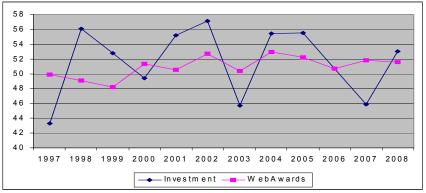


# **WebAward Internet Standards Assessment Report**

# 2009 Investment Industry Benchmark Results

# Average Industry Scores vs Internet Standards Assessment Report (ISAR) Index

	<u>Invest</u>	<b>WebAwards</b>
1999	52.8	48.2
2000	49.4	51.3
2001	55.2	50.5
2002	57.1	52.7
2003	45.7	50.4
2004	55.4	52.9
2005	55.5	52.2
2006	50.8	50.7
2007	45.9	51.8
2008	53.0	51.6
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# **Average Scores by Judging Criteria**

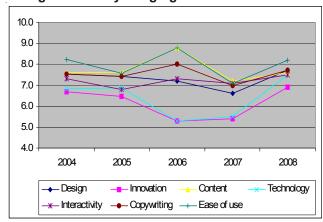
	<u>2004</u>	<u> 2005</u>	<u> 2006</u>	<u> 2007</u>	<u> 2008</u>
Design	7.5	7.4	7.2	6.6	7.7
Innovation	6.7	6.5	5.3	5.4	6.9
Content	7.6	7.6	8.8	7.2	7.6
Technology	6.8	6.9	5.3	5.5	7.5
Interactivity	7.3	6.8	7.3	7.1	7.5
Copywriting	7.5	7.4	8.0	7.0	7.7
Ease of use	8.2	7.6	8.8	7.1	8.2
			Score	e out of a po	ssible 10 points

#### **Analysis**

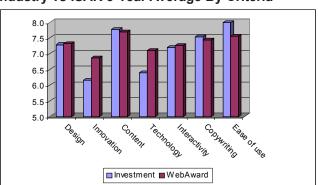
The investment industry has shown inconsistent web development for the past decade. They outperformed the ISAR index seven times, equaled it once, and underperformed four times. Significant underperformance occurred in 1997, 2003, and 2007. These most recent scores rebounded and helped it result in the industry outperforming the 5 year averages in content, copywriting and ease of use. Ease of use and content are the industries strong points.

Like all financial Web sites, investment sites are often handcuffed by stiff regulation and overzealous compliance departments. Sites that make market commentary and research available on more than a quarterly basis will have a better time attracting and maintaining a loyal following.

# **Average Scores by Judging Criteria Chart**



## Industry vs ISAR 5-Year Average By Criteria



## **Best of Industry Winners**

best of industry williers						
<u>Year</u>	<u>Winner</u>	Web site				
2008	John Hancock Annuities	www.jhannuities.com				
2007	Frank Worldwide Inc.	55 West Wacker- Cape Horn				
2006	i33 communications LLC	BetterInvesting Website Redesign				
2005	BusinessWeek Online	BusinessWeek Online				
2004	Allied Capital Corporation	Allied Capital Corporation				
2003	Summit Partners	Summit Partners				
2002	Frank Russell Company	russell.com				
2001	B-Swing, Inc.	E*TRADE Personal Money Manager				
2000	Frank Russell Company	Frank Russell Company				
1999	Fusive.com	CSFB.COM				
1998	Net Technologies, Inc.	Morgan Stanley Dean Witter CMBS				
1997	Cohn Godley Norwood	Liberty Financial Young Investor				

### **About this Report**

The Web Marketing Association has collected industry Web site development benchmark data since 1997 through its WebAward program. Multiple independent judges review and score each site from 0-10 points on each of seven criteria for a possible 70 points. Best of Industry WebAward is given to the site that scores highest in the industry. The views of this report are based on observations of aggregated industry data and do not reflect the results for any particular Web site unless noted. For complete information, go to www.webaward.org