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Illinois Small Business Moves to AVG Anti-Virus, for Computer Security Peace of Mind

Humboldt Manufacturing chooses AVG when “big name” protection falls short.

CLAREMONT, N.C. –September 4th, 2008 – For more than four years, Larry Humrich has been managing the computer network at Humboldt Manufacturing in Schiller Park, IL as an outside contractor through his AnswerMaxx consulting business. For most of that time, the company’s existing “big name” protection had been relatively trouble-free, but recently, Humrich began to suspect something was wrong when staff began complaining of connectivity issues and dramatically slower machines.

“When I first started working with Humboldt, they were running Symantec on their 25 workstations, along with a dedicated Symantec server that was dedicated to providing virus protection,” Humrich remembered. “Recent versions of their anti-virus products have been much less reliable, and hog a lot of system resources.”

“Out of the box, Symantec blocks file sharing and also blocks certain ports – the means by which the computers access various resources both inside and outside the network. Humboldt relies on outside sales personnel being able to connect to their desktops remotely and access the company network, so when Symantec started blocking that access, we had to move quickly to find a replacement product.”

New Anti-Virus Solution Needed - And Quickly!

Humrich had experience with another anti-virus product that had worked well for him. In his spare time, he is a member of a team of IT volunteers taking care of the computer network at his church. With that hat on, Humrich uses AVG Anti-Virus which is available at significant discounts for nonprofit institutions.

“We run AVG on multiple machines at our church, so I already knew that it was reliable in a networking environment, and wouldn’t get in the way of normal business as Symantec had started to do,” Humrich said. “So I decided to switch Humboldt over to AVG.”

Humrich headed over to the AVG website and was pleased to find among his options Walling Data Systems of North Carolina.

“Humboldt has an office in North Carolina, so there was a certain comfort factor in knowing that I could have my guys physically meet with their guys if necessary,” Humrich said. “As it turned out, Walling’s remote support and installation systems were so effective that geographic proximity made no difference when I switched over.”

Not only is [Walling Data](#) the longest-standing and highest-volume distributor of AVG Technologies solutions in North America, but it’s also the only distributor to offer all its customers free, unlimited, U.S.-based pre- and post-sales support by remote control or over the phone.



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North-America Based Support a Major Plus

Humrich said that setting up AVG was a “no brainer” but still was happy to know that Walling Data was available to help if it was needed.

“Although I never really thought about the potential benefits of the unlimited support that Walling offers before we bought the licenses, having someone experienced with AVG there to help whenever I had a question has been great,” Humrich said. “The North-American based support is a major plus, because it seems like, these days, every support or service operation you call, you end up talking to someone in another country, and language problems and cultural issues make it hard to get business done quickly and efficiently. That’s super-important for small businesses.”

Humrich also says that, since he has been running AVG at Humboldt, he has recommended the software to his other clients because of how satisfied he is with its performance at Humboldt.

“AVG doesn’t get in the user’s way,” Humrich says. “From a network administrator’s viewpoint, that’s a big deal, particularly for me as an outside contractor. Humboldt doesn’t want their employees calling me with problems all the time, because there’s a cost attached to those calls. Anyway, AVG just seems to work very smoothly with all the applications we run, so we’re very happy we made the switch.”

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About Walling Data Systems

Founded in 1994, in North Carolina, Walling Data Systems is a Value-Added Technology Distributor and IT Solution Provider offering innovative high-value solutions to everyday computer security problems for corporate, education, and home technology users. Walling Data was named an Authorized AVG Distributor in 2004 and is the only source for unlimited toll free phone, “We-Do-It-For-You” remote control support, and more for their AVG customers in the United States and Canada, one reason why thousands of customers each month choose Walling as their supplier of choice for AVG products. More information at <http://www.avg-antivirus.net>

About AVG

Founded in 1991 and with offices in the US and Europe, AVG is a leading international developer of Internet threat protection solutions for consumers and SMBs. AVG is one of the fastest growing companies in the industry with more than 70 million active users around the world. The company employs some of the world’s leading experts in Internet security, specifically in the areas of threat research, analysis and detection. AVG’s award-winning products are distributed globally through resellers and over the Internet as well as via third parties through Software Developer’s Kits (SDK).

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