he 2010 Summit Creative Award 16th Annual Call for Entries

DEADLINE: JANUARY 25, 2010

Summit International Awards

The Summit International Awards (SIA) organization is dedicated to furthering excellence in the communications industry. It administers rigorous award competitions throughout the year with the goal of recognizing companies and individuals that go beyond the ordinary.

Throughout its sixteen-year history, the SIA has established itself as the the premier arbiters of creative and communication excellence. Using stringent evaluation criteria and blind judging processes, its competitions reward only those firms truly deserving of special recognition. The SIA organization conducts the Summit Creative Award, the Marketing Effectiveness Award and the Emerging Media Award.



SCA





SIA judges from around the globe participate on our jury panels. They represent small, medium and large firms and universities, and all are tops in their fields. Firms include: Restaurant.com, Wieden & Kennedy, Tribal DDB, Turner Studios, Promoseven McCann Network, Grey Advertising, MWW/Savitt, TBWA/Chiat/ Day, Young and Rubicam, The Art Institute, New York University, Publicité Leo Burnett, Ogilvy & Mather, Saatchi & Saatchi, and XM- Hong Kong.

2010 COMPETITION GUIDELINES



Summit Creative Award®

Small and medium-size agencies and other creative groups throughout the world do a great deal of outstanding work. Yet creative competitions are dominated by large advertising agencies, large clients and large budgets. Since 1994, the Summit Creative Award has enabled creative firms to receive the recognition they deserve. The international competition offers participants a unique opportunity to be

evaluated by their peers and to compare their creative efforts with firms of similar size. Companies and individuals from more than 50 countries and five continents have participated in SIA programs.





Eligibility - The Summit Creative Award® is exclusively for organizations with annual billings below \$30 million. Some organizations are limited to lower maximum billings. There is no

billing limitation for freelance individuals. To determine eligibility for a company that does not fall clearly into one of the categories, e-mail sia@summitawards. com or call 503-

| Organization | Maximum Billings |
|---------------------------------------|-----------------------|
| Advertising Agency | \$30 million |
| Public Relations | \$30 million |
| Advertiser (In-house Marketing Depart | rtments) \$30 million |
| Multimedia Producers | \$30 million |
| Video/Film/Audio Production | \$25 million |
| Web Design/Interactive | \$25 million |
| Animation Company | \$25 million |
| Display/Package Design Company | \$20 million |
| Graphic Design | \$20 million |
| Commercial Art/Photography | \$15 million |
| | |

297-9979. All work submitted must have been completed within the last two calendar years: 2008 and 2009 up through the final deadline. Entries may not have been previously entered in the competition. The Awards may request proof of initial production, publication and/or airdate. A written translation or adaptation must accompany non-English entries. There is no limit to the number of entries a contestant may enter. Some entries may qualify for multiple categories; if so, treat as separate submissions. The Awards reserves the right to reclassify incorrectly classified entries. All entries become the property of the Awards and cannot be returned. We respect and acknowledge the intellectual copyright of the entering firms' creative work and fully protect those rights.

Awarding Winners - Winning entries receive the coveted Best of Show, Gold, Silver or Bronze awards. Judges select Best of Show from among Gold winning entries. Only one Gold winner is selected in a category unless there is a tie. Judges reserve the right to make no award in a category if submissions do not meet their expectations.

Winner Recognition - The Awards is committed to helping winners make the most of their success. Each year, winners are announced by the Summit International Awards through the media and the internet at www.summitawards.com. Winning companies receive a web microsite including searchable meta tags and company profile. The web microsite can include a representational graphic along with description and link to winners' portfolio.

Judging - The Awards conducts a blind judging (entrant company names withheld). Judging season begins in late February and concludes in late March. Entries compete with all submissions in their category and are judged based on their Strength of Concept, Quality of





Execution and Ability to Persuade. Respected creative professionals with a depth of industry experience sit on three judging panels: Design Jury, Broadcast Jury and the Interactive Media Jury. Winners are sent a winner packet by standard mail.

Submission Deadline - Entries must be postmarked by Monday, January 25, 2010. Extensions must be approved; call 503-297-9979 or e-mail sia@summitawards.com.

Entry Fees:

\$65 - Newspaper - Magazine

- Marketing Materials - Collateral Materials

- Outdoor - Direct Marketing - Television - Emerging Media

- Radio

\$85 - PR Programs

- Videos/Films/Non-- Redesign/Rebrand broadcast

- Websites - Interactive Media CD/

DVDs

\$45 Multi-submission Discount

When entering the same TV, Radio, Video, Interactive Media or Website in two or more categories, the first is the regular fee (\$65 or \$85) and second or third is \$45.

Campaign Entries (Mult-item entry):

\$85 Single Medium Campaign

\$135 Integrated/Mixed Media Campaign (all category MM) A campaign entry must consist of at least two separate executions in one medium or at least one execution in two or more media. Campaigns must have been developed with a common theme to be considered a campaign. Campaign (multi-item) submissions miscategorized and entered as single entries will either be separated and considered single entries or reclassified as a campaign.

Student Submissions:

\$25 - Student Single; \$50 Student Campaign

Entrants must be a full or part-time students. Work may be created specifically for the Summit Awards or submitted from prior school projects or competitions. Work developed for paying clients must be entered in other categories using the standard entry fee.

One-person companies may call to see if they qualify for a sliding fee.



REGISTRATION AND ENTRY PREPARATION:

There are two ways to enter: standard mail and on-line using the Summit Store/Upload.

ENTERING ON-LINE

Go to the on-line Summit Store and shop for categories that correspond with your submissions. When finished adding all submissions, select Checkout. After providing address and payment information, and before final confirmation, you will have the opportunity to upload files. Once finished uploading, Bind files and then select Confirm Order. When done, you will receive an order confirmation e-mail. For projects being mailed, attach an Entry Tag, enclose a copy of e-mail confirmation and send to the SIA receiving address. Visit the on-line Summit Store for more details on on-line submitting and entry preparation information.

ENTERING VIA STANDARD MAILTo enter using standard mail, use an Entry Form to indicate categories and to itemize your submissions. Each submission will then have an Entry Tag attached indicating its category and the submission's name.

Entry Tags and Entry Form: (available on-line or via e-mail) For mailed submissions, securely attach an Entry Tag to the front of mounted entries and the back of unmounted entries.

Itemize all entries on Entry Form and include it with items being shipped. If more than one Entry Form is needed, staple them to the first page. Attach an Entry Tag to each piece of a campaign entry, listing the campaign's title, and label 1 of 3; 2 of 3; etc. List campaign entries only once on Entry Form.



Print Entry Preparation:

Two-sided items, such as Brochures and Annual Reports, should be unmounted for ease of handling, with Entry Tag on back.

Mount single-sided items such as Print Advertising, Logos, Stationery, etc. on single-weight black mat board with approx. 1" border. Attach an Entry Tag to front lower right corner.

Logos/Stationery - Please indicate name of the organization and type of product/service using no more than a six-word description (e.g., XYZ Company - Computer networking).

Print Campaigns needing more than one board should be fastened or hinged accordion style (z-fold with black tape binding) or stacked and securely clipped or banded together.

Submit Posters mounted with Entry Tag on front or rolled with Entry Tag on back (be sure tag can be seen when in rolled form). Submit a mounted 8x10 color photo or quality color copy for oversized entries such as displays, promotions, special events, outdoor boards and transit cards. Mount on black mounting board and attach Entry Tag to front lower right corner.

Television/Radio Entry Preparation:

Submit TV/radio entries in one of two ways: Mail courier or Internet upload. To upload files, visit the award's website, login with your user name and password then choose Upload Entries from the user menu. Indicate Upload on Entry Form.

- Television Submit one spot per CD or DVD unless it's a campaign and attach an Entry Tag to case. Name files same as Entry Title on Entry Form. Format entries as executable Windows Media files, Quicktime or MPEG video files.
- Radio Submit one radio spot per CD except campaign entries. Format as MP3 or WAV file. Attach an Entry Tag to the sleeve/ iewel case.



Video/Non-Broadcast/Film Entry Preparation:

Submit DVD or cassette and attach an Entry Tag to protective sleeve.



Website and Emerging Media Entry Preparation:

For live Websites and Emerging Media, submit screen shot with visible URL. For off-line Websites and Emerging Media, submit on CD/DVD with attached Entry Tag.



Interactive Media Entry Preparation:

Submit DVD and CD-ROM entries with attached Entry Tag/ Please specify if Macintosh® or Windows® version on label.



Multi-submission Discount - TV, Radio, Videos, Websites, Interactive Media:

For Television, Radio, Videos, Websites and Interactive Media, when entering the same entry in two or more categories, the first submission is the regular entry fee (\$65 or \$85) and the second or third submission is reduced to \$45.



Integrated/Mixed Media Advertising Campaigns:

All components of an Integrated Campaign or Mixed Media entry must be enclosed in a large envelope or container that

allows all pieces to remain together. Attach an Entry Tag to each enclosed piece specifying the total number enclosed PLUS attach an Entry Tag to the outside of the envelope with the total number of items enclosed.



Public Relations Programs Entry Preparation:

Submit a two-page summary with supporting documentation. Include situation analysis, research findings, execution strategy and evaluation.



On-line Entry:

Visit the on-line Summit Store for more details on on-line submitting and entry preparation information.



Standard Mail:

2010 Summit Creative Award Shipping & Receiving 2533 NW Pinnacle Drive Portland, OR 97229 USA 503-297-9979



Entry Form and Tags:

- 1. Download www.summitawards.com
- 2. E-mail request to sia@summitawards.com.

If more than one package is mailed, note in large letters on each: "Company Name ___of___" (Example: ABC Co. 1 of 2).



2010 CATEGORIES

Use the following Letter/Number and icons to identify the category for each entry. If you are unsure which category is correct for an entry, email us at sia@summitawards.com or call 1-503-297-9979.

Category additions and adjustments react to market and media trends. Be sure to check for the latest changes.



ADVERTISING

Consumer Newspaper

CN 1. Newspaper Campaign (2-4 ads)

CN 2. Full page or larger

CN 3. Fractional page

Consumer Magazine

M 1. Magazine Campaign (2-4 ads)

M 2. Full page or larger

M 3. Fractional page

B2B/Trade Publication

BB 1. Campaign (2-4 ads)

BB 2. Full page or larger

BB 3. Fractional page

Outdoor

O 1. Campaign (2-4 ads)

O 2. Billboard

O 3. Transit/Airport/Subway

O 4. Other Outdoor

Radio (CDs only)

Radio by Sector:

RS 1. Consumer Product/Service NEW

RS 2. Corporate/Public Image NEW

RS 3. Retail NEW

RS 4. Healthcare/Medicine NEW

RS 5. Financial NEW

RS 6. Food/Beverage NEW

PS 9. Public Service Radio NEW

Radio by Budget:

R 1. Campaign (2-4 spots)

R 2. Single spot < \$1,000

R 3. Single spot \$1,000 to \$2,500

R 4. Single spot \$2,500 +

R 5. Best use of Humor

R 6. Best use of Emotion

R 7. Other Audio

Television up to :60

Television by Sector:

TS 1. Consumer Product/Service NEW

TS 2. Corporate/Public Image NEW

TS 3. Retail NEW

TS 4. Healthcare/Medicine NEW

TS 5. Financial NEW

TS 6. Food/Beverage NEW

PS 10. Public Service Television NEW

Television by Budget:

T 1. Television Campaign (2-4 spots)

T 2. Single spot < \$5,000

T 3. Single spot \$5,000 to \$10,000

T 4. Single spot \$10,000 to \$25,000

T 5. Single spot \$25,000 to \$50,000

T 6. Single spot \$50,000 to \$75,000

T 7. Single spot \$75,000+

T 9. Best use of Humor

T 10. Best use of Emotion

Integrated/Mixed Media Ad Campaigns

Must have a common theme.

MM 1. Consumer – Local

MM 2. Consumer - Regional/National

MM 3. Business to Business

MM 4. Not-for-profit

MM 5. Guerrilla Marketing Campaign

MM 6. Complete Branding Package

MM 7. Sales Presentation

MM 8. New Product Launch



MARKETING MATERIALS

Print Items

PM 1. Campaign – B2B (2-4 items)

PM 2. Brochure – B2B Capabilities/Image

PM 3. Brochure – B2B Product/Services

PM 4. Campaign – Consumer (2-4 items)

PM 5. Brochure – Consumer

Capabilities/Image

PM 6. Brochure – Consumer

Product/Services

PM 8. Annual Report – Business

PM 9. Annual Report – Non-profit/Gov.

PM 10. Newsletter

PM 11. Invitation

PM 12. Holiday Card

PM 13. Announcement/Greeting

PM 14. Logo/TM - B2B Product*

PM 15. Logo/TM – B2B Service*

PM 16. Logo/TM - Consumer Product*

PM 17. Logo/TM - Consumer Service*

PM 18. Stationery/Corporate ID*

PM 19. Poster – Single

PM 20. Poster – Campaign (2-4 items)

Collateral/Other

CM 1. Sales Kit/Folder

CM 2. Product Sheet/Flyer

CM 3. Catalog

CM 4. Magazine

CM 5. Signage

CM 6. Book

CM 7. Media/Press Kit

CM 8. Display/POP

CM 9. Trade Show/Display

CM 10. Packaging - Single

CM 11. Packaging - Series or Campaign

CM 12. Covers (magazine, book, DVD, video, etc.)

CM 13. Menu

CM 14. Calendar

CM 15. Specialty Item

Direct Marketing (Direct Mail)

DM 1. B2B - Campaign (2-4 items)

DM 2. B2B – 3-D Single

DM 3. B2B - Flat Single

DM 4. Consumer - Campaign (2-4 items)

DM 5. Consumer – Single

VP 12. Direct Marketing Video



EMERGING MEDIA

EM 1. Online Campaign (2-4 items)

EM 2. Display Advertising

EM 3. Rich Media Advertising

EM 4. Social Media

EM 5. E-Mail - Campaign

EM 6. E-Mail – Single

EM 7. E-Newsletter/Zine

EM 8. Mobile Marketing

EM 9. Blog

EM 10. Podcasts

EM 11. Interactive/Online Marketing

EM 12. Viral Marketing

EM 13. Electronic Greeting/Holiday Card

EM 14. Other Emerging Media

VP 10. On-line Video





Industry Self-Promotion

Includes all materials promoting advertising agencies, graphic designers, video and multimedia producers, etc. These items not eligible in other categories except Individual Specialty categories.

- ISP 1. Campaign (2-4 items)
- ISP 2. Brochure/Mailer/Collateral
- ISP 3. Stationery/Identity*
- ISP 4. Logo*
- ISP 5. Invite/Holiday Card/Announcement
- ISP 6. Print Advertising
- ISP 7. Website
- ISP 8. Interactive Media
- ISP 9. Specialty Item
- ISP 10. Broadcast/Video
- ISP 11. Email
- ISP 12. Other Industry Self-promotion

Best Idea Never Produced

- BI 1. Campaign (2-4 items)
- BI 2. Single Entry

Public Relations Programs

- PR 1. Community Relations
- PR 2. Events
- PR 3 Cause-Related/Sponsorship
- PR 4. Business to Business
- PR 5. Other PR Program

Political/Advocacy

Includes ballot measures, political candidates, propositions and initiatives or general advocacy.

- P 1. Campaign (2-4 items)
- P 2. Print Advertising Single
- P 3. Broadcast Advertising Single
- P 4. Collateral
- P 5. Other Political

Student Submissions

- S 1. Campaign (2-4 items)
- S 2. Brochure/Collateral
- S 3. Logo Design/Corporate Identity
- S 4. Print
- S 5. Broadcast
- S 6. Video
- S 7. Website

Public Service Announcement

Public Service Announcements encourages public support or action for a solution to a problem that is common or of general interest or concern. Public Service's objective is the improvement/betterment of the public's health, education and/or welfare. Not limited to donated media. PSA entries are eligible in PSA and Individual Specialty categories.

- PS 1. Single-medium Campaign (2-4 items)
- PS 2. Multiple-media Campaign (2-4 items)
- PS 3. Brochure/Collateral
- PS 4 Poster
- PS 5 Logo
- PS 6. Stationery/Identity
- PS 7. Newspaper/Magazine
- PS 8. Outdoor/Transit
- PS 9. Radio
- PS 10. Television
- PS 11. Video
- PS 12. Website

Green Marketing

Green Marketing is the marketing and promotion of products/service on the basis of environmental sensitivity.

- G 1. Campaign (2-4 items)
- G 2. Print Advertising Single
- G 3. Broadcast Advertising Single
- G 4. Collateral
- G 5. Website
- G 6. Video
- G 7. Other Green Marketing

Individual Specialty

- IS 1. Copywriting
- IS 2. Art Direction/Graphic Design
- IS 3. Illustration
- IS 4. Photography
- IS 5. Video Editing/Effects
- IS 6. Direction
- IS 7. 3-D Animation
- IS 8. Digital Effects
- IS 9. Flash
- IS 10. Jingle / Music Score
- IS 11. Editorial/Publishing



REDESIGN/REBRAND

(before/after)

- RD 1. Logo
- RD 3. Collateral
- RD 4. Print Advertising
- RD 5. Broadcast
- RD 6. Website
- RD 7. Other Redesign



WORLD WIDE WEB

Note discount when entering same site in two or more categories (see Fees section).

Sector - Web

- WS 1. Website B2B Image
- WS 2. Website B2B Product
- WS 3. Website B2B Service
- WS 4. Website B2 Consumer Image
- WS 5. Website B2 Consumer Product WS 6. Website B2 Consumer Service

Purpose - Web

- WP 1. Microsite
- WP 2. Sales
- WP 3. Entertainment
- WP 4. Recruiting
- WP 5. Training
- WP 6. Education
- WP 7. Portal
- WP 8. E-Commerce
- WP 9. Landing Page
- WP 10. Product Demo
- WP 11. Service
- RD 6. Website Redesign

Specific Target - Web

- WT 1. Educational Institution
- WT 2. Non-profit
- WT 3. Government
- WT 4. Retail
- WT 5. Health/Medicine
- WT 6. Travel/Tourism/Nature
- WT 7. Membership Site
- WT 8. Women's Audience
- WT 9. Men's Audience
- WT 10. Youth Audience
- WT 11. Senior Audience
- WT 12. Community
- WT 13. Games/Game Related
- WT 14. Health/Lifestyle
- WT 15. Movie/Film/Music
- WT 16. Other Website





NON-BROADCAST VIDEO/FILM

Note discount when entering same Video in two or more categories (see Fees section).

Budget - Video

VB 1. < \$5,000

VB 2. \$5,000 to \$10,000

VB 3. \$10,000 to \$25,000

VB 4. \$25,000+

Purpose - Video

VP 1. Corporate Image/PR

VP 2. Government

VP 3. Sales

VP 4. Fundraising

VP 5. Recruiting

VP 6. Training

VP 7. Product/Service Promotion

VP 8. Education/Teaching

VP 9. Entertainment

VP 10. On-line Video

VP 11. Employee Communications

VP 12. Direct Marketing Video

Specific Target - Video

VC 1. Educational Institution

VC 2. Safety/Security

VC 3. Travel/Tourism/Nature

VC 4. History/Biography

VC 5. Health/Medicine

VC 6. Non-for-profit

VC 7. Hobby/Crafts

VC 8. Sports NEW

VC 9. Youth Audience

VC 10. Video for Sale

VC 11. Music/Concert

VC 12. Infomercial

VC 13. Television Program

VC 14. Documentary/Feature

VC 16. Video – Other

INTERACTIVE MEDIA (CD-ROM DVD)

Note discount when entering same disc in two or more categories (see Fees section).

Sector - Interactive Media

IMS 1. Business to Business

IMS 3. Consumer

Purpose - Interactive Media

IMP 1. Corporate Image/PR

IMP 2. Sales

IMP 4. Training

IMP 5. Education

IMP 7. Entertainment

Specific Target - Interactive Media

IMT 1. Educational Institution

IMT 2. Safety/Security

IMT 3. Travel/Tourism/Nature

IMT 4. History/Biography

IMT 5. Health/Medicine

IMT 10. DVD/CD-ROM – Commercial Sale

IMT 11. Interactive Media - Other





\$85

\$135

\$25

\$50

Campaign Single Medium

Student Campaign Entries

Student Single Entries

Campaign Multiple/Mixed (All MM Categories)



ENTRY FORM

Ship packages to:
The 2010 Summit Creative Award
Shipping & Receiving
2533 NW Pinnacle Drive
Portland, OR 97229 USA

Internal use only

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| ENTR | Y INFORM | ATION: List all ent | ries. If you need | additional space, copy form and attach to original. | |
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| ENTR | Y FEES: | | | | |
| | Newspaper | Collateral Materials | | | |
| | Magazine | Direct Marketing | | PAYMENT INFORMATION: | |
| | Outdoor | Marketing Materials | | | |
| | Television | Emerging Media | VISA | Card # | |
| | Radio | 9 | (index) | _ | |
| \$85 | PR Programs | Video/Film/Non-broadcast | | Exp/ Signature: | |
| | Redesign/Rebrand | Interactive Media CD/DVD | | | |
| | Websites | | Check | Please make sure check is payable in U.S. funds to the Summit Creative | Award |
| \$45 | Multi-submission Di | | | and staple to the front of this Entry Form. | |
| | Media or Website in | same TV, Radio, Video, Interactive two or more categories, the first is or \$85) the second and/or third is | <i>r</i> | SIA summ | NIT NATIONAL NS |

| ENTRY TAG | ENTRY TAG |
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