# **News Release**



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## Pharmaceutical Agency Selects NexTec Group to Implement Sage MAS 500 and Sage SalesLogix

## NexTec Group Designs and Implements a Complete ERP and CRM Solution for SST Corporation

**New York, NY—February 11, 2008**— NexTec Group announced today another example of how it provides integrated information management solutions tailored to its customers needs, with the successful deployment of Sage MAS 500 ERP and Sage SalesLogix, this time for SST Corporation, a pharmaceutical agent that represents pharmaceutical fine chemical manufacturers around the world, developing and nurturing markets for their products.

"We sought a solution that would allow us to respond quickly to our customers, facilitate efficient, clear communication between staff and our customers, and one that would support our company's strict confidentiality and data security policies," stated Ray Curbelo, controller for SST Corporation. "NexTec Group was instrumental in analyzing our business requirements and recommending a solution that precisely meets those requirements."

SST Corporation's previous information management system was proving unstable and expensive to maintain due in part to the proprietary nature of its underlying technology. In addition, data access and sharing was cumbersome and time consuming. NexTec Group replaced the system with a solution using Sage MAS 500, an award-winning ERP solution from Sage Software, and the integrated CRM (Customer Relationship Management) solution Sage SalesLogix. The new system has already begun delivering quantitative results.

"Together, the integrated solution of Sage MAS 500 and Sage SalesLogix will deliver a stabile, secure, and efficient flow of information throughout the enterprise," explained Andrew Nunez, general manager for NexTec Group. "By using industry-leading technology and stable, proven products, SST Corporation is making an investment in its future, and will enjoy an immediate savings of the cost of maintaining the old system."

"The visibility and flow of information will prove to be the biggest single benefit," added Curbelo. "Our sales reps will be able to view the status of an order through all stages of the sales, delivery, and regulatory processes. The regulatory and technical departments will have easier access to accurate and current data; thereby enabling more rapid resolution to scientific and FDA matters that routinely arise in course of manufacturing, approval, and marketing of pharmaceuticals."

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### About NexTec Group

NexTec Group specializes in providing small, mid-market and mid-enterprise companies with Financial, ERP (Enterprise Resource Planning) and CRM (Customer Relationship Management) solutions suited to their specific industries and business needs. We leverage award winning systems like Microsoft Dynamics GP (formerly Great Plains), Microsoft Dynamics SL (formerly Solomon) and Sage MAS 500 ERP. Our suite of solutions also includes integrated CRM with Microsoft Dynamics CRM and Sage SalesLogix CRM, development and deployment of robust analytical and reporting tools, including: Microsoft SQL Reporting Services, Microsoft FRx and Microsoft Forecaster, Crystal Reports, OLAP for Microsoft Office Excel and Microsoft Performance Point Server (formerly Proclarity Analytics Server) to deliver comprehensive solutions for your business. For more information about NexTec Group, our solutions and our technical consulting and implementation services, please visit: www.nextecgroup.com.

### About SST Corp

SST is a full-service pharmaceutical agency that represents world-class manufacturers of active pharmaceutical ingredients (APIs) and fine chemicals and intermediates (FCIs). Our audited network of global suppliers provide gram to commercial-scale production of APIs and FCIs, as well as custom synthesis. We bring substantial added value to this service with in-depth regulatory and technical expertise and processing, supply-chain management and other services.