

FOR IMMEDIATE RELEASE

## **eDynaQuote and Mercury Commerce Partner for Integrated e-Procurement Solutions**

*Agreement Brings Electronic Purchasing and Strategic Sourcing Functionality to each Partner's Customers*

**(Erie, PA)** eDynaQuote, a leading provider of strategic sourcing services and Mercury Commerce, a leading provider of online procurement solutions, today announced a partnership that strategically aligns each company's web-based procurement applications. This partnership was formed to strengthen each company's offerings so their customers can benefit from the combined solutions.

Under the agreement, eDynaQuote's reverse auction sourcing services and Mercury Commerce's e-Procurement solutions are available for license to the partner's customer base. "A shared focus on customer service and enhanced customer solutions led the two companies to form a partnership," said Dan Corazzi, President of Mercury Commerce.

"We immediately saw the customer benefits of combining our two solution sets," said Bret Grady, CEO of eDynaQuote. "The companies have already found joint customers for their combined offerings."

eDynaQuote offers reverse auction sourcing services and procurement consulting for businesses, organizations, and governments. eDynaQuote's reverse auction platform enables bidders to know immediately where their bids rank and allows them to alter their bids immediately during a sourcing event. It allows buyers to ensure competitiveness and transparency in their procurement process.

The Mercury Commerce solution set features purchasing and sourcing tools that save organizations time and money. Through its sealed bidding, request for quote and RFP tools, Mercury Commerce brings process management, compliance and savings to its sourcing customers. Mercury Commerce also offers a full suite of purchasing tools that bring an organizations vendors, inventory and sourcing results to their users' desktops.

### **About eDynaQuote**

eDynaQuote ([www.edynaquote.com](http://www.edynaquote.com)) is an association of procurement consultants and project managers who help companies trim costs and better manage their procurement. We partner with our clients to maximize savings and assist companies to convert their purchasing function into a strategic business

function. We create affordable solutions tailored to individual client needs. eDynaQuote was created in 2002 and designed to enable organizations to apply e-business technology to business processes, increase efficiency and become more competitive. In June of 2007, eDynaQuote was purchased by private investors who expanded the strategic sourcing services to include spend analysis, vendor qualification and complete procurement project management.

### **About Mercury Commerce**

Mercury Commerce ([www.MercuryCommerce.com](http://www.MercuryCommerce.com)), an ESM Solutions Company, is a leading provider of online procurement software and services for higher education, state and local governments and commercial enterprises. We deliver electronic procurement solutions built from the ground up for ease-of-use, rapid time to benefit and compelling ROI. Our bidding, quoting and purchasing solutions, professional services and focused partner offerings enable our customers to dramatically reduce time and cost in their purchasing and sourcing processes.

### **For more information, contact:**

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