

Lars G. Teigen - Founder/CEO

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Company purpose:

Desktop



Installed software
Windows/Mac
Personal
Create, consume
Unified and integrated

Internet

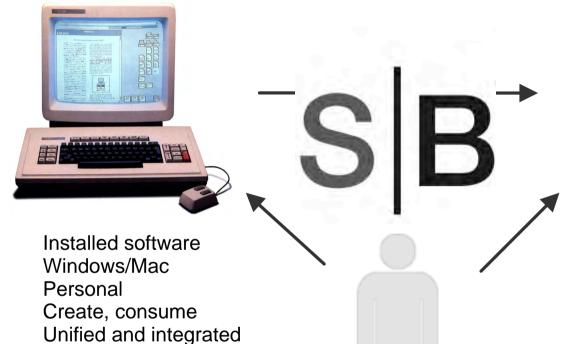


Software as service Internet Social Create, consume, collaborate Fragmented and distributed

PEOPLE ARE MOVING FROM DESKTOP CENTRIC COMPUTING TO INTERNET CENTRIC CONTENT CREATION, CONSUMPTION AND SOCIALIZATION.

Company purpose:

Desktop

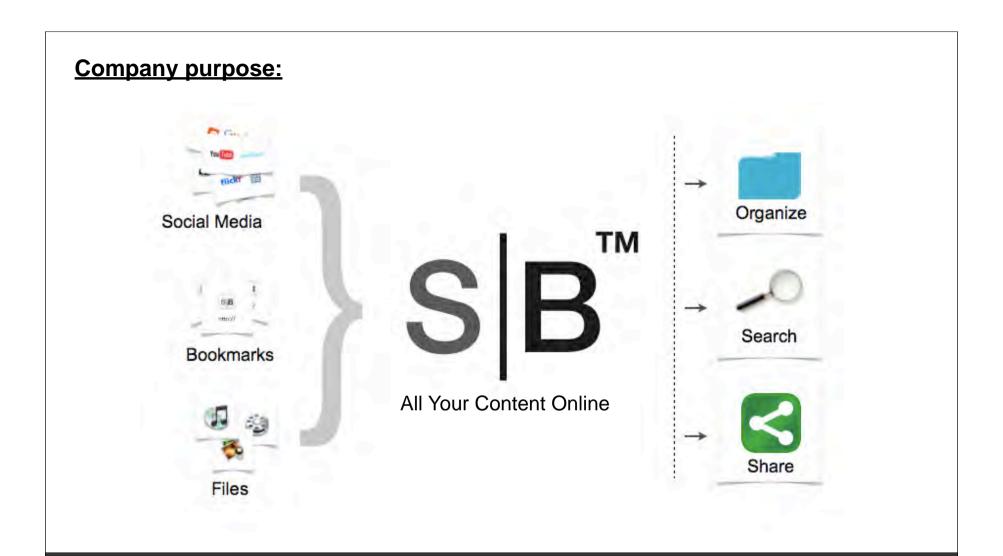


Internet



Software as service Internet Social Create, consume, collaborate Fragmented and distributed

SECONDBRAIN MAKES IT EASY ORGANIZE AND DISCOVER ONLINE CONTENT.



CREATE THE FIRST COMPLETE CONTENT PLATFORM WHERE PEOPLE CAN MANAGE ALL THEIR ONLINE CONTENT AND SERVICES IN A SINGLE INTERFACE.

Problem: The Pain of Our Customers

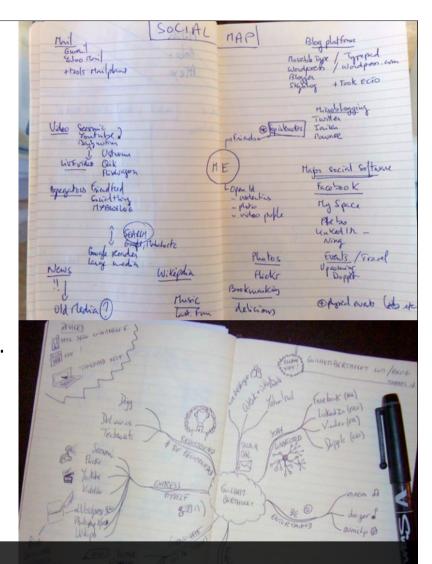
People spread their content on multiple devices and services.

Devices and services are disconnected

People create and socialize around content, but it's hard to keep track.

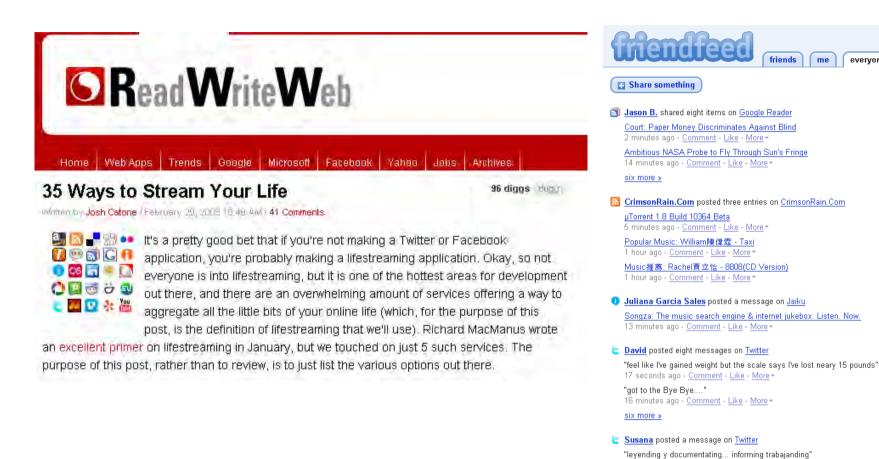
Services creates a lock-in.

Difficult to migrate desktop content to online services.



TOO MUCH CONTENT IN TOO MANY PLACES CREATES A FRAGMENTED EXPERIENCE. THERE IS NO EFFECTIVE WAY TO MANAGE ALL THIS CONTENT AND SERVICES.

Problem: How People Address This Issue Today



evervone

SOCIAL MEDIA AGGREGATORS THAT TAP INTO VARIOUS **ACCOUNTS/SERVICES HELP PEOPLE CONNECT THE DOTS** AND FACILITATE A COLLECTIVE EXPERIENCE.

Solution: Our Value Proposition

The first complete content consolidator: Organize your all your bookmarks, social media services and files in one place online.

Read/Write access to online services.

Browse, search, share and remix content in collections for easy organization and retrieval, and Content centric socialization and collaboration.

Human filtered/organized content destination.

What Facebook did for social networking we are doing for online content management.

SECONDBRAIN OFFERS THE NEXT LEVEL OF AGGREGATION AND THE MOST POWERFUL CONTENT MANAGEMENT PLATFORM IN THE INDUSTRY

Solution: Where Our Product Will be Available



SECONDBRAIN WILL BE EXTENDED FROM WEB TO DESKTOPS AND MOBILE CLIENTS.

Solution: Use Cases

The Content crowd

Have lots of blogs and social media accounts and uses S|B mostly for lifestreaming and socializing around content.

thedudedean.secondbrain.com / sigalon.secondbrain.com

The College group

Collects content for research/knowledge mgt and organizes things in collection for easy retrieval and sharing with project groups.

diptychal.secondbrain.com / jk.secondbrain.com / katti.secondbrain.com

The Casual user

Have hobbies and use the web to casually search for content and inspiration. Uses S|B to collect content for future reference and discover other people's content. Many people find S|B content through Google.

<u>julie.secondbrain.com</u> / <u>paals.secondbrain.com</u>













USE-CASES SHOW HOW VARIOUS GROUPS OF PEOPLE USE SECONDBRAIN DIFFERENTLY.

Why now: The Historical Evolution of Our Category

Evolution

Second | Brain | Secondbrain integrates the experience

Internet is the de facto platform and content is king



YouTube, Facebook, Twitter, FriendFeed

Businesses started to take advantage of social media



Media became personal, social and more fun

amazon com Then people fought back with blogs

The sales people took over

Professional media started publishing

Yahoo categorized web pages

Γime

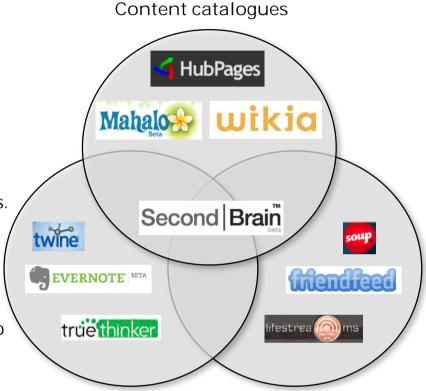
SECONDBRAIN IS A LOGICAL NEXT STEP IN THE EVOLUTION OF INTERNET AS PLATFORM.

Market Size: Our Main Competitors

Content Catalogues: Top down or bottom up organizing/publishing of content. No service connections. No personal content approach. Good destination for content. High barriers to entry.

Personal Content Managers: Social interactions around collaboration. Deeper connections to services. Utility tool to manage and find content. A lifetime archive. Higher barriers to entry.

Lifestreamers: A la news feed in Facebook. Social interactions around events. Light RSS connections to services. In the moment status appeal and tracking over time. Low barriers to entry.



Personal Content Mgt. Lifestreamers

SECONDBRAIN IS GOING FOR AN ATTRACTIVE MID POSITION WHERE ALL THE NEEDS CONVERGE

Market Size: Our Competitive Advantages

The first personal content mgt. platform for the cloud/ecosystem of internet services.

A complete consolidator for all your files, bookmarks and social media/services online.

Powerful but simple organization capabilities to search, share, organize and discover user generated content accross services.

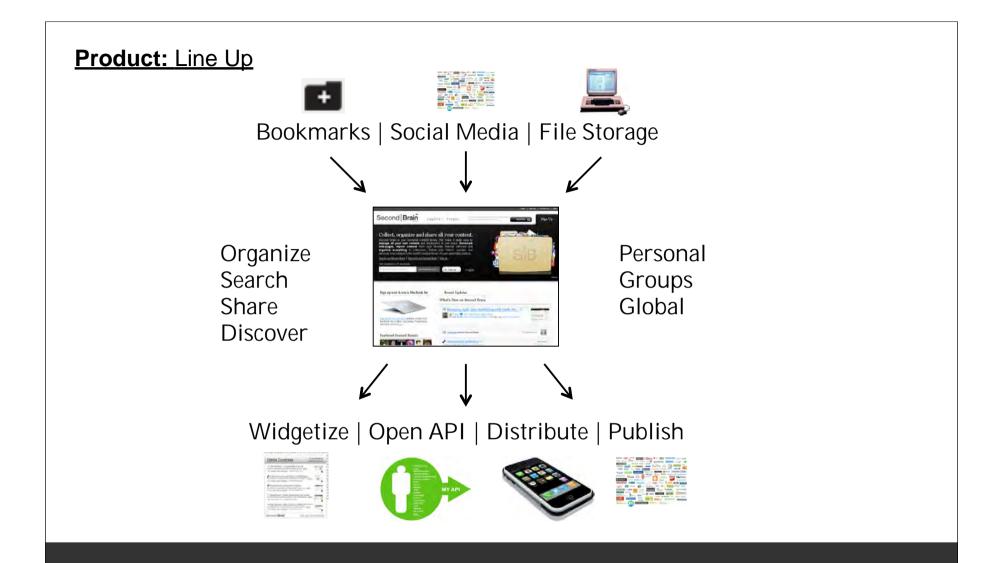
Strong API connections with services allows for two-way Read/Write features with services.

Great potential for smart search, recommendation and filtering features.

A self-organizing human organized library of good content.

Making it easy for later adopters to transition to the cloud.

SECONDBRAIN IS THE FIRST PERSONAL CONTENT MANAGEMENT PLATFORM FOR THE CLOUD.



OPEN SERVICE ORIENTED ARCHITECTURE BASED ON ASP.NET TECHNOLOGY.

Product: Development Roadmap

File storage and sharing (1GB free, pay for more).

Many more services, and generic support for RSS.

Super bookmarking and browser integration with rich capture options (toolbar).

Advanced and granular control of privacy and sharing options.

Two-way capabilities (Upload, Publish to service, Edit).

Rank people, content and services

Create recommendation and filtering engine like on Amazon.com combined with Social Search.

Group libraries for communities.

Open API – plug in your service, build 3rd party apps on S|B.

Localized versions of S|B.

Smart coll., Widgetize content, Desktop client, Content Previews, UI.

OUR ROADMAP TAKES US TO A UNIQUE POSITION AS A CONTENT AGGREGATION PLATFORM

Team: Founder and Management



Lars G. Teigen – Founder/CEO Co-founder Making Waves AS BS Marketing/Msc Communication



Johan Høgåsen-Hallesby – Product Manager Experience from international start-ups MA Interaction Design from AHO



Maciej Grzyb – Lead Developer Senior .NET developer from Apriso MSc in Computer Science



Audun Kjelstrup – Community Manager Start-up experience from Ezmo.com BS in Media/Technology/Culture

A YOUNG ENERGETIC TEAM WITH START-UP SPIRIT AND EXPERIENCE

Team: Board of Directors/Board of Advisors



Even Fossen – Chairman of the Board Co-founder and CEO of Making Waves AS BS Marketing/Msc Management



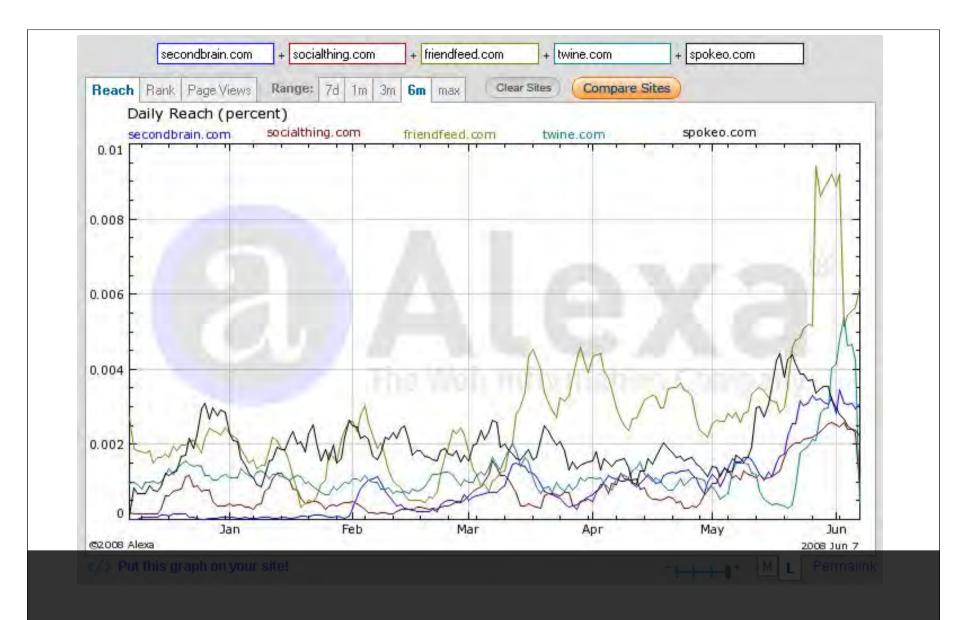
Lars G. Teigen – Founder/CEO Second Brain AS Co-founder Making Waves AS BS Marketing/Msc Communication



Svein Berggreen – Advisory Board 25 year experience from IBM and Making Waves. Founder of Trimanet.

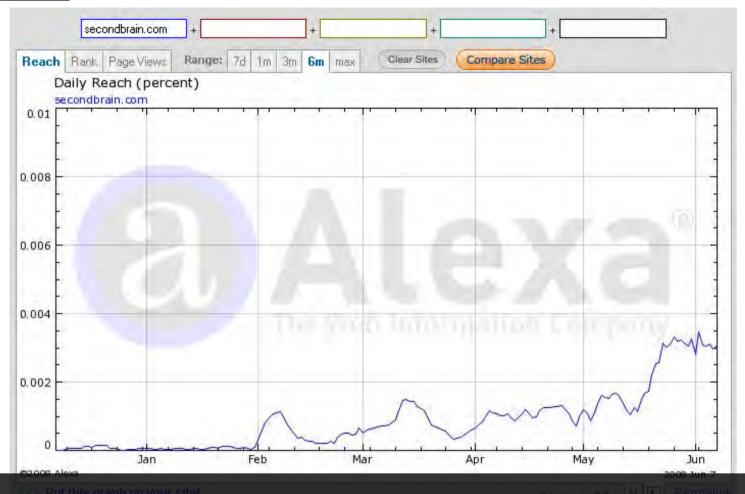
AN EXPERIENCED BOARD – ADDING KEY RESOURCES AS NEEDED



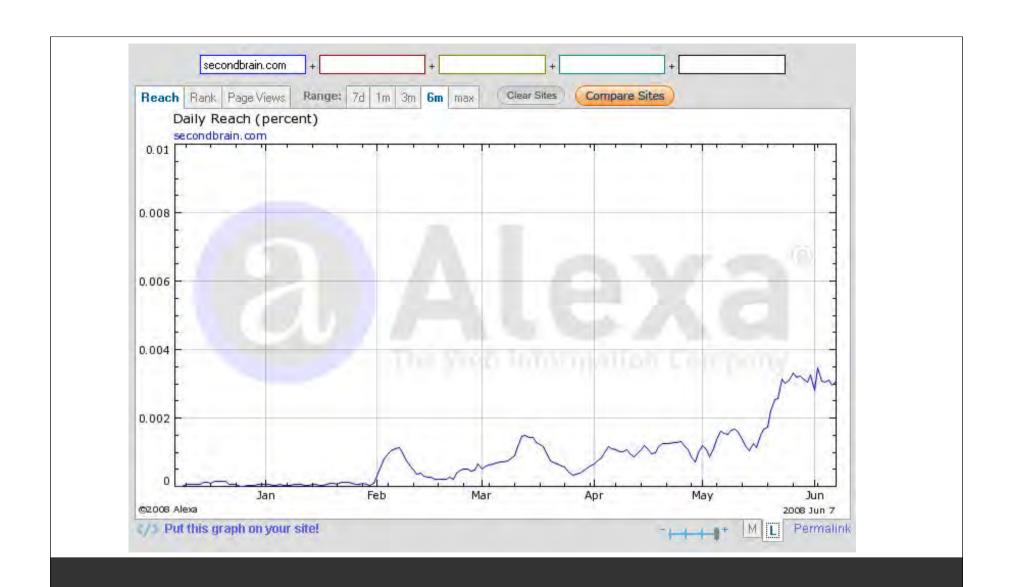


ESTABLISHED IN TOP FIVE IN GROWING MARKET

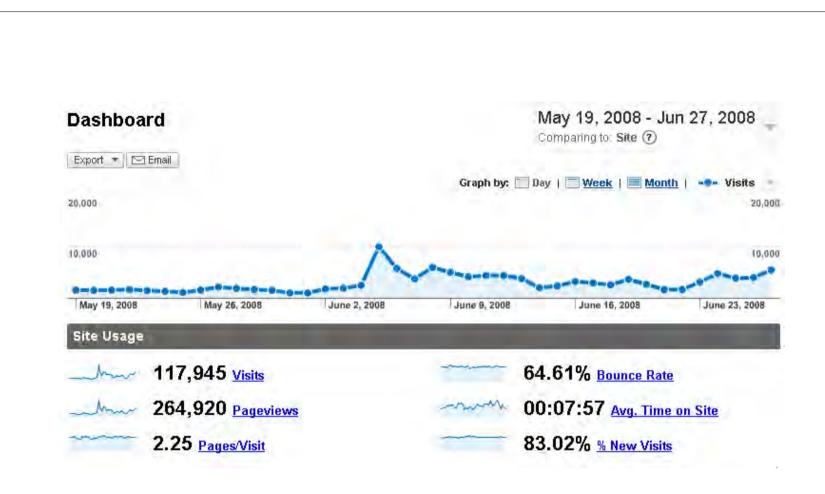
Statistics:



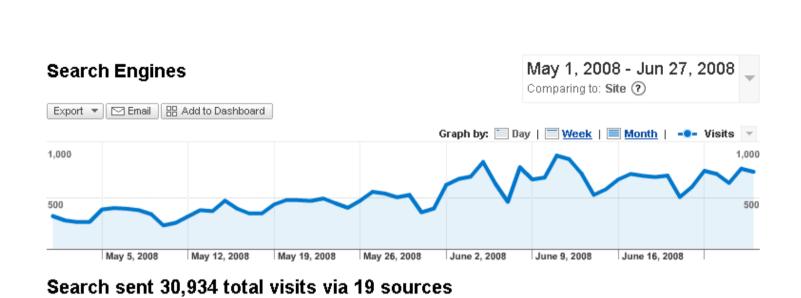
STATISTICS: 10,000 USERS – OVER 100% INCREASE LAST EIGHT WEEKS.



OVERALL GROWTH TREND IS GREAT



STATISTICS: STRONG GROWTH TREND



STATISTICS: INCREASING TRAFFIC FROM SEARCH ENGINES



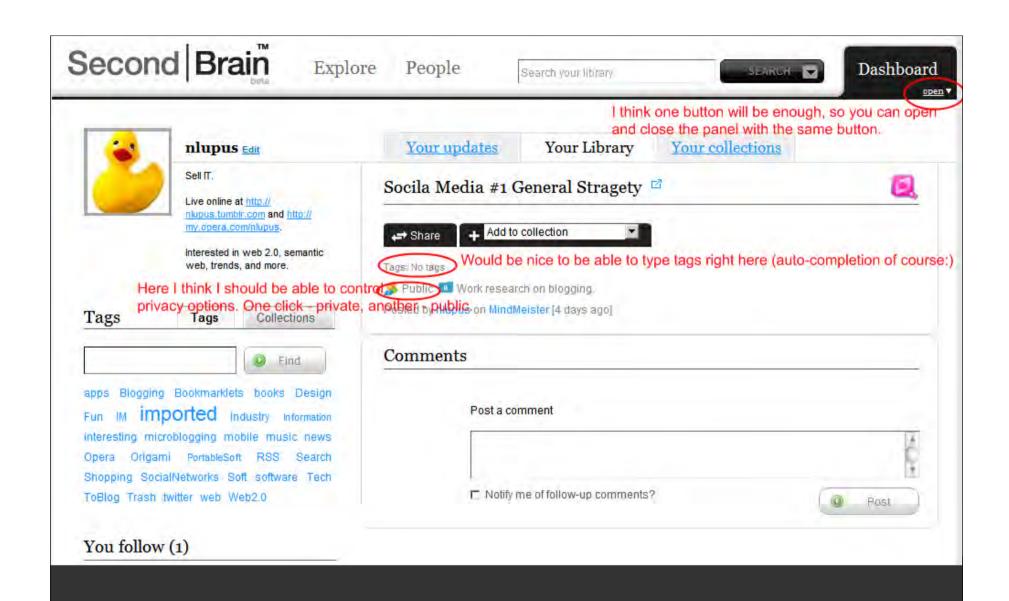
STATISTICS: PEOPLE SPEND MORE TIME ON THE SITE



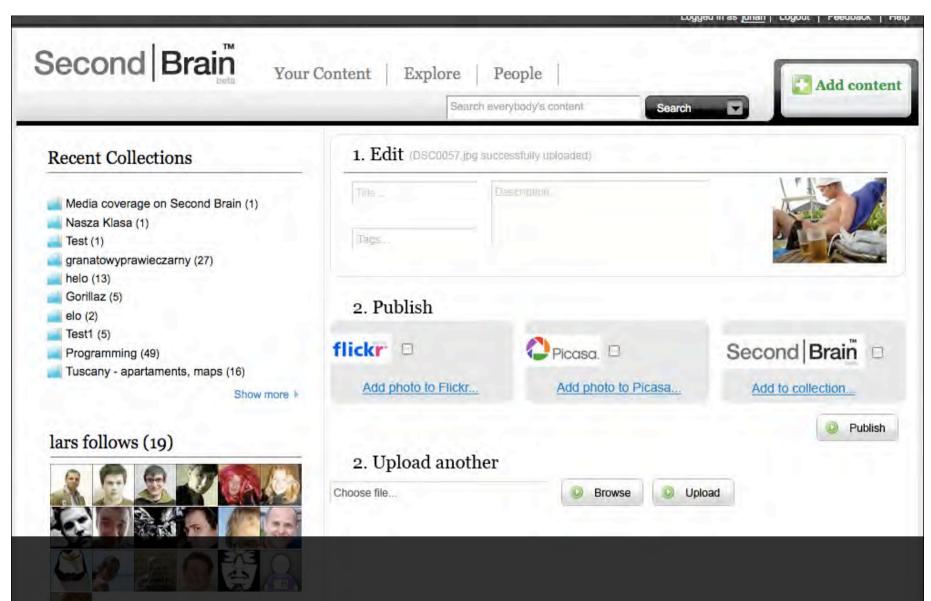
145,188 visits came from 7,262 cities

Detail Level: City | Country/Territory | Sub Continent Region | Continent Segment: Choose...

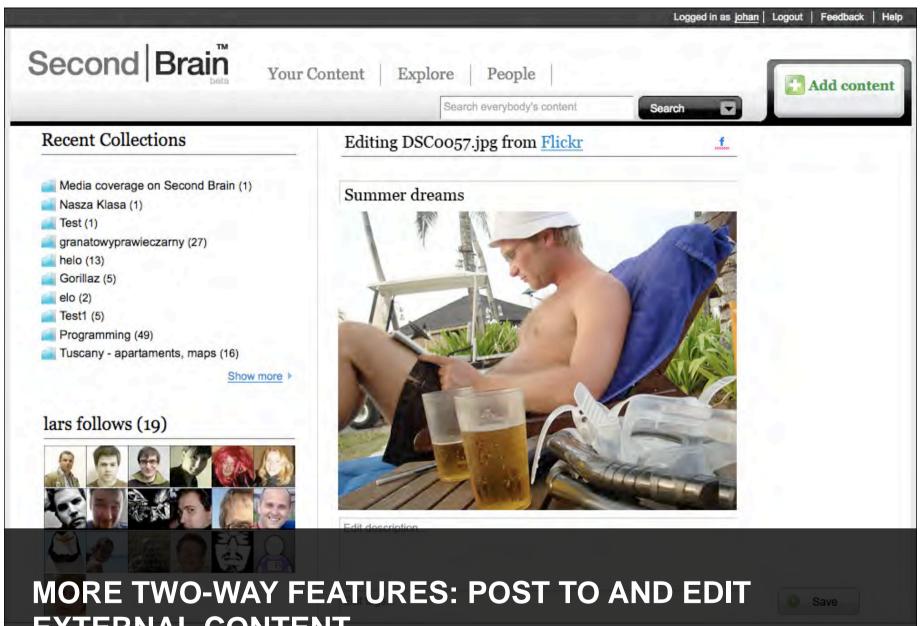
STATISTICS: USERS FROM ALL OVER THE WORLD



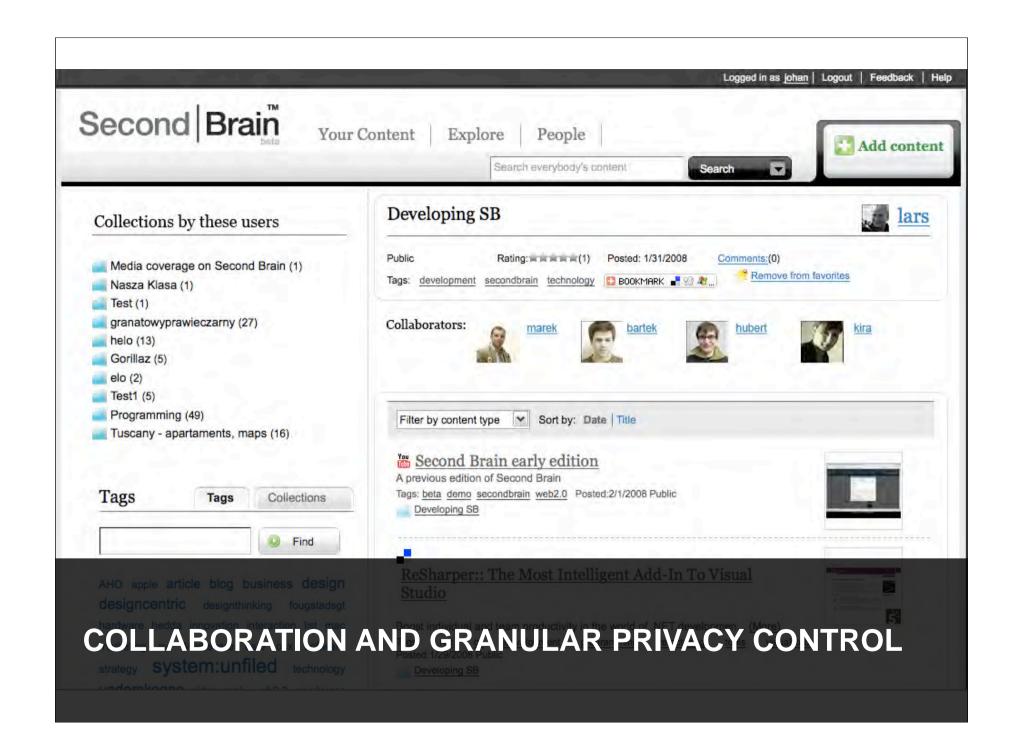
USER-DRIVEN DEVELOPMENT



MORE TWO-WAY FEATURES



EXTERNAL CONTENT



Second | Thoughts

Official Second Brain blog

HOME RELEASES ROAD MAP THE TEAM ABOUT GET INVITATIONS TO SECOND BRAIN

Media coverage:

Techwhimsy is one of the first blogs to pick up our new release. They do a very thorough analysis and review of us in A first look at Second Brain.



It looks like Second Brai ing itself as the one-stop everything an individual

online from del.icio.us bookmaks, Google Docs documents, blog posts, Flickr photos, You Tube videos and so on through the miracle that is XML/RSS and the public APIs for these services. Second Brain is more than just a raw social feed aggregator. It also provides the user with a way of organising content from these different services, giving each person the ability to play their own personal librarian.

ABOUT SECOND BRAIN

Second Brain is a social content aggregator. We make it really easy to keep track of all the content you have online. Bookmark web-pages and import content from your favorite internet-services. Organize everything in collections and share your updates on your public page.

Request access to the Beta or go to secondbrain.com

SUBSCRIBE TO UPDATES

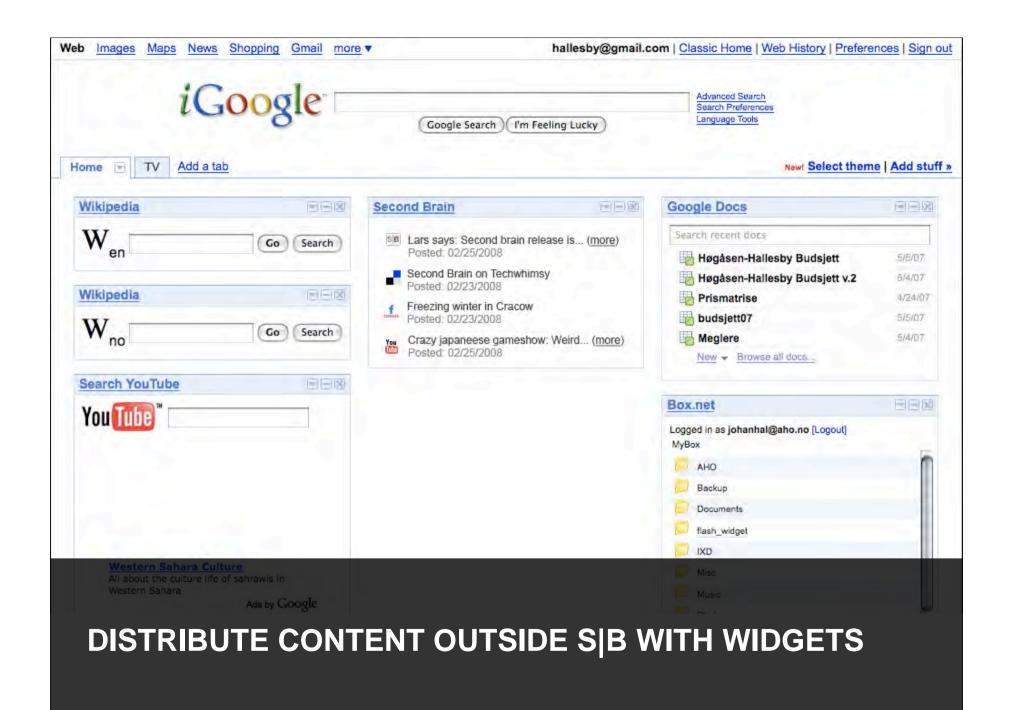
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CATEGORY CLOUD

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DISTRIBUTE CONTENT OUTSIDE S|B WITH WIDGETS





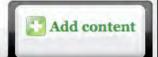
Your Content

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People







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Business Tourists f



Imagine a company lobby as a sightseeing destination.

Posted: 05/23/06

Tags: san francisco, yahoo, funding, travel, secondbrain, even

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At that time



Hotels in the bay area



The pitch



Ask the VC

CREATE GOOD RECOMMENDATION SYSTEMS











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