



## **Iris Hires Regional Director for Washington DC Leading Electronic Discovery Company Adds Irvin Marchand in Sales Role**

WASHINGTON DC, October 13, 2008 — Iris Data Services, a leading provider of eDiscovery solutions, announced today they have hired Irvin Marchand as the Regional Director for their Washington DC office. Iris Data Services is a leading supplier of electronic discovery solutions including tape restoration, computer forensics, eDiscovery, and online review utilizing their proprietary review platform.

“Iris is on the cutting edge of computer forensics and electronic discovery,” said Marchand. “They have quickly become the definitive choice for eDiscovery services and I am excited about joining their team.” In his role as Regional Director, Marchand will lead sales of Iris’ suite of eDiscovery services in the Washington DC metropolitan area, including their revolutionary online review platform.

“Irvin’s expertise in handling electronically stored information will help our clients understand how Iris’ services can cost effectively manage their discovery needs,” said the president of Iris, Major Baisden. “We expect him to play an important role in Iris’ penetration of the Washington DC complex litigation market.”

### **About Irvin Marchand**

Irvin Marchand has been in litigation support sales for the last eight years, and technology solutions his entire career. Prior to joining Iris, Marchand worked for Xact Data Discovery in the Detroit market as a Senior Account Manager, and was Sales Manager for their Michigan sales force. Before that he worked for Unisys in their Global Network Services group selling information technology services and hardware.

### **About Iris**

Iris Data Services is a leading supplier of electronic discovery solutions including tape restoration, computer forensics, eDiscovery, and online review. Lead by recognized industry experts in electronic discovery, Iris streamlines the eDiscovery process for corporate legal departments and law firms. Iris’ revolutionary review platform makes document review more efficient for legal teams and less costly for their clients. Iris’ experts, software, and technology have combined to make it one of the fastest growing companies in the industry. Iris is headquartered in Kansas City and maintains offices throughout the United States, Australia and Asia. For more information about Iris, please visit [www.irisds.com](http://www.irisds.com).

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