Benefits of paperless productivity solutions

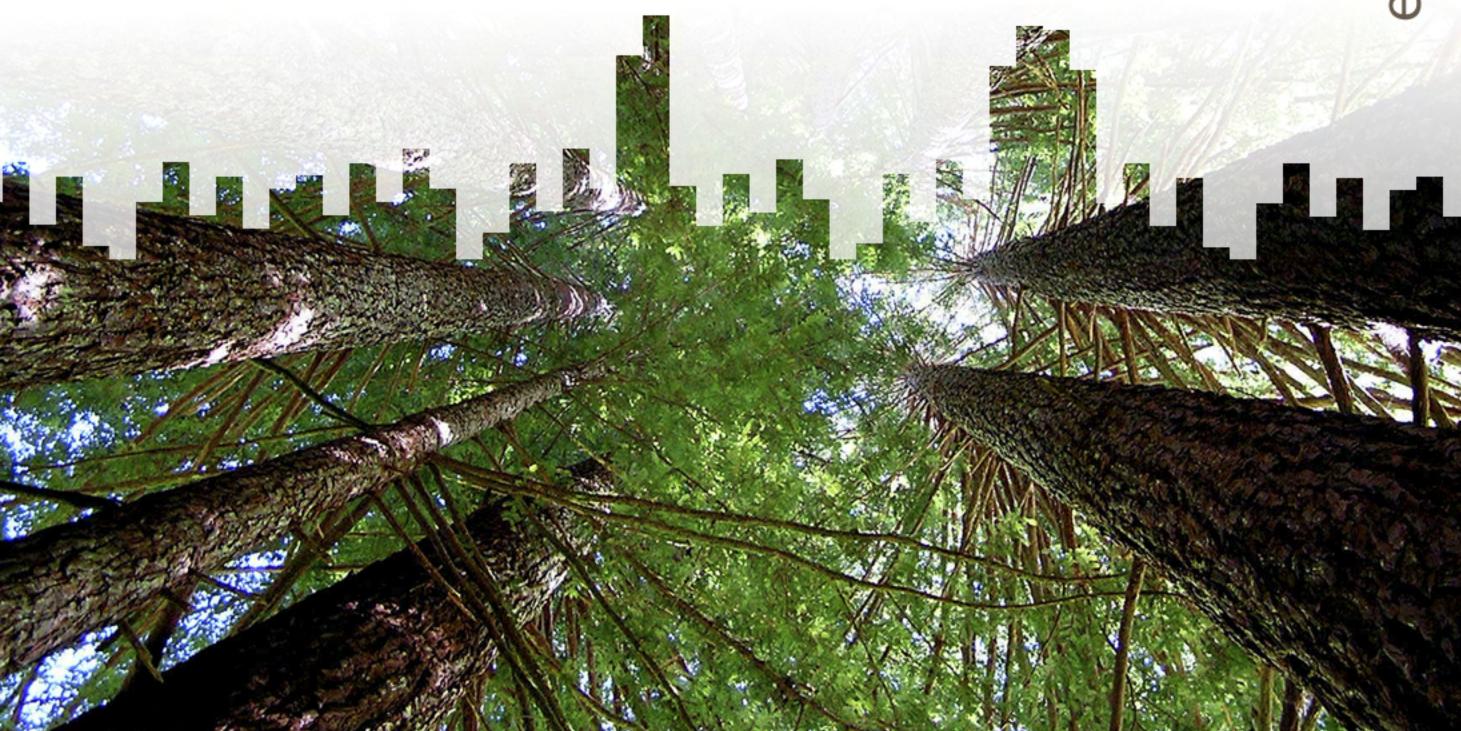
- Eliminate expensive analog stations from the phone system and "POTS" lines from the phone company. Savings: \$50-\$100 per phone line per month forever.
- 2 Significantly reduce inbound and outbound "snail-mail" traffic; down-size and eliminate the mail room.

 Savings: \$1.50 per document.
- Securely sign documents with a secure, encrypted, electronic, pre-scanned physical signature, then send as an E-Fax or encrypted PDF.

 Savings: \$1.50 per document.
- Fax-enable multifunction devices by HP, Canon, Xerox, Sharp, and Konica Minolta, eliminating the need for analog phone-line drops and leveraging the scan capability to send paper faxes quickly.

 Savings: \$50-\$100 per phone line per month forever.
- Eliminate consumables associated with sending out "snail-mail", inter-office mail, and paper fax, as well as receiving paper fax.

 Savings: \$1.50 per document.





Eliminate manual data entry and data entry errors. Capture handwritten and typewritten information automatically and quickly from surveys, forms, invoices, and more.

Savings: \$50-\$100 per phone line per month forever.

- Automatically archive every fax, scan, document, or email, making all type-written and hand-written content fully searchable.

 Savings: \$1.50 per document.
- Convert analog fax machines (even thermal fax machines) into scan-to-PDF devices.

 Savings: \$300 per Multi-Function Device per month for ever.
- Eliminate Iron Mountain bill and associated effort (costs to Iron Mountain as well as additional costs such as employee time, consumables, and paper-centric devices).

 Savings: \$500 and 160 FTE hours per month for every 12 file cabinets.
- Receive access to faxes and "snail-mail" documents from anywhere they receive their email (Outlook, Blackberry, Smart Phone, Lotus Notes, Web). Savings: \$1.50 per paper document sent or received.
 - **6** Every misfiled document is estimated to cost US \$125.00 in lost productivity. >>

(Source: Dr. Nick Bontas, Fortune Magazine)

- On average, professionals spend 50% of their time looking for information. 99 (Source: Gartner Research)
 - 66 15% of all paper handled in a typical business gets lost. ??

(Source: Delphi Group)

C Every 12 filing cabinets require an additional employee to maintain. ??

(Source: GIGA Features)

- 6690% of your company's memory exists on paper. ??
- 6 One tree removes 1 ton of CO2 from the atmosphere every year. Each tree on average produces 17 reams of paper. ??

(Source: Dr. Nick Bontas, Fortune Magazine)