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## **Walling Data Simplifies Internet Security for Illinois School – with Help from AVG**

*Director of technology at Illinois high school cites unobtrusive operation and worry-free customer service as key decision drivers*

**Claremont, NC November 20<sup>th</sup> 2008** – North America's number one distributor of security products from AVG Technologies, [Walling Data](#), came to the rescue of O'Fallon Township High School in O'Fallon, Illinois when the school needed to renew and upgrade their AVG Anti-Virus Network Edition license, and found their existing supplier had gone out of business.

Dwight Espenschied, director of technology for the school for the past 13 years, had used AVG to protect the school's 20 servers and 725 workstations for many years. The prospect of out-dated protection on a network full of teenagers downloading who-knows-what from the Internet was not something he wanted to even think about so Espenschied immediately began a search for a new supplier.

Espenschied found Walling Data on the Internet and was impressed with what he saw. "I needed a supplier who understands the particular requirements of educational environments and could provide the necessary level of service and budgetary flexibility," he recalled.

"I also like to get to know a bit about who I'm buying from, so I really liked the fact that I could pick up the phone and talk to a live human at Walling. After we talked for a while, it was clear they had been around for a long time and knew what they were doing when it came to security for educational institutions, so I decided then and there I wanted to do business with them."

Walling Data is the longest-standing and highest-volume distributor of AVG Technologies solutions in North America. It's also the only distributor to offer all its customers – resellers and end-users - free, unlimited, U.S.-based pre- and post-sales support.

Espenschied was also pleased with Walling Data's flexibility during the purchasing process, which only served as further confirmation that he'd made the right choice.

"Unlike many distributors I've done business with, particularly those who only take online orders, Walling Data was flexible in processing our order," said Espenschied. "I was able to renew our licenses using a purchase order, which made it a quick and easy process for everyone involved. Plus it's always good to know that free expert technical support is just a toll-free call away."



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## The Road to AVG

Although O'Fallon Township High School has used AVG Anti-Virus Network Edition for several years, the road to finding their ideal security software was not a painless one. He recalled what led him to AVG:

“Our first foray into virus protection was McAfee. Then we tried Norton. But both were rather hard to use and manage than made sense for our environment. For example, Norton kind of gets in the system everywhere – it’s almost impossible to fully uninstall it – while McAfee slowed things down to a crawl. I was at my wits end with these products and decided to see what else was out there. That’s when I came across AVG and tried it out.”

Espenschied has not looked back. “I like AVG better than the ‘big name’ brands because it is faster and more affordable,” he said. “Plus, I’ve never had an infected machine AVG couldn’t clean up quickly and efficiently. AVG lets our students, staff, and faculty use the network productively without getting in the way. No-one even knows it’s there – it just does the job it is supposed to do.”

Espenschied is so pleased with AVG that he uses the Free Edition on his personal home computer and recommends it to friends.

“Because I’m in technology, friends and family who are less tech-savvy are always coming to me with ‘my computer at home is doing this and that’”, he said. “All I need to do is tell them to go to Google and type in AVG Free Edition. Once they try it, their problems disappear, and they fall in love with it. What’s not to love? It’s free, it does the job, and it stays out of the way.”

### About Walling Data

Founded in 1994, N.C.-based Walling Data is a value-added technology distributor of technology products for resellers, small businesses, and education and government institutions. Walling Data was the nation’s first distributor of AVG security products and today is the highest-volume distributor for the product in North America, with more than 50,000 satisfied customers. Walling is also the only value-added distributor for Cymphonix Network Composer, an award-winning device that helps companies control and monitor users compliance with internet usage policies. Additionally, the company has recently become a distributor of CyberPatrol’s parental control and business-grade web filtering solutions. Walling Data provides free, unlimited, U.S.-based phone and “we-do-it-for-you” remote support for all of its customers. For more information, visit [www.wallingdata.com](http://www.wallingdata.com) and [www.avg-antivirus.net](http://www.avg-antivirus.net)

### About AVG

Founded in 1991 and with offices in the US and Europe, AVG is a leading international developer of Internet threat protection solutions for consumers and SMBs. AVG is one of the fastest growing companies in the industry with more than 80 million active users around the world. The company employs some of the world’s leading experts in Internet security, specifically in the areas of threat research, analysis and detection. AVG’s award-winning products are distributed globally through resellers and over the Internet as well as via third parties through Software Developer’s Kits (SDK).

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