

CHADONS **Upcoming** **Webinars**

- 11/6 Business Networking 101**
- 11/20 6 Steps Needed to Make the Sale**

- 12/4 AM- Transitions**
PM- Business Networking 101
- 12/11 Managing Stress**

- 1/8 Business Networking 101**
- 1/15 Why Strategic Planning for Business?**
- 1/22 Business Networking -The Conversation**
- 1/29 Marketing Your Business**

- 2/5 Business Networking 101**
- 2/12 Delivering Outstanding Customer Service**
- 2/19 How to be an Uber-Networker**
What the top networkers do.
- 2/26 Time Management**

All webinars will be held on **Thursdays at 4pm**, except **Transitions 9am** and last 30 -45 minutes (depending on topic)
Investment - There is **no charge for Business Networking 101, Transitions**
All others are \$25.
To find out more/register - go to **www.chadons.com** and click on **Webinars!**

Webinar Topics Description

Transitions

Are you in transition in your career? Join Terry Bass of CHADONS for this no cost webinar where we will discuss is it time to go into business for yourself, what your resume should look like, where you should be looking, the interview process and more.

Business Networking 101

This Webinar is for any entrepreneur or Business Owner that networks for their business. This FREE seminar talks about what you should be doing when you network as well as quick tips on how to make your time spent more effective and enjoyable.

Other Webinars - (there is a charge of \$25 for attending any of the below webinars)

Networking- The Conversation

Now you are talking with someone, what are the things you should be saying and not saying? What should be talking about to make your 30/60 second commercial more effective? This is a great webinar for people that are looking to improve their communication skills. *It is recommended that you attend the free Business Networking 101 prior to this webinar.*

Be an Uber-Networker

What do the top networkers do? Networking is about creating relationships and the Uber or Super Networker is the person who knows what steps are needed to build those relationships. Join Terry Bass and discover the secrets and rewards of being an Uber-Networker. *It is recommended that you attend the free Business Networking 101 prior to this webinar.*

6 Steps to Making the Sale

Whether I am purchasing a CD at Best Buy, insurance, financial services or major piece of equipment/service for my business, both parties will go these 6 steps during the sales process. The successful salesman knows these steps and knows the right time to advance to the next level. Find out what those 6 steps are during this insightful webinar.

Managing Stress

- We all have stress in our lives. How we deal with that stress can determine the quality of those very lives. Join CHADONS for a dynamic presentation on how we can better understand our stress and manage it during this webinar.

Why Strategic Planning ?

Is Strategic Planning important for your business even if you are small business? Absolutely! An effective strategic plan can head any business from one to one million in the direction and success they wish to go. In this webinar you will find out WHAT is a strategic plan, WHY its important for your business and HOW it can dramatically benefit you and your business. It's a can't miss webinar for any business owner.

Time Management

- Unfortunately why we all have more things to do there is still only 24 hours in a day! Join CHADONS and find out some really useful tips and tools that can make your time more effective for you.

Delivering Outstanding Customer Service

So we know how important customer service is right? Wrong! Customer Service isn't important, its essential. It turns one time customers into repeat customers. Delivering Outstanding Customer Service increases revenue and decreases expenses at very little cost! Join CHADONS for this essential webinar!

Marketing Your Business

When you market your business you need to understand to whom and what you are marketing. We think we know, but often times we need to look at our business from a different angle in order to connect with our potential customers. Join us for this informative webinar!

Go to www.chadons.com for more information and to register!