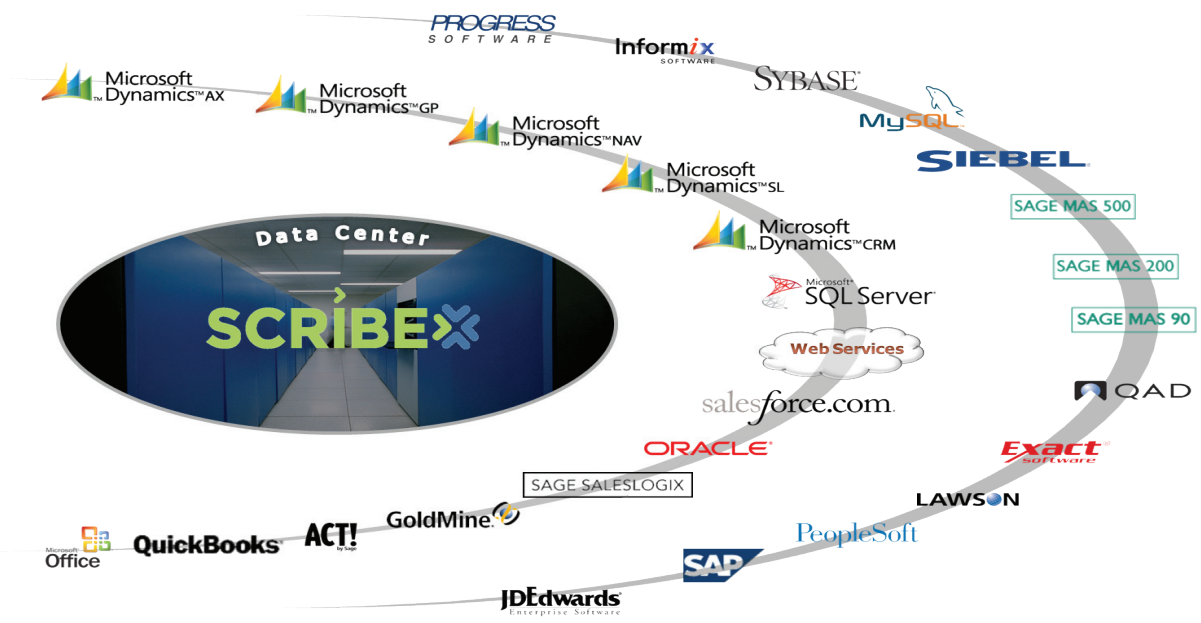# SCRIBE

Scribe Hosting Partner Program

The Scribe Hosting Partner Program is designed to support the unique needs of organizations that deliver integrated hosted or Software-as-a-Service (SaaS) solutions to the market. Because Microsoft Dynamics Applications provide partners and customers the 'Power of Choice' to be deployed on-premise or in a hosted configuration, many Microsoft partners elect to provide hosted Dynamics solutions for their customers. These hosted solutions typically require data migration and integration provided by Scribe's product line. With the introduction of Scribe's Hosting Partner Program Scribe will be able to expand its already dominant presence in the Microsoft Dynamics channel by addressing this growing segment of service providers.

The program is specifically designed for:

❯ Microsoft Dynamics Partners who offer hosted Microsoft Dynamics solutions to their customers either through their own data center or through an outsourced data center.
❯ Traditional hosting companies who offer hosting services to Microsoft Dynamics Partners and their customers.

This comprehensive program includes the following components:

❯ Subscription based pricing with no minimum contract
❯ Scribe Pre-sales 'Proof of Concept' support to ensure customer and hosting partner success
❯ Simple solution provisioning model to ensure flexibility and emphasize ease of deployment for hosting partners
❯ Packaged consulting support options tailored specifically for Hosting Partners

Program Requirements:

❯ Company must be a Scribe Certified or Elite Partner, or a Microsoft Hosting Program Member.
❯ Company must execute a Scribe Hosting Provider License Agreement.
❯ Company must train at least one member of their technical staff to be Scribe Certified.

How do I sign up?

Contact your Scribe Account Executive or Scribe Regional Business Manager at 1.603.622.5109 or email sales@scribesoft.com.