YACHT CLUB

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Entry Su	mmary		_	c <sup>2</sup> 2	(1)	D	
Total reg	istrants		156	Ceneral Setup	View Entries	Uplead Docs	TIPS & SUGGESTIONS
fotal part	ticipant cour	nt (with team)	478	Manage Photo	Motifications	View Reports	First Time User? Click here to create your firs event using our event wizard
Total reg	istration Fee	rs Paid	\$4,390				Preview Your Website
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Withdrav	v Requests			Event Website	Listed	Email Link	this page.
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🖉 Appr	oval Summ	ary		Login (Registrants)	) Visible	🔜 Email Link	to keep the process simple.
The follo	following entries need approva		4	Entry List	Hidden	Email Link	Use Notifications
Entry For	m		<u>12</u>	Results	Hidden	🔛 Email Link	Prompt participants to fulfill requirements or pay a balar
Race Doc	ument		4	Photo Gallery	Visible	Email Link	To learn more <u>click here.</u>
Waiver N	iver Number One 34		34	Forums	Hidden	Email Link	Event Fees Keep your fee structure as
				Links	Visible	Cmail Link	simple as possible to avoid confusion.
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Event St	art Date	Jan. 3	2, 08	Dogumente	Hidden	Beneficial	Post as much information in the documents section as
Event En	d Date	Jan. 3	3, 08	Constanting (	Vicible	D could late	Regulations, important
Registrat	tion Open	Oct. (	01, 07	aponsors	visite.	Email Link	etc. Click here to upload doo
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Payment	Due Date	Jan. 2	1,08	[	configure web page	5	Have you demonstrated the system and granted access the person who will be in
Lock Ent	ry Date	1					charge of onsite registration
	0	general setup					Visit the FAQs for more tips

# **Regatta Manager Quick Start Guide**

LEWMAR





### **Quick Start Guide**

DEMO SITE

Regatta Manager eliminates the tedious process of manual entries and elevates regattas and yacht clubs to worldclass standards. Designed to alleviate the headaches of managing any size race, Regatta Manager handles all the specific needs of organizers at local, regional and international levels.

For technical support visit <u>www.compete-at.com/support</u> and <u>http://compete-at-sailing.blogspot.com/</u>.

<u>competes at sailing</u>

#### **EVENT WIZARD**





#### ENTER BASIC RACE INFORMATION

The next screen provides a short form to enter some general information about the regatta; Name, Dates, Location, etc. It's important to set the correct Time Zone to ensure your registration is turned on and off on the dates you specify at the correct time.

<u>mpetespat sailing</u>	RBAN YOU	TH .	DEMO SITE
Regatta Set Up Wiz	SAILING Personnel Responsibilities Constraint Responsibilities Constraint Responsibilities Constraint Responsibilities Constraint Responsibilities Constraint Responsibilities Constraint Responsibilities	Store Club Informatio	TIP: The Event URL field is a pointer to where your event will reside on our system. You should <b>not</b> enter a website address for your yacht club. <i>Example: If your race is called the "200</i> <i>Regatta Invitational", you should enter</i> <i>"2008invitational" in this field.</i>
	we encourage you to explo Also you may change any or complete any	re the system through the ma y of these options at later by u Step 1 of 6	in menu. sing the main menu bar.
Event Name *	2008 Invitational Regatta	Event Start Date *	Help       12/25/2008     mm/dd/yyyy
Event URL *	2008invitational (Ex: FallRaceSeries3_06)	Event End Date	mm/dd/yyyy
Do not include space	es or special characters in the Event URL.	Registration Open Date *	01/01/2008 mm/dd/yyyy
Location *	Annapolis MD AYC	Registration Close Date *	12/24/2008 mm/dd/yyyy
Contact Email *	jsmith@compete-at.com	Payment Last Date	mm/dd/yyyy
List Event	☐ Yes	Lock Entries Date	mm/dd/yyyy
Charity Event:	☐ Yes	Time Zone	GMT + 13:00
Youth Event:	☐ Yes		
This option when se internet. They includ Regatta-Manager m Regatta-Manager. * Required	elected will list the event in the public le the club's public calendar, laster calendar as well as other sites fed by		<b>TIP:</b> "List Event" will publicly display this event. It is suggested that you do check this so you can preview your event but then later disable it until you are ready to go live.
	Clo	se Next >>	



### **Quick Start Guide**





### **Quick Start Guide**

#### ESTABLISH REQUIREMENTS

Decide which information is important for your race and simply turn-on the appropriate forms. You can create and edit custom waivers if needed. This info can be edited at any time.

**TIP:** Unless you have to review each and every requirement, we suggest you do not check "approval required". Approval required essentially places entries in a pending state until you approve each one.

**URBAN YOUTH** 

SAILING



#### **Regatta Set Up: Divisions**

competes at sailing

Regata Manager divides your competitors into Divisions which can then be further divided into Classes. Every competitor must specify a Division at the time they register for your event. Please follow the directions below to create your Divisions.

		Step 5 of 6	
To add a division, type the and select the Rating Sys Select the scoring options Division Name: J2 Rating System: Se Divisional Scoring: U	e division name in the blank below tem that will apply to this division. if applicable and click "Add" 2 elect Scoring v Yes pdate Add	To sort the divisions, highl to move the division up or To delete a division highly J24 J22	ight the division and use the arrows down in the list. ght the division and click "Delete" Up Down Edit Delete
	<< Pro	evious Next>>	

#### **CREATE DIVISIONS**

Divisions are used to segment entrants. They often correlate to scoring packages and are also available during export. You can always change them later and also add classes within divisions.



### **Quick Start Guide**





#### **CREATE ADVANCED FEES**

On the "Fees" page in the "Set Up" Menu you can create additional fees, that weren't available via the wizard.

Grou	p Fees	C	<u>Гор</u> )		
This typ	e of fe	e allo	ws you to create a list of options out of which	the user can selec	t one.
Select	Req.	Тах	Group Fees	Amount	Notes
<b>V</b>	~	Γ	Day 1	Add	
Г			J22	\$ 100.00	
Γ			J24	\$ 100.00	
<b>X</b>	~	Г	Day 2	Add	
Г			J22	\$ 100.00	
Г			J24	\$ 100.00	
			Add	TIP: "Grou establish fe event. Wit	up Fees" gives you great flexibility to se options for users that are unique to h Group Fees, you label the name of tl

establish fee options for users that are unique to your event. With Group Fees, you label the name of the group and then add the options for the user to choose. If you select "Req" then the registrant must choose one before completing their registration.

						CLUB	HOME
	Entries Ap	provals Pro	-Race R	ace Day Pos	t Race Fi	inancial	Reports
age N	otifications						
agen	ouncations						
			Successfully L	Jpdated Notificatio	ins.		
		All notific	ations will be C	C'ed to jsmith@cor	npete-at.com		н
Delete	Send Now	Send Date	Recipient/Re	quirement	Status		
Г	Г	11/30/2008	- Payment	Pending 💌	Not Su	ubmited	•
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		<link/> to	complete yo	our financial	n nere		
	Attachment:	obligation					
				Browse			
		,					

#### NOTIFICATIONS

Notifications allow you to send emails to groups of registrants based on any requirement or payment status. You can send notifications ondemand or set them up to run at a predefined date. *Example: Create a balance due notice and send it two weeks prior to your event to all registrants who have not paid in full.* 

### **Costs and Payment Options for Registrants**

#### **Standard Regattas - 5% of Entries**

<u>competes}at</u>

Compete-At offers a very simple fee structure that requires NO up-front costs, maintenance costs or tiered pricing. **We retain a 5% convenience fee for each entry.** This cost is often passed directly back to the entrant during their registration as a "convenience fee" or "processing fee" so in essence, you can use the system at virtually no cost.

Example: You charge registrants \$100 to enter your regatta. Compete-At retains \$5 and distributes \$95 back to your organization. Your collected entry revenue are distributed every 2 weeks.

Regatta Manager Fees	5% of entry fees
Setup Costs	Free
Website Hosting	Free
Technical Support	Free
Online Photo Gallery	Free
Crew Finder Forum	Free
Online Store	2% of sales plus credit card fees
Budgeting & Reports	Free
Email Notification Engine	Free

#### Youth & Charity Regattas - FREE

Compete-At is dedicated to promoting the sport of sailing and proactive in increasing involvement. Therefore we waive our standard convenience fee for eligible youth and charity regattas.

#### **Online Credit Card Processing**

If you decide to offer online credit card payment as an option to registrants, you simply turn it on. Unlike most online systems, you do <u>not</u> need your own merchant account. Credit card processing fees will be passed back to you and average approximately 3%.

#### **Offline Payment Types - Check and club account**

You can offer one or multiple payment options for registrants; credit card, mailed check or club account. With offline payment types such as a mailed check, Regatta Manager allows the registrant to enter the event and indicate that payment has been mailed. Once you receive the check, you simply update their payment status in the system and their entry is complete.

#### **Accept Donations**

Additionally, you can configure online donations to help increase contributions during the registration process. Allow for open dollar amounts OR predefine contribution levels.



#### SUGGESTIONS FOR RUNNING A SUCCESSFUL EVENT WITH REGATTA MANAGER

1. **Test your event.** If the fees, divisions, requirements etc. make sense to you, then it will make sense to your registrants. To register yourself, simply click "Allow Skip Payment at Signup" on the fees page. When you're done, delete your entry and don't forget to uncheck the skip payment box before going live.

2. **View FAQs.** Check out the Regatta Manager blog located here: <u>http://compete-at-sailing.blogspot.com</u>/ and tutorial videos here <u>http://www.compete-at.com/help/regattamanager.htm</u>

3.**Enable Signup and Login pages early.** Make sure to enable the Signup and Login web pages when you are ready to start receiving entries. *Setup > Website > Site Setup > check "show" on the desired buttons > Click Update* 

4. Create a link from your existing website. A link builder is available at http://www.compete-at.com/sailing/ resources.html . To find all friendly urls for your event go to Setup > Website > Site Setup > and you will see friendly urls on the right of the page.

5. Use the gallery. Turn on the photo gallery page and set up a specific gallery for public posting.

6. Create a buzz. Send out a press release with the NoR and let the public know that registration is open.

7. **Simplify when possible.** If you don't really need to know crew information, then do not enable crew requirements. This adds a layer of complexity to your registration.

8. **Combine waivers.** If you have more than one custom waiver we encourage you consolidate them into one to make the registration process less cumbersome

9. Create and post events in advance. Create your events in advance, and have a complete season race schedule online. On each event site the registration buttons will appear automatically on the date you specify.

10.**List your event.** Once the basics of your regatta are configured, go ahead and list it online. While your event is listed, you can continue to configure requirements notifications, etc. Make sure to check off "List event" in general setup to your event on our calendar and our partner's website calendars. *Setup > General Information > check "List event" > Click Update* 

11. **Keep everyone informed.** Provide as much information as possible in a timely manner by uploading documents. Examples are NOR, SI's, press releases and other event news. Additionally, you can upload the same documents to the results page to make sure everyone can find it. *Setup > General Information > upload docs > Update* 

12. **Upload Results ASAP.** We recommend you publish your results ASAP, even preliminary results. The system allows you to overwrite an existing document, or hide a previously uploaded document. So, adding results in stages or as they become available is a simple process.

13. **Test drive your scoring package.** Perform a dry to run export / importing the regatta into your scoring program. We encourage you to export your event at least a week or two prior to the actual start date. This is a great way to become familiar with how Regatta Manager interacts with your scoring package of choice. Larger events might require split data for two or more course's/circle's. If you are a newbie to Regatta Manager, this might take a couple attempts. Tutorials on various scoring integration can be found here: <a href="http://www.compete-at.com/help/regattamanager.htm">http://www.compete-at.com/help/regattamanager.htm</a>



## Hassle Free Online Regatta Management for your Club

Compete-At is the worldwide leader in online regatta management. Yacht clubs from New Jersey to New Zealand have realized the need to move their regatta management online and Regatta Manager is the proven solution of choice.

The benefits of an online regatta management system are hard to dispute. Eliminate the tedious process of manual entries and elevate your regattas and your yacht club to world class standards. Regatta Manager is designed to alleviate the headaches of managing any size race, while handling all the specific needs of organizers at local, regional and international levels.

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adamatin adam Di Alexandra Managana adam Managana adam Natari adam Natari adam Natari adam	LANSING CONTRACTOR

Self-Service Registration	Point 8
Sailors enjoy the benefits of a	Everyone, rega
secure online profile and simple	computer skills
streamlined registration to all	functional tour
regattas in the system.	just a few min

**Point & Click Easy** Everyone, regardless of their computer skills, can set-up a fully functional tournament online in just a few minutes.

Nothing to Install				
100% hosted solution so there				
are no headaches for you to deal				
with. Support is available to you				
and your club for all events.				

**No Up-front Costs** 

Compete-At offers a pay-as-yougo payment service. A small convenience fee is retained for each registration you receive.

### How much will it cost my yacht club to use Regatta Manager?

In reality, Compete-At's Regatta Manager can be used at no cost to your yacht club.

Compete-At offers the complete system with no up-front costs to you. We provide a pay-as-you-go payment service, whereby a convenience fee is processed at the time of race registration. It's up to you whether to pass this convenience fee back to registrants, absorb the cost yourself or split it in any proportion.

This fee is five percent (5%)\* for all event registrations. In effect, online registration through Compete-At can be set up at absolutely no charge to you. **Fees for youth and charity events are waived.** 

- Set-up Costs & Support Free
- Online Photo Storage Free
- Regatta and Club Specific Websites Free
- Monthly Hosting Costs Free
- Scoring Package Integration- Free
- Email Notification and Promotion Tools Free
- Budgeting and Reports Free

\* Excludes credit card transaction fees





## **CONTACT US TODAY**

Personal demos can be scheduled with you or a group and conducted via a web browser.

### **Boyd Tomkies**

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### Sign Up Your Club Today:

http://www.compete-at-sailing.com/signup

