



## **NEWS RELEASE**

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### **Light Tower Rentals Improves Revenue and Efficiencies with TrakQuip™ by Corporate Services**

**Baton Rouge, LA – August 27, 2009** – Light Tower Rentals, a provider of self contained lighting rental equipment for oilfield job sites, has implemented TrakQuip™, the premier equipment rental software, by Corporate Services, LLC. The implementation has enabled growth, streamlined reporting and increased revenue opportunities.

Founded in 1994, Light Tower Rentals has enjoyed steady growth. Today they operate 14 locations and offer a wide range of product lines. They are known for quality products and superior service. However, with growth comes challenges. “We were tracking our equipment on paper, which resulted in inefficient billing,” said Ski Condry, Light Tower Rentals’ quality control manager. “Also, with the addition of new offices we started to see some inconsistencies in the way things were tracked.”

A business colleague recommended Corporate Services. “We did look for other options, but there was nothing available like TrakQuip,” said Condry. Light Tower Rentals and Corporate Services worked together to implement TrakQuip. As a result they now have all equipment details in one place that is easily accessible; billings are completed more quickly and with greater accuracy; and newly created utilization reports assist in finding additional revenue opportunities.

“TrakQuip is a quality product that makes my job easier. I now have control over inventory and pricing. We are able to invoice customers immediately and our billings are more accurate. Corporate Services has a very quick turn around on adding new functionality to the product to better to fit my needs,” said Condry.

“We are thrilled with the success that Light Tower Rentals has had with TrakQuip,” said Michael Saint, president of Corporate Services. “Ski and his team also have taken advantage of our classroom training, which they attend annually to learn how all the new features can contribute to Light Tower Rentals success. It is a pleasure to work with a company that has embraced TrakQuip and has used it to improve so many aspects of their business.”

#### **About Corporate Services, LLC**

Since 1993 Corporate Services, LLC has provided premier equipment and rental software applications. First and foremost a service company, Corporate Services’ applications – TrakQuip™ and RTMS Oilfield Rental Tool Management Software – are completely modifiable to a business’ operational needs and integrate seamlessly with leading accounting packages. For more information, please visit [www.corpsservice.com](http://www.corpsservice.com).

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