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California-based Software Developer Swaps Overpriced “Big Name” Security for Cost-Effective AVG Anti-Virus

Andromeda Software finds security with AVG Anti-Virus.

Claremont, NC –September 18th, 2008 –Steve Myers has been Director of Software Development at Andromeda Software, a high-end graphics software development firm in West Lake Village, California, for the past 17 years. Although the company uses an outside IT contractor to manage their network, Myers has always been in control of the company’s IT decision-making.

“We used to use Symantec’s Corporate Edition Anti-Virus on our workstations,” noted Myers. “But when our licenses ran out, we were told by Symantec that we would have to switch to the pricier Symantec Endpoint Security solution. We’re design software people, not security experts, so we figured we could trust their recommendation and we went ahead and upgraded our workstations to the new product. That’s when we started to see problems.”

Those problems manifested themselves as email and network connectivity issues. Clearly, the company could not continue to function effectively with an unreliable communications infrastructure, so Myers determined it was time to start looking for a different solution – one that didn’t interfere with their work, and didn’t bust their budget.

Wanted: Affordable Anti-Virus Software That Doesn’t Get in the Way of Business

Myers and his team at Andromeda tapped into their network of outside IT contractors to help them find a better solution for their virus protection requirements.

“We interviewed three contractors who specialized in providing companies with anti-virus software and support,” Myers said. “We were surprised to find that all three companies recommended the same solution – AVG Anti-Virus Network Edition. They all agreed that AVG was the best choice for robust, unobtrusive protection against viruses, spyware and other web-borne threats.”

Myers reviewed the proposed cost of switching to AVG and found that, not only was the software the IT experts’ choice – it was also a far less expensive solution than Symantec.

“When we decided on one of the three candidates as our preferred IT contractor, our first request was that they switch us over to AVG right away.”

AVG Anti-Virus: Tough on Viruses, Easy on the Budget

The contractor opted to obtain the AVG licenses through Walling Data, the leading distributor of AVG Anti-Virus in North America. Myers worked closely with the contractor through the installation process, learning about the services on offer from Walling Data at the same time.



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“By observing how our contractor worked with Walling, I could see that the software was going to be pretty easy to manage, but also that the technicians at Walling Data were extremely knowledgeable about the product,” Myers said.

Not only is [Walling Data](#) the longest-standing and highest-volume distributor of AVG Technologies’ solutions in North America, it is also the only distributor to offer all its customers free, unlimited, U.S.-based pre- and post-sales support.

“The whole concept of unlimited support is great,” said Myers. “While I personally have not had to call Walling, I know that our contractor has done so on a few occasions, and he told me how easy it was to get hold of a real human being to talk through the issue. I was very impressed to learn that Walling Data’s support staff is all US-based, as well. You don’t see much of that anymore. So I’m confident that, if ever I have a problem and the contractor is not available, I can call the guys at Walling and get the help I need.”

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About Walling Data Systems

Founded in 1994, in North Carolina, Walling Data Systems is a Value-Added Technology Distributor and IT Solution Provider offering innovative high-value solutions to everyday computer security problems for corporate, education, and home technology users. Walling Data was named an Authorized AVG Distributor in 2004 and is the only source for unlimited toll free phone, “We-Do-It-For-You” remote control support, and more for their AVG customers in the United States and Canada, one reason why thousands of customers each month choose Walling as their supplier of choice for AVG products. More information at <http://www.avg-antivirus.net>

About AVG

Founded in 1991 and with offices in the US and Europe, AVG is a leading international developer of Internet threat protection solutions for consumers and SMBs. AVG is one of the fastest growing companies in the industry with more than 70 million active users around the world. The company employs some of the world’s leading experts in Internet security, specifically in the areas of threat research, analysis and detection. AVG’s award-winning products are distributed globally through resellers and over the Internet as well as via third parties through Software Developer’s Kits (SDK).

Media Contacts:

Ashlie Lanning 919-557-7890 alanning@wallingdatasystems.com