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## **Walling Data and AVG Anti-Virus Ease Workload for Busy Oregon Hospital IT Manager**

*Lower Umpqua Hospital's IT manager cites fanatical support, significant discounts, and product reliability as reasons why AVG Anti-Virus tops his list of favorite security software.*

**Claremont, NC – October 16<sup>th</sup>, 2008** - Timothy Picou is the IT manager at Lower Umpqua Hospital, located in Reedsport, Oregon, population 5,000. The community-centric hospital works diligently to stay in compliance with strict state and federal guidelines, such as HIPAA, to ensure patients' medical records are kept safe, secure and confidential.

For Picou, network security is top priority. Although managing all of his responsibilities can be overwhelming at times, Picou admits, like many IT managers, unpredictability is the only predictable element of his work day.

"What can I say? A typical day for me is hectic but I love it! I am responsible for the security and reliability of over 200 computers and twelve servers. I troubleshoot quirky computer issues all day for co-workers, check the logs to make sure our data is backed up and the list goes on. Thank goodness I have some help part-time."

In his six years as IT manager, Picou says he has developed a special knack for identifying software products that make his job less chaotic and more productive. One of those products he has identified to make his job easier is AVG Anti-Virus Network Edition.

"I choose products wisely, particularly security software, that keeps our patients' health records secure and confidential," Picou said. "Lower Umpqua Hospital is committed to giving our patients nothing but the best, and to me, the best in security software is AVG Anti-Virus. It's the best protection for the best price, and it makes my workday less complicated."

### **The Copasetic Recipe**

Four years ago Picou made the decision to switch over 100 computers and seven servers from Symantec to AVG Anti-Virus.

"Our subscription to Symantec was about to expire, and that's when I decided to look at alternatives," Picou remembered. "An IT consultant that I've known for years suggested I take a look at AVG, and I did. I loved the reviews and bought licenses immediately."

Picou purchased licenses from Walling Data, the longest-standing and highest-volume distributor of AVG Technologies solutions in North America. Walling Data is also the only distributor to offer all its customers free, unlimited, U.S.-based pre- and post-sales support.



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“On top of the free support, Walling gives nonprofit organizations likes ours a significant discount on AVG products,” Picou said. “That’s just one more reason we chose Walling.”

This year Picou upgraded his workstations and servers to the new AVG Anti-Virus Network Edition 8.0, and turned to Walling Data for help with the transition. “Walling has been there for me every time I’ve had a question, no matter how silly it was,” he said. “Especially during the recent upgrade, the guys at Walling get me the answers I need, every time, in a timely manner.”

“Now combine the potency of AVG with the great customer service from Walling Data and there’s no better recipe for happiness. I might have a chaotic job, but with AVG and Walling, it’s all just copasetic.”

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### **About Walling Data**

Founded in 1994 in North Carolina, Walling Data Systems is a Value-Added Technology Distributor and IT Solution Provider offering innovative high-value solutions to everyday computer security problems for corporate, education, and home technology users. Walling Data was named an Authorized AVG Distributor in 2004 and is the only source for unlimited toll-free phone and “We-Do-It-For-You” remote control support for their AVG customers in the United States and Canada, one reason why thousands of customers each month choose Walling as their supplier of choice for AVG products. More information at <http://www.avg-antivirus.net> and <http://www.wallingdata.com>

### **About AVG**

Founded in 1991 and with offices in the US and Europe, AVG is a leading international developer of Internet threat protection solutions for consumers and SMBs. AVG is one of the fastest growing companies in the industry with more than 70 million active users around the world. The company employs some of the world’s leading experts in Internet security, specifically in the areas of threat research, analysis and detection. AVG’s award-winning products are distributed globally through resellers and over the Internet as well as via third parties through Software Developer’s Kits (SDK).