



More Information:

Mark Dresser

(866) 885-7212

[mfdresser@dresserassociates.com](mailto:mfdresser@dresserassociates.com)

# Dresser & Associates Implements Integrated HRMS Solution That Saves Henley Enterprises \$70,000 Annually

## Premier Sage Abra Solutions Provider, Dresser & Associates, Delivers Rapid Return-On-Investment for Franchise Oil Change Organization

Scarborough, ME—August 10, 2009— Dresser & Associates, the country's leading Sage Abra HRMS (Human Resource Management System) solution provider, recently completed an implementation of the software for Henley Enterprises, Inc. saving the company \$70,000 annually over the cost of its former outsourced payroll service. Henley Enterprises owns 60 Valvoline oil change franchises and 5 Aamco Transmission franchises along the Eastern Seaboard.

The company had been using an outsourced payroll service, at the cost of more than \$100,000 each year, but was still required to perform much of the work involved in producing the payroll, including data entry, calculating deductions, and performing pay adjustments.

Dresser & Associates implemented Sage Abra HRMS, providing Henley Enterprises with an integrated in-house solution to meet its HR and Payroll needs. The company's cost to process payroll for its 600 employees in several states dropped from over \$100,000 yearly to just \$30,000. Factoring in the software costs, hardware upgrades, and consulting fees, the company was only \$18,000 from a break-even point after the first year.

"At the end of year two, we'll be up \$40,000. By the end of the third year, we'll be up \$100,000," said Bo Bowditch, human resources manager for Henley Enterprises.

"We've seen many of our clients realize significant savings by bringing payroll in house with Sage Abra Payroll," said Mark Dresser, president of Dresser & Associates. "However, accurate and timely payroll tax processing is also essential, and to ensure it is handled as efficiently as the payroll process, we recommend Sage Tax Filing Services to many of our clients, including Henley Enterprises."

Using Sage Tax Filing Services, Henley Enterprises is saving several thousand dollars each month over the fees it paid its previous service provider, and since the funds are not impounded prior to the due date as they had been, the company has use of those funds for the maximum amount of time.

Employee timesheet data from each location is imported into the Sage Abra Attendance module electronically, eliminating data entry and saving the company one full labor day every week.

"We have the best of both worlds," said Bowditch. "In-house payroll that gives us total control and outsourced tax filing so we don't have to do the paperwork and keep up with the requirements."

### About Dresser & Associates

Dresser & Associates was founded in 1991 as a management consulting firm and became a Sage North America business partner in 1997. Headquartered in Scarborough, Maine, Dresser has regional offices in Georgia, Florida and Kentucky. Dresser is one of the leading National Partners for Sage with customers in 38 states offering Sage Abra HRMS (formerly ABRA Suite), Abra HR and payroll software from Sage North America. They have been named to the Sage Chairman's Club for four consecutive years. Dresser also offers on-going human resource management services on a consultant or outsourced basis, providing consulting services to improve operational and management performance. Dresser is dedicated to the continuing professional success of its customers and business partners. Learn more at [www.dresserassociates.com](http://www.dresserassociates.com) or by calling (866) 885-7212.