NexTec Group Furnishes A. Rudin With Sophisticated ERP Solution

Custom Furniture Manufacturer Selects NexTec Group To Implement And Customize Sage MAS 500 Business Management Software

Seattle, WA—September 22, 2009—NexTec Group, a national partner for Sage and Microsoft Dynamics business solutions, announces the implementation of a comprehensive accounting, manufacturing, and distribution system for A. Rudin, based on Sage MAS 500 ERP, Microsoft SQL Server, and Microsoft Visual Basic .Net. A. Rudin is a family-owned manufacturer creating sophisticated, custom-designed furniture for discerning interior designers and quality hotels such as the Bellagio, the Wynn, and the Four Seasons.

The company's previous production and scheduling system was written in a proprietary language that proved difficult to support and maintain. The application was cumbersome to use, difficult to draw reports from, and did not integrate with A. Rudin's billing software.

A. Rudin's long-time business partner, Bob Michlin of MBSG, researched available options and ultimately recommended the company adopt Sage MAS 500 and work with NexTec Group to customize the application to meet the company's unique business requirements. NexTec Group redeveloped the production and scheduling application in Microsoft Visual Basic .Net, integrating it with Sage MAS 500, which serves as the company's financial and operations software.

"NexTec Group was able to customize the software to provide the logic, workflow, and data validation to ensure our business processes are followed," said Evelyn Grinnell, operations director for A. Rudin. "In addition, they helped us to select and configure our network to run our applications smoothly so that we can keep our focus on running our business."

The new application incorporates a number of workflow improvements and adds powerful reporting capabilities courtesy of Microsoft SQL Server Reporting Services. Built using industry-standard tools, the new system is efficient, effective, and highly scalable. Among the efficiencies gained is the automation of routine tasks, such as the generation of tags, labels, order acknowledgements, notices of pending completion, and bills of lading that must accompany each manufacturing work order. By automating these steps, A. Rudin is saving the labor equivalent of one full-time person and has minimized the need to hire additional staff as business continues to grow.

"A. Rudin now has a powerful financial, manufacturing, and scheduling system that is fully integrated and helps the company operate with maximum efficiency," said Joshua Thigpen, general manager with NexTec Group's Pacific Northwest division. "By investing in their technology infrastructure, A.Rudin has a solution that is truly scalable and can adapt to their growing and changing business processes."

"The efficiency gains are huge," Grinnell added. We have eliminated excess overhead and minimized our labor costs. We are 100 percent better off than we were before."

About A. Rudin

For over four generations, A. Rudin has maintained a tradition of fine craftsmanship, using old-world skills to produce custom upholstered furniture for elegant living. A perennial favorite with the trade, A. Rudin's furniture often is featured in Architectural Digest and Elle Décor magazines. The company's manufacturing facility is in Los Angeles, with showrooms in Los Angeles, San Francisco, New York, and Chicago. Learn more at www.arudin.com or by calling (310) 659-2388.

About MBSG

MBSG helps distribution and manufacturing companies automate and streamline systems and workflow. Based in Westlake Village CA, founded in 1998, MBSG provides software consulting, training, design, and implementation. Contact us at (818) 865-1373 or visit www.mbsg.net.

About NexTec Group

Founded in 1994, NexTec Group has a team of more than 70 employees in 6 offices Nationwide. We specialize in providing small, medium and mid-enterprise companies with financial; enterprise resource planning (ERP); Customer Relationship Management (CRM) and Budgeting, Forecasting and Planning solutions tailored to their specific industry and functional needs. We leverage industry standard technologies and integrate our products with best-of-breed reporting and analytical tools to deliver robust, affordable end-to-end application solutions suited to your business. For more information about NexTec Group, our solutions and our technical consulting and implementation services, please visit: www.nextecgroup.com.