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September 2008

**Jobfox Top 25 Most Wanted
U.S. Job Candidates: September 2008**

September Report Highlights Regional
'Best Bets' for Job Seekers

About the Jobfox Rankings

The ***Jobfox Top 25 Most Wanted U.S. Job Candidates: September 2008*** report identifies the jobs — classified by specific professions — that are in greatest demand by recruiters and other employer agents using Jobfox to search for and find new or replacement workers. The rankings of professions included in this report reflect the most wanted U.S. professions during a 120-day period ending September 16, 2008.

For this 120-day period, Jobfox extracted a stratified random sample of more than 4,000 U.S. job openings from more than 2,000 employers from its database. From the sample, Jobfox identified more than 150 distinct professions for which employers were seeking candidates. This report focuses on the professions that were most often the targets of Jobfox employers.

Also captured in this report of the most wanted professions, are the current median salary ranges and the desired median salary ranges of candidates seeking new employment opportunities. Median salary ranges were determined from a stratified random sample of more than 100,000 Jobfox candidate profiles that were matched to specific professions during the 120-day period.

Desired Salary Expectations

The September Jobfox report finds that, for the Top 25 professions, the overwhelming majority of job candidates (84 percent) are seeking new job opportunities with salary ranges that are about \$10,000 above their current salary-range levels. Only 16 percent of professions reported desired salary ranges for new jobs at the same range as their current job, including Counseling/Social Work (\$35K-\$45K), Senior Executive Assistant (\$45K-\$55K), Retail Banking (\$35K-\$45K) and Recruiting/Staffing (\$55K-\$65K).

Top 10 Regions: Good Bets for Job Seekers:

Atlanta Region: Account/Customer Support, Accounting Staff, Sales Representative/Business Development, Nursing, Software Design/Development.

Boston Region: Administrative Assistant, Nursing, Counseling/Social Work, Restaurant Management (Front of House), Senior Executive Assistant.

Chicago Region: Auditing, Finance Staff, Sales Executive, Marketing Executive, Procurement.

Dallas Region: Account/Customer Support, Loan Operations, Sales Representative/Business Development, Restaurant Management (Front of House), Sales Associate/Cashier/Stock Room.

Washington, D.C., Region: Sales Representative/Business Development, Account/Customer Support, Software Design/Development, Accounting Staff, Networking/System Administration.

Houston Region: Mechanical Engineering, Civil Engineering, Chemical Engineering, Construction/Craftsman, Supply Chain Management.

Los Angeles Region: Claims, Commercial/Corporate Banking Services, Retail Banking, Sales Representative/Business Development, Construction Management.

New York Region: Agent/Client Services, Claims, Senior Executive Assistant, Sales Representative/Business Development, Retail Banking.

Seattle Region: Retail Banking, General Trades/Labor, Restaurant Staff/Utility Personnel, Account/Customer Support, Medical Assistant.

Silicon Valley Region: Product Management, Real Estate, Finance Staff, Sales Executive, Sales Representative/Business Development.

Jobfox Top 25 Most Wanted U.S. Job Candidates: September 2008*

Rank	Prior Month's Rank	Professions	Current Median Salary Range**	Desired Median Salary Range**
1	2	Sales Representative/ Business Development	\$55K-\$65K	\$65K-\$75K
2	3	Account/Customer Support	\$25K-\$35K	\$35K-\$45K
3	5	Software Design/ Development	\$75K-\$85K	\$85K-\$95K
4	4	Mechanical Engineering	\$55K-\$65K	\$65K-\$75K
5	6	Administrative Assistant	\$25K-\$35K	\$35K-\$45K
6	7	Accounting Staff	\$35K-\$45K	\$45K-\$55K
7	1	Nursing	\$35K-\$45K	\$45K-\$55K
8	8	Networking/System Administration	\$55K-\$65K	\$65K-\$75K
9	13	Sales Executive	\$75K-\$85K	\$85K-\$95K
10	16	Electrical Engineering	\$55K-\$65K	\$65K-\$75K
11	9	Counseling/Social Work	\$35K-\$45K	\$35K-\$45K
12	12	Finance Staff	\$65K-\$75K	\$75K-\$85K
13	10	Accounting/Finance Executive	\$55K-\$65K	\$65K-\$75K
14	14	Project/Engagement Management	\$75K-\$85K	\$85K-\$95K
15	New	Restaurant Management (Front of House)	\$35K-\$45K	\$45K-\$55K

*Top 25 most wanted professions by Jobfox employers during a 120-day period ending September 16, 2008.

**Defined by Jobfox candidates with matching profession profiles during a 120-day period ending September 16, 2008.



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Rank	Prior Month's Rank	Professions	Current Median Salary Range**	Desired Median Salary Range**
16	17	Senior Executive Assistant	\$45K-\$55K	\$45K-\$55K
17	19	Retail Banking	\$35K-\$45K	\$35K-\$45K
18	18	Recruiting/Staffing	\$55K-\$65K	\$55K-\$65K
19	21	Database Administration	\$65K-\$75K	\$75K-\$85K
20	New	Advertising (Online and Offline)	\$45K-\$55K	\$55K-\$65K
21	25	Testing/Quality Assurance	\$55K-\$65K	\$65K-\$75K
22	20	Business Analysis (Research)	\$55K-\$65K	\$65K-\$75K
23	22	Business Analysis (Software Implementation)	\$75K-\$85K	\$85K-\$95K
24	New	Technology Executive	\$105K-\$115K	\$115K-\$125K
25	15	Store Management	\$35K-\$45K	\$45K-\$55K

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About Jobfox

Jobfox is the Internet's fastest-growing career site for connecting working professionals with corporate recruiters. A first-of-its-kind capability, **Jobfox Intros**™ gives candidates a "foot in the door" via personal introductions to start conversations with matching employers. With **My Jobfox Connections**™, employers maintain automatically updated talent networks for filling immediate hiring needs as well as maintaining longer-term relationships with top candidates. Visit www.jobfox.com today. Jobfox also invites you to visit its career blog at www.bettermondays.com.



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Definitions of Professions:

Account/Customer Support: Non-technical customer service representatives in a call center or corporate environment. Includes account managers with assigned clients.

Accounting & Finance Executive: Management and oversight of accounting/finance functions.

Accounting Staff: Accounting functions and processes within public or private organizations.

Administrative Assistant: Administrative and secretarial support of department or individual (excludes Legal Administrative Assistant).

Advertising (Online and Offline): Account management, media planning, creative, production and budgeting, including individuals at an advertising agency or in-house department.

Agent/Client Services: The sale of insurance, including ongoing client interaction.

Auditing: Examination and analysis of accounting records to determine financial status, including in-house and work with external organizations.

Business Analysis (Research): Collection of research that is turned into value-added information for organizations, including work inside companies or with consulting firms.

Business Analysis (Software Implementation): Management, configuration and customization of software in a corporate environment or with a consulting firm.

Chemical Engineering: Professionals who apply and use chemical engineering principles, including the development and production of industrial chemicals and processes.

Civil Engineering: Individuals in the civil engineering field, including the design and construction of structures as well as surveying of land and water tables.

Claims: Individuals who are employed, primarily by insurance companies, to investigate and settle property and bodily injury-related claims.

Commercial/Corporate Banking Services: Individuals such as bank managers, commercial portfolio managers, underwriters, etc., who work in a bank that deals with commercial clients, including loans/deposit services.

Construction/Craftsman: Workers who install, maintain and repair anything mechanical or electrical.

Construction Management: Individuals who manage construction projects in their entirety or in phases.

Counseling/Social Work: The practice and delivery of cognitive, expressive or behavioral therapy, including social workers.

Database Administration: Administration and support of company databases, including database creation, monitoring and troubleshooting.

Electrical Engineering: Design of electrical systems or complex electronic circuits within a structure, facility or power generating environment.

Finance Staff: Involved with planning and budgeting, financial analysis, investor relations, reporting, partnerships, due diligence, investments and valuations.

General Trades/Labor: The installation, maintenance and repair of non-technical equipment and products, including residential commodities such as telephone, cable and appliances.

Loan Operations: Involved with the back-end activities associated with loan processing, including paperwork, maintaining customer files, underwriting and the granting of loans.

Marketing Executive: Management or oversight of the marketing function.

Mechanical Engineering: Analyze, design or manufacture of mechanical systems, including maintenance of these systems.

Medical Assistant: Performs administrative and clinical tasks in support of medical office operations.

Networking/System Administration: Installation and monitoring of computer networks, including system administration controls.

Nursing: Includes RNs, LPNs or nursing assistants at hospitals, residential facilities, private practices, home care, etc.

Procurement: Responsible for fulfilling organizational needs for products or services, including the purchase of goods necessary for the operation of an establishment or the purchase of materials necessary for manufacturing.

Project/Engagement Management: Lifecycle project management, from concept introduction to closeout.

Product Management: People in charge of managing existing products or developing new products, including tasks such as promotion and maximizing profitability.

Real Estate: Includes property managers, leasing agents, property appraisers and real estate sales.

Recruiting/Staffing: Involved with the recruiting/staffing functions, including recruiters, talent acquisition specialists, schedulers and coordinators.

Restaurant Management (Front of House): Operations of restaurants and other food service establishments, including restaurant managers, general managers, bar/beverage managers, banquet managers and all other assistant managers.

Restaurant Staff/Utility Personnel: Non-management operations of restaurants or other food service establishments, including bar staff, bus person, dishwashers, host/hostesses, servers and other kitchen staff.

Retail Banking: Work in a branch of a retail bank, including branch managers and tellers.

Sales Associate/Cashier/Stock Room: Covers cashiers, stock room employees or sales associates of a retail store (excludes managers).

Sales Executive: Managers of a team of sales representatives or entire sales department. Responsible for territory assignments and commission structures.

Sales Representative/Business Development: Focus on the typical full-sales cycle and business development, including inside or outside sales.

Senior Executive Assistant: Providing the highest levels of administrative/secretarial support to senior-level management or C-level executives, including research, preparing statistical reports and handling information requests.

Software Design/Development: Design or development of software, including architecture, user interface, applications, operating systems, device drivers, etc.

Store Management: Daily operations of a retail store, including buying, loss prevention, merchandising, operations and store management.

Supply Chain Management: Individuals who manage supply, from both internal and external sources, to meet customer demand, including scheduling of production, capacity planning, selecting and managing contract manufacturers and tracking performance versus demand.

Technology Executive: Management of the corporate IT function, including software managers for ISVs or consulting firms.

Testing/Quality Assurance: Testers, quality assurance engineers or testing managers who test applications — primarily software — using manual or automated testing tools.