marine Corps, he served as a troop commander in the first Gulf War and more recently as a staff officer in Operation Iraqi Freedom. As a reserve officer, he supported the Department of State, Coordinator for State Counterterrorism with strategic counterterrorism and consequence management issues. He holds an International Master of Business Administration degree from The Garvin School of International Management (Thunderbird).

#### **Hanson Olatunbi** Security Coordinator

Mr. Olatunbi is a seasoned security professional with a broad set of security skills. Mr. Olatunbi started his security career with the Nigeria Police Force and joined Mobil Producing Nigeria Unlimited (MPN) in 1997.

During his six year career with MPN, Mr. Olatunbi worked with various units in the Security Department where he was recognized for his initiative, integrity and ability to drive projects to conclusion. Mr. Olatunbi is recognized for his guard management and executive protection skills.

#### **Charles P. Semga** Security Coordinator

Mr. Semga serves as point of contact with key clients providing advice, managing projects and assessing client needs. His career spans 14 years and includes positions in security operations and administration. Mr. Semga worked for Pavilion Technology Limited, Mobil Producing Nigeria and Integrated Security and Safety Solutions prior to joining GCSS. During his career, he has developed extensive experience conducting security assessments and implementing recommendations produced by those assessments. Mr. Semga is committed to exceeding customer expectations and providing cost effective solutions.



## DIVERSE RESOURCES - COMPREHENSIVE SOLUTIONS

### BRIDGING THE GAP

GCSS' mission is to enable clients to focus on their core business, confident that GCSS will protect their people, assets and information. Streaming oil and gas, building network infrastructure, leveraging technology and managing financial assets in challenging operating environments require robust security, logistics, and external affairs organizations. Overseeing non-core functions diverts line management's attention from the core business. GCSS is positioned to help line management bridge this gap.

Our proven security and management capabilities, combined with global and local partners positions GCSS to support line management in executing its oversight responsibilities.

Our partners are a selective, diverse group aligned to provide added value to clients. Our partnerships enable GCSS to serve as a 'one stop shop' for customers. In addition to our menu of security services, GCSS partners provide research, recruiting, due diligence, internal investigations, and community relations and public affairs services tailored to meet customer expectations.

**The GCSS services are detailed and presented in a notional business process cycle below:**

#### COVENANT NETWORK "ONE STOP SHOP" SERVICES PER BUSINESS PROCESS CYCLE

PLANNING	DEVELOPMENT	PRODUCTION	SUSTAINMENT
Due Diligence Background Investigations Market Research Security Assessments Licensing Compliance Programs Government Liaison Meet & Greet Anti-Corruption Advice Cultural Awareness	Personnel Protection Facilitation Management Consulting Staff Recruiting and Orientation Travel Security Temporary Housing Temporary Offices Vehicle Leasing/Purchase Public & Community Affairs	Employee Development & Training Security Management System Sec. Assessments Threat Monitoring Personnel Protection Information Protection Facility Protection Emergency Management Investigations	Performance Management Management Consulting Management of Change Strategy Development Risk Management

## GLOBAL LEADERSHIP: 15 YEARS OF EXCELLENCE IN SECURITY

- The Covenant Companies are a large, privately held, American security brand, with over 15 years and \$900,000,000 of security, training and assessment experience in 29 countries around the globe.
- In 1992, the Covenant Companies started out as "Worldwide Security Services" in Chicago, Illinois, with two employees.
- Today, we are five business units performing hundreds of millions of dollars of work annually, with more than 2,700 personnel worldwide.
- In addition, we protect some of the most important people and places both in the United States and internationally.
- As a result, our clients have come to trust us to provide the highest level of security, training and assessment solutions, responsive to their specific needs.
- Our success can be directly attributed to every one of our employees who has committed themselves to fulfilling our corporate pledge, "Mission First – Customer Always™," every day. We are fortunate to be part of such an incredible group of people who not only care about our clients, but each other as well.



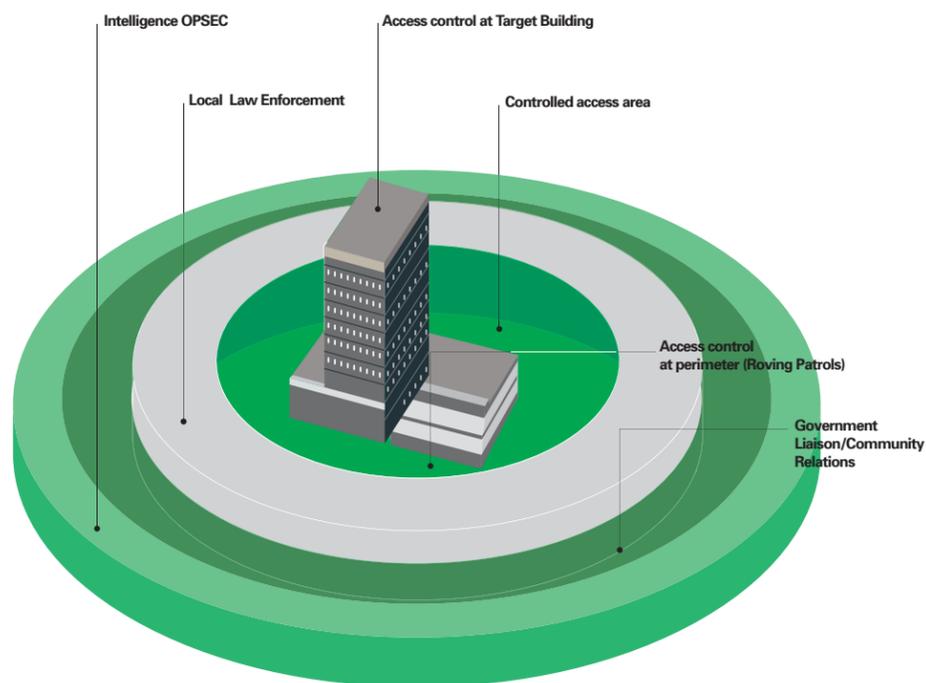


## BEST PRACTICES – PROACTIVE APPROACHES

Changes in Nigeria’s business environment create tremendous opportunities for growth, but also create a significant degree of uncertainty and volatility, which must be managed by company decision makers. Protecting critical assets and persons charged with driving change emerge as key business imperatives. GCSS’ professionals are experienced in supporting organizations in transition and can supply the client with a proactive approach that integrates security objectives into the overall business plan. Further, GCSS is available to lead or participate in implementation efforts.

### RINGS OF DETECTION

- A good defense plan incorporates defense in depth.
- An often over looked aspect of protection is the wealth of information available from the businesses and people who live and work outside your gates.
- By training your entire staff to recognize indicators of pre-attack surveillance you dramatically expand your defensive capability.



## THE GCSS ADVANTAGE – SUPERIOR PERFORMANCE

- Ability to integrate security into a company’s expectations, culture and processes, anticipating challenges in Nigeria’s operating environment
- Global capability with extensive hostile environment experience
- Diverse industry experience
- Proven ability to obtain results driven by integrity, competence, & relentless focus on implementation of security recommendations
- Team members possess the ability to anticipate and plan for challenges and barriers to execution, initiate strategies to gain stakeholder support for project approval and sustained security improvement.
- Inventory of best practices and lessons learned
- Flexible and solutions-oriented personnel
- Retention of customers by providing exceptional service
- Global and Nigerian network to provide superior solutions



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**Lagos, Nigeria - Global Covenant Security Services**

Nigeria@covenantsecurity.com

Mr. Steve Simmons – 703 889 3050

234 1 733 9977

234 1 765 1218

0703 844 4495

0802 336 9865