



## **2010 PDI Transportation Seminar**

**January 14-15, 2010  
ARIA Resort & Casino  
Las Vegas, NV**

### **SEMINAR TOPICS INCLUDE:**

**Accident Scene Ethics  
Coverage Issues  
Admissibility & Evidentiary Dilemma  
of CSA 2010 and GPS Data  
Considerations & Strategies for  
Admitting Liability  
Creative Ways to Fight Back Against  
Plaintiffs' Attorneys  
How to Deal with Lack of Training,  
Drug Testing, Retention & Non-  
Compliance  
Expectations of Your Attorney(s) at the  
Scene, During the Discovery & in the  
Courtroom**

## **BRINGING TOGETHER GOOD CLIENTS AND GOOD LAWYERS**

You are cordially invited to attend the 2010 Primerus Defense Institute Transportation Seminar, January 14-15, at ARIA Resort & Casino (Las Vegas, NV). Please honor us by attending the opening cocktail reception on Thursday, January 14<sup>th</sup>, from 6:30 - 8:30 p.m.

In addition to participating in an outstanding educational program, you will be able to meet and network with PDI counsel from nearly 100 cities across the U.S., Canada, and the United Kingdom, all who have been rigorously screened for their commitment to Integrity, Excellent Work Product, Reasonable Fees, Continuing Education, Civility, and Community Service.

The brand new ARIA Resort features over 4,000 guest rooms, including 568 suites, with elevated accommodations, distinctive décor, outstanding amenities and the most advanced guestroom technology in the country. ARIA offers an impressive collection of the world's most critically acclaimed chefs and restaurateurs, as well as entertainment and night life which includes an 1,800 seat theatre and a casino.

If you have any questions about Primerus, please contact Ruth Martin at: (800) 968-221; [rmartin@primerus.com](mailto:rmartin@primerus.com). To register for this Seminar, please click [here](#).

# Agenda



## Thursday, January 14, 2010

6:30 – 8:30 p.m.      **Cocktail Reception**

## Friday, January 15, 2010

7:00 – 7:45 a.m.      **Continental Breakfast**

7:45 – 8:30 a.m.      **Welcome**

Thomas E. Brennan, Esq., Seminar Co-Chair

(Fain Major & Brennan – Atlanta, GA)

Jay R. Downs, Esq., Seminar Co-Chair

(Downs.Stanford – Dallas and Austin, TX)

**Introduction of PDI Transportation Executive Committee**

**Introduction of PDI Transportation Advisory Board**

**Group Introductions**

8:30 – 9:15 a.m.      **Accident Scene Ethics: Dilemmas Faced by the Motor Carrier and its Attorney During Rapid Response to Accidents**

Timon V. Sullivan, Esq. (Ogden & Sullivan – Tampa, FL)

9:15 – 10:00 a.m.      **Coverage Issues, including: Primary vs. Secondary, Default Implications, and Cargo**

Thomas Paschos, Esq. (Thomas Paschos & Associates – Haddonfield, NJ)

10:00 – 10:15 a.m.      **Break**

10:15 – 11:15 a.m.      **The Admissibility and Evidentiary Dilemma of CSA 2010 and GPS Data**

Jeff Davis, Vice President Safety & Human Resources – Jet Express, Inc.

Harry Kimball, Vice President Risk Management – Freymiller, Inc.

11:15 – Noon      **Admitting Liability: Considerations and Strategies**

Brian H. Buddell, Esq. (Brydon Hugo & Parker – San Francisco, CA)

Noon – 1:15 p.m.      **Lunch**

## Agenda CONTINUED



- 1:15 – 2:00 p.m.     **Attorney Panel: Creative Ways to Fight Back Against Plaintiffs’ Attorneys**  
Panelists:  
    Robert A. Zupkus, Esq. (Zupkus & Angell – Denver, CO)  
    Thomas G. Cardelli, Esq. (Cardelli, Lanfear & Buikema – Royal Oak, MI)  
    Sidney W. Degan, Esq.  
        (Degan Blanchard & Nash – New Orleans/Baton Rouge, LA)  
Moderator:  
    Jay R. Downs, Esq. (Downs.Stanford – Dallas and Austin, TX)
- 2:00 – 2:45 p.m.     **How to Prevent and Deal with Lack of Training, Drug Testing, Retention & Non-Compliance w/Other In-House Policies**  
    Richard C. Wuestling, Esq. (Wuestling & James – St. Louis, MO)
- 2:45 – 3:30 p.m.     **Client Panel: Client Expectations of their Attorneys at the Scene, During Discovery & In the Courtroom**  
Panelists:  
    Les Titus, Executive Vice President Claims – Deep South Holdings  
    Travis Ginest, Esq., Senior Claims Counsel – Commercial Truck Claims Management, Inc.  
    John Spiros, Esq., Vice President & Claims Management – Roehl Transport, Inc.  
    Karen Webb, Liability Claim Process Specialist – Coca Cola Enterprises Inc.  
    Raymond McQueen, President – The McQueen Consultancy  
Moderator:  
    Thomas E. Brennan, Esq. (Fain Major & Brennan – Atlanta, GA)
- 3:30 p.m.             **Seminar Wrap-Up & Closing Remarks**