Case Study

Deployment and Migration of Regulated Systems in Production at a Fraction of the Cost

Doylestown, PA, October 5, 2009 – Distributed Compliance Solutions L.L.C. (DCS) is the premier compliance hosting company of staff, technology and business process for biotechnology, life science and health organizations. Scalable, economical, and reliable turnkey solutions within state-of-the-art hosting facilities, DCS is making it easier for business to focus on their goals, collaborate with their partners and bring products and services to market earlier.

> '*In an economic downturn, "do more with less" and quick ROI behavior become the norms. But wait, isn't that what open source and SaaS does? As budgets constrict, as headcounts lower - demands on IT will not decrease; they will almost certainly increase. Open source and Software as a Service will all bring IT staff - and end users - the abilities and cost savings they need and the innovation they want...*
> *In a 10-, 20-, or 50- person company, SaaS and open source software can save between 80% and 99% of the current cost. Not only can small companies benefit from moving to SaaS, also very large corporations are now looking at making some radical decisions.*' [1]

In a Gartner Report[2] respondents reported deployment of a production system for controlled content takes on average six to twelve months at a cost of $500,000 or more. In a recent Migration project with Paragon Solutions (www.consultparagon.com), a division of Paragon Computer Professionals, DCS document management systems were configured and deployed from a hosted facility in a matter of days, providing comprehensive regulatory compliance for a global life sciences firm. Hosting cost for the first two years would be under $100,000.[3]

Call it 'Cloud Computing', 'Software as a Service' (SaaS) or just smart business, *hosting* of business critical applications is saving firms time and money in a world of increasing regulations and tighter IT budgets.

www.DCSHostedSolutions.com

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[1] From Article "Economic Climate Will Accelerate Cloud Computing, Cash flow and up-front loading of risk and money are driving more buyers to Cloud Computing" by Rafael Laguna, Chief Executive Officer of Open-Xchange Inc.

[2] Represents 36% of 800 responses to a Gartner Survey of end users across a representative sampling of industries, completed July, 2008.

[3] This is a hosting cost for this customer's needs, actual cost vary with the customer. Content Management applications seats would be an additional charge per month, i.e. 50 users would be under $2,000 per month.