

network

Keeping you connected with all the news at Sharpmark Solutions

Sharpmark and ADC join forces

We are delighted to announce a new collaboration with **ADC**, a world leader in providing global network infrastructure products and services for the delivery of high-speed internet, video, data and voice services. ADC has chosen Sharpmark to supply our range of cable labels and adhesive patch panel labels for the top-selling ADC patch panels. In addition, Sharpmark has been commissioned to manufacture a full labeling system for ADC's copper and fiber product ranges, including NGF fiber panels and data jacks, and new fiber patch panel TFP labels are currently being developed. We have also produced a bespoke version of the popular Sharpmark labeling software. ADC's distributors will be stocking packs of Sharpmark labels for their customers.

The contract covers the USA, Canada and South America and is on-going so will see the development of more new labels for ADC by Sharpmark.

Graham Barker of Sharpmark USA comments:

“This is a new service provided by ADC and we are delighted such a company realizes the importance of good labeling and chose to work with Sharpmark on this important project. The new label products and software create added value and real benefits for ADC customers. The project has required us to make significant tooling investment, demonstrating the strong commitment we have to our customers.”



Free software

Available now - a completely free FULL version of the Sharpmark USA software, covering all the cable labels, patch panel and data jack labels. The software has both the NEW US letter size labels and the old UK A4 templates for existing users and their A4 stock. Go to www.sharpmarkusa.com to download the software.

Reasons for choosing Sharpmark Solutions

We specialise in labelling and identification solutions, which means:

- We work closely with our customers to ensure you have the right solutions for your specific applications – and can advise you on which products best meet your needs
- Fast delivery - we appreciate that you operate under tight deadlines
- Extensive product range – because of our proactive service development and investment in new materials
- High quality solutions which are easy-to-use and competitively priced.

US letter sized labels

To further enhance our product range, we will be adding US letter sized labels over the next year. New software templates will be completely free to download from our website.

Sharpmark has produced labeling systems for **ADC, Connectix, Mayflex, Minitran, Comtec, Wadsworth, Cablelines Pronet, Betterbox Communications.**



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Stand out from the crowd

You can now have your corporate branding printed in color on to your engraved or polyester labels – an ideal way to raise your corporate profile, especially when working on large contracts.

Choose colour for simplicity

As cabling systems become more complex, so do the associated labelling schemes.

To help you differentiate cables from different areas or sectors more easily, we are now producing labels in a wide range of standard colours.

Sharpmark self-laminating cable labels are available in seven colours plus white and have a matt finish for clearer and more durable laser print quality.

Colours: white, red, blue, green, yellow, mauve, grey, orange.

A greater choice of background colour combined with crystal clear print quality and high durability helps you to do an efficient and professional job.

The worst data jack!

Here's a photo of a data jack that we encountered recently. If you have seen one that looks even worse then email a photo to us at info@sharpmarkusa.com We will select a winner and send you a free pack of labels of your choice.



Let's meet!

We will be taking part in the following events so come along to see our high quality and easy to use labelling solutions for your self.

Cisco Live Conference

This year's premiere event for IT and communications professionals will be the place to learn new technologies, discuss business trends, share ideas, and network. More than 10,000 Cisco customers, partners, and industry peers are expected to attend the event in Orlando, Florida on 22-26 June 2008.

More details are available at www.cisco-live.com.

BICSI Fall Conference and Exhibition

BICSI supports the information transport systems (ITS) industry with information, education and knowledge assessment for both individuals and companies. Its Fall conference fulfils the RCDD® conference attendance requirement and takes place at MGM Grand, Las Vegas from September 29 – October 2.

The exhibition runs from September 28 – October 1. **For more information visit www.bicsi.org.**



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