progix pro

Project Management for SalesLogix

Presenting a tool designed specifically to manage projects, small and large, in a simple and concise manner.

Never again spend more time in your management software than on your project!

The Most important step in meeting a goal is putting it in writing!

This is not a new revelation. But, if it is so critical, then why are so few people giving this step its due credit?

We believe the project management products of yesterday became so complex that soon managing the software became as big a task as the project itself. Being overwhelmed by all the bells and whistles and the tedium of data entry to get the project documented will frustrate even the most diligent managers and their teams. This is the problem. JDS Group designed a solution.

ProgixPro from JDS Group is an easy to use, easier to manage, project management tool packaged as an add-on bundle for SalesLogix*
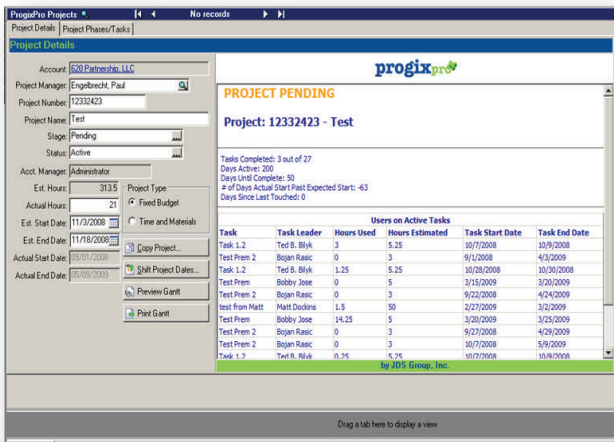
ProgixPro is simple by design!

From the moment you open the application in SalesLogix, you can see the most vital information: No hunting, no fuss. Just the facts.

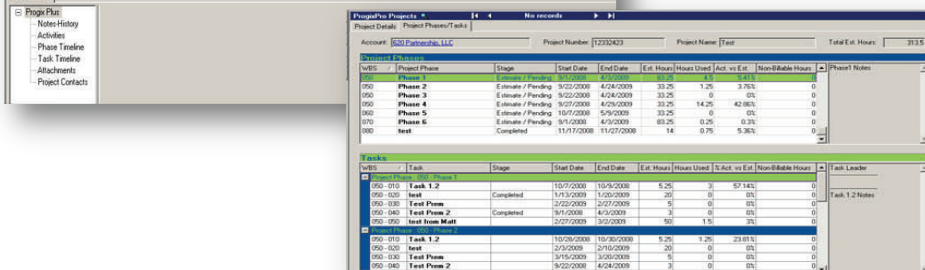Navigate between two primary tabs for a comprehensive overview of any selected project.

Project Details provides an eagle-eye view, showing who is actively engaged in the project, critical elements such as Project Dates, Hours Tally, Status and Stage are clearly visible.

Project Phases and Tasks displays a synchronizing grid to examine the project in greater depth. Click any phase (in the top box) and you are automatically placed in the right group of tasks below.

FEATURES

JDS ProgixPro project management provides powerful capabilities for managing, tracking, and measuring projects

Key Functions
- Manage multiple projects at a single account
- Project number schema can be freeform or configured to auto-populate
- COPY a project from one account to another
- Simple user management
- Pick lists easily managed thru SalesLogix

Manage Projects
- Assign task leaders
- Add task requirement notes
- Track task completion – accountability
- Link attachments relevant to project
- Link contacts associated with project to centralize communication
- Easily navigate between phase and task views
- E-mail project contacts directly from ProgixPro

Project Snap Shot
- Displays complete project overview
- Status snapshot titles BOLD color-changing
- View progress of a project in actual hours
- View progress of a project in estimated hours
- View actual vs. estimated hours of a project

Reporting
- Employee activity report
- Employee project report
- Main projects report
- Professional services report
- Project activity report

Predefined Project Groups
- All Projects
- All Projects estimated to complete in < 30 Days
- Open Projects
- My Open projects
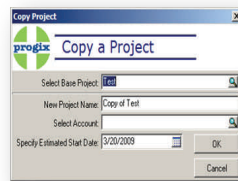- My Projects all assigned tasks

Data Entry
- 3 - Clicks to complete time entries
- Track billable and non-billable
- Time & Materials vs. Fixed Budget time entry using scheduled and unscheduled activities

Looks, Acts just like SalesLogix.

Browse through tabs, laid out exactly as those found in SalesLogix. A truly cohesive product; your team will feel as comfortable using ProgixPro as they do in their day-to-day use of SalesLogix. Tabs, pick lists, and search boxes have the same functionality as those you are already comfortable using.
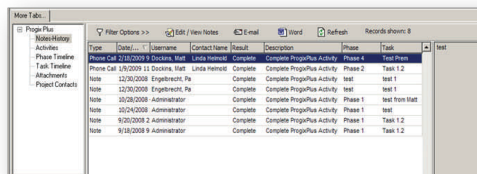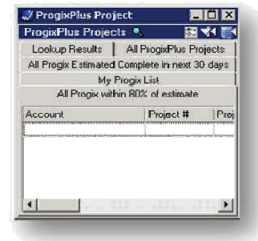

The Reports you need
to deliver the facts.
Simply. Clearly.

Copy Projects and Phases and Shifting Projects and Phases are the tools YOU requested.

Built in Groups help you quickly identify where you need to focus

Project Related Notes, History and Pending in the familiar grid layout.

BENEFITS

Because this product was designed entirely in SalesLogix Architect, much of the same functionality that you will find in SalesLogix carries over to ProgixPro. This not only creates a user-friendly working experience but the learning curve for the end user is minimal. Less time spent on training employees translates into more time being spent on the task at hand.

Project team members and roles can be added for a specific client as well as linking outsourced contacts to a project (i.e. project managers, consultants, attorneys, etc.)

ProgixPro saves you from collecting data about task progress from each team member. If anyone updates a task in ProgixPro, the change automatically becomes visible to you and other people.

Empower executives with the ability to view project variances. ProgixPro can breakdown actual hours vs. estimated hours. Project delays can be analyzed by viewing actual vs. estimated start and end dates.

ProgixPro has customized reports that allow you to easily track each team member's responsibility and evaluate his or her results.

ProgixPro has an integrated time tracking system that helps you to monitor an employee's effectiveness. At any time, you can obtain a general overview and see where your business stands or drill down to a to-do list of a specific employee.

Increasing accountability and operational efficiencies allows for better project planning, all of which is facilitated by having business intelligence at management's fingertips.

COPY a project from one account to another. ProgixPro allows you to first create, then copy the entire project and use as a model for similar projects going forward. ProgixPro also allows you the ability to copy a specific set of phases and tasks.

3 - Click Time Entries allow users to document time, quickly and accurately. Users can further analyze time entries to distinguish between tracking billable and non-billable time.

Flexible time entry using scheduled and unscheduled activities

Projects types can be defined as a time and materials project or fixed budget project.

The User Control Panel gives project managers the ability to grant and deny edit and view rights for all team members. ProgixPro allows users the ability to view and manage projects without leaving the SalesLogix database.

Empower your project coordinators and consultants with independence. Give them a project management tool they will actually use to enter and modify project phases and tasks, to distinguish and monitor billable versus non-billable time accrued though the life of a project, and to quickly master all features of this program without constant IT support.

"Our own consultants were so aggravated when it came time to enter their hours that I decided to take the grudge work out of it. By developing ProgixPro, our consultants now have a more efficient time-entry system, which also has proven to be a great organizational tool with built-in reports that deliver exactly what we need to manage the scope of the project, reduce loss and keep our eye on the ball."

Dennis Synal

President

JDS Group

About JDS Group, Inc

JDS Group Inc. and its principals have been managing highly sophisticated customer relationship management (CRM) and sales force automation (SFA) projects for over 25 years.

While doing so, we felt the frustration in trying to submit to the complexities of other project management applications to manage our own straight-forward needs. JDS's philosophy is this – keep it easy. If it takes a day to create a project profile in a function-overloaded application, that is a day spent NOT getting the project done.

In recognizing the need for simple tools that fills the gaps of integration and communication from the front office through to the back office, JDS Group turned its sights from managing successful projects to developing the tools you must have to do the same. We begin with the simple - but powerful - project management tool, ProgixPro™, JDS will continue to develop new solutions, never losing sight that they must be easy, simple and needed.

For more information, go to:

www.progixpro.com

Contact your certified Sage SalesLogix Business Partner.

Or to find a JDS Authorized Solution partner

Call 866-986-9589

Go to:

http://www.progixpro.com/html/partners.html

To register for an online demonstration to see how ProgixPro can help your business.

Go to:

http://www.progixpro.com/html/demo.html

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