



## COMPANY BACKGROUNDER

<b>Founded</b>	Founded 1999; Privately held	
<b>Goal</b>	To deliver business-enabling solutions in an environment that promotes and rewards efficiency, synergy and expertise.	
<b>Management</b>	<ul style="list-style-type: none"> <li>▪ Ben Thakur, CEO</li> <li>▪ Michael Nehlsen, Vice President of Business Development</li> <li>▪ Alan Ginsberg, Practice Lead, Information Management Group</li> <li>▪ Glen Jasionowski, Managing Director, Financial Services</li> <li>▪ Shruthi Reddy, Director of Sales &amp; Marketing</li> <li>▪ Sheldon D.C. Vaz, Director of Recruitment/ Employee Relations</li> <li>▪ Jose Quiles, Office Manager</li> <li>▪ Faizan Syed, Recruiting Manager</li> </ul>	
<b>Business Model</b>	<p><b>Service Provider</b> (<i>Professional Services and Information Management Solutions</i>)</p> <ul style="list-style-type: none"> <li>▪ Enterprise-scale solutions</li> <li>▪ Direct sales model</li> <li>▪ Revenues derived from Professional Services, recurring Support and Maintenance, and Training.</li> </ul>	
<b>Services</b>	End-to-end development and implementation of Data Management and Business Intelligence solutions.	
<b>Value Proposition</b>	<p><b>Rapid Speed-to-Value:</b></p> <ul style="list-style-type: none"> <li>▪ Uniquely effective best practices</li> <li>▪ Unprecedented ability to mobilize expert teams of any scale</li> <li>▪ Vertical industry expertise</li> <li>▪ Field-proven methodology</li> <li>▪ Adherence to best practices honed over nearly ten years of service</li> <li>▪ Seasoned leadership</li> <li>▪ Deep technical domain experience</li> <li>▪ 8(a)/SDB Certified Minority Business Enterprise</li> </ul>	
<b>Customers</b>	eTeam serves clients in multiple industries including leading providers in the Financial Services and Pharmaceutical sectors, as well as global leaders in systems integration and IT services.	
<b>Locations</b>	<p><b>Corporate Headquarters</b>          1001 Durham Ave.          Suite 201          South Plainfield, NJ 07080          732-248-1900</p>	<p><b>Enterprise Support Center</b>          G2-1, Liberty Buildings          Koregaon Park,Pune,          Maharashtra 411001 India</p>
<b>Contacts</b>	<p><b>Sales &amp; Alliances:</b> <a href="mailto:Sales@eTeamInc.com">Sales@eTeamInc.com</a>  <b>Support:</b> <a href="mailto:Support@eTeamInc.com">Support@eTeamInc.com</a>  <b>Careers:</b> <a href="mailto:Careers@eTeamInc.com">Careers@eTeamInc.com</a>  <b>Media/Analysts:</b> <a href="mailto:mfederico@voice-and-vision.com">mfederico@voice-and-vision.com</a></p>	