



## Taking EDM to the Enterprise



Utilities

Oil & Gas

Petrochemical

Food & Drugs

Government

Transportation

Manufacturing

"InnoCielo Meridian Enterprise offers the possibility to develop the complex workflows that the production of our drawings and documents require."  
Roy Mac Kenney - Chief Information Officer - Minmetal (Chile)



Engineering Content Management  
Linking Engineering to the Enterprise  
For Asset Management & Manufacturing  
Proven Solution, Worldwide Client Base  
CAD Independent, Multi-Platform, ERP, SAM and FM Interfaces

## BlueCielo Taking EDM to the Enterprise

BlueCielo ECM Solutions delivers solutions that strategically leverage engineering content to enhance, automate and streamline business processes in organizations, large and small, throughout the information lifecycle.

In a world driven by global communications, it is now more important than ever for people and organizations to collaborate with each other. Ideas, projects, documents and data can now be shared and distributed rapidly and efficiently.

Whether plant equipment needs routine maintenance or an ambitious bridge is constructed to connect two countries, there is no doubt that all relevant technical information needs to be readily available from start to finish of the project to all parties involved.

Our flagship product, InnoCielo Meridian Enterprise, provides robust, highly scalable content management solutions to corporate divisions and engineering departments, while InnoCielo TeamWork delivers content management for engineering workgroups. We also offer InnoCielo ImandrA for IBM FileNet P8, the ideal engineering content management solution for engineering and construction organizations which integrates smoothly with widely-used enterprise content management platform IBM FileNet P8.

BlueCielo's products feature integration with major CAD design software (eg AutoCAD, Autodesk Inventor, MicroStation and SolidWorks), facility management systems (eg ARCHIBUS/FM), strategic asset management automation (eg MRO Software's Maximo), ERP packages (eg SAP) and popular desktop software, such as Microsoft Office.

"As part of our worldwide business strategy, we need a flexible and powerful content management system that fits with our unique requirements. Today and in the future, InnoCielo Meridian Enterprise fits the bill." Markus Jirka - Group CAX Manager - Franke Group (Switzerland)



275,000 Users in 50 Countries Worldwide

Global Presence

20 Years of Expertise and Experience

Customer Support Centers

Professional Services

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## BlueCielo The Company

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With over 275,000 users in more than 50 countries worldwide, BlueCielo ECM Solutions is a global provider of departmental and divisional content management solutions for engineering-driven businesses.

The company is headquartered in the Netherlands and has offices in the United States, Germany, Russia and the United Kingdom.

For more than 20 years, our expert teams have developed industry applications, business process integration methods and tools to cater to the needs of organizations in a range of different industries around the world. Whether it involves enabling companies to deliver products faster, eliminating the potential for errors or maintaining a license to operate, BlueCielo provides the expertise to take EDM to the enterprise leading to higher levels of efficiency, transparency and profitability.

As businesses become increasingly dependent on their information technology infrastructures, BlueCielo's expertise, experience and proven reliability in content management are indispensable assets.

We incorporate our industry knowledge into the development of state-of-the-art software, and also in the education of our partners and clients. BlueCielo organizes events such as workshops and meetings to keep users abreast of new capabilities in our software. Furthermore, we sponsor the independent global organization of BlueCielo product users and provide periodic newsletters, email updates and 24/7 online resources.

BlueCielo offers high-end consultancy services to maximize the use of InnoCielo ECM solutions. We conduct detailed requirements analyses, assist with implementation, and provide expert training and convenient helpdesk support to ensure a speedy return on investment for your organization.

"Pharmacia has significantly improved their efficiency and increased document security with BlueCielo."  
Franco Zambra - Systems & Automation Manager - Pharmacia/Pfizer (Italy)



24/7 Uptime

Maintain License to Operate

Ensure Asset Performance

Regulatory Compliance

Control Change Management

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## Market-Specific InnoCielo for Solutions Asset Information Management

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Our InnoCielo solutions optimize your business processes related to the creation, collaboration and distribution of technical asset information to increase plant safety, economic efficiency and compliance with environmental and legal regulations. Businesses continually rely on the immediate availability of high-quality technical information including drawings, specifications, calculations, simulations, regulations and written operating procedures. InnoCielo solutions enhance, automate and streamline asset operations throughout their lifecycle to ensure performance of mission-critical assets and to avoid costly disruptions of their operations.

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**Solutions** InnoCielo for Asset Information Management provides:

- Asset-centric engineering content management environment
  - Link between engineering and maintenance
  - Management of change and multiple projects
  - Information exchange with external contractors
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**Industries** InnoCielo for Asset Information Management is implemented in the following industries:

- Utilities (Electricity, Water and Waste Water, Nuclear)
- Oil & Gas
- Petrochemical
- Food & Drugs
- Government
- Transportation
- Process Manufacturing

"The time that we're saving on this one project [with InnoCielo Meridian Enterprise] easily justifies its cost. We'll continue to use it for all aspects of our facilities design and management as well as our ship repair business in the future." [Scott Henry - Senior Engineer - Metro Machine \(United States\)](#)



Global Outsourcing  
Shorter Time to Market  
Engineering to Order  
Enhanced Profit Margins  
Standardized Products

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## Market-Specific Solutions **InnoCielo for Manufacturing**

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Manufacturing companies are looking for better ways to speed up production and maintain profitability. By sharing engineering information across the enterprise, InnoCielo solutions for Manufacturing enhance, automate and streamline collaboration among the sales, engineering, logistics, purchasing and production departments. This results in the reduction of costly errors and redundant work. By implementing BlueCielo's engineering content management, companies can rapidly meet market demands and provide customer service.

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**Solutions** InnoCielo for Manufacturing provides:

- Simple and flexible standardization and product design re-use for all users
- Accurate up-to-date status on all documentation involved in a project, and streamlined creation and approval processes
- Methodologies to protect and maintain product as-built documentation
- Link between engineering and logistics

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**Industries** InnoCielo for Manufacturing is implemented in the following areas:

- Machine Builders
- Equipment Manufacturers
- Tool Manufacturers



"In all respects - security, scalability, functionality, integration, Windows compatibility, support and ease-of-use - BlueCielo was the ideal choice."  
Trevor Nash - Technical Information Manager - Bewater (United Kingdom)



## BlueCielo Product Capabilities

- CAD independent with support for AutoCAD, Autodesk Inventor, MicroStation and SolidWorks
- Integration with ERP, SAM and FM systems through standard modules and an open API
- Extensive publishing of engineering content to enterprise suites
- Change and review management
- Data access via desktop, internet or mobile client
- Convenient exchange of data
- Strong search capabilities and document retrieval
- Rapid document viewing
- Powerful features for design engineers (title block and assembly management)
- Office integration

## Clients

Agri-Fab - USA  
 Akzo Nobel Intervet - NL  
 Biwater - UK  
 Blue Water Energy Services - NL  
 Boehringer Ingelheim Pharma - DE  
 British Airport Authority - UK  
 Bureau of Reclamation - USA  
 Dinse - DE  
 DynCorp - USA  
 EDF Energy - UK  
 Electrical Supply Board International - UK  
 ENECO Energie - NL  
 Entergy Nuclear - USA  
 Essent - NL  
 Finnish Rail - FI  
 Fluid Management - USA  
 Franke Group - CH, USA  
 Hallmark Cards - USA  
 Hewlett Packard - USA  
 Howard Industries - USA  
 Huntsman - NL  
 HUPFER® Metallwerke - DE  
 Jet Propulsion Laboratory - USA  
 Klöckner Pentaplast - DE  
 KPN Mobile - NL  
 Lufthansa Cargo - DE  
 Machinefabriek Houdijk Holland BV - NL  
 Manchester City Council - UK  
 Metro Machine - USA  
 Minmetal - CL  
 New York Power Authority - USA  
 Pfizer - IT, USA  
 Reliant Energy - USA  
 Schorch Elektrische Maschinen und Antriebe - DE  
 Seattle City Light - USA  
 SFAB Sweden - SE  
 Sund & Baelt - DK  
 Texas Instruments - USA  
 Thomassen Compression Systems BV - NL  
 Tyco Thermal Controls - UK  
 Wupperverband - DE  
 Wyeth - UK



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