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SUSTAINABLE Oil Palm Plantations

21-22 Jan 2010 | Indonesia
Gran Melia Jakarta

*Policies & Investment Opportunities, Sustainable
Guidelines & Plantation Management*

promotion partners



Day 1 - Thursday, 21 Jan 2010

8:00 Registration & Morning Coffee

9:00 Chairman's Introduction

9:15 **Opening Address Government Plans, Policies & Incentives for Expansion of Palm Oil Plantations**

- Mapping out suitable land area for expansion
- Opportunities in Papua
- Opening up peatlands
- Ensuring sustainability and minimal social impacts

*Ir Achmad Mangga Barani
Director General of Estate Crops
Ministry of Agriculture*

Investment Opportunities & Challenges

9:45 **Opportunities for Developing Palm Oil Plantation in the Region**

- Commitment to sustainability
- Access to land issues

i) **Central Kalimantan**

Agustin Teras Narang, Governor

ii) **Riau Province**

*Herliyan Saleh
Head of Department of Industry and Trade*

10:30 Discussion followed by Coffee Break

11:00 **Legal Issues for Plantation Investments & Resolving Disputes**

- Overlapping claims
- Acquiring land banks or existing palm oil plantations
- Management of land settlement schemes

*Fabian Buddy Pascoal, Managing Partner
Hanafiah Ponggawa & Partners*

11:30 **Managing Complexities in Investing in the Palm Oil Plantation Business in Indonesia - A Tax Perspective**

- What investors need to be aware of with regards to tax issues, compliance, risk
- Structuring share holding ownership
- When things don't work out - exiting the investment - pitfalls to avoid.

*Antonious Sanyojaya
Price Waterhouse Coopers*

12:00 **Funding Availability for Plasma - Nucleus Scheme Programs in Indonesia with emphasis on Oil Palm Industry**

*Sulaiman Arif Arianto, Director
Bank Rakyat Indonesia*

12:30 **Conversion of Forest Land to Oil Plant Plantation**

- Focus on peatland
- Implementation of REDD (Reducing Emissions from Deforestation and forest Degradation) and impact on oil palm expansion projects
- Indonesia's first REDD initiative in Northern Sumatra and its effectiveness
- Recent research on improving modelling of future deforestation

*Ari Wibowo, Senior Researcher
Center for Plantation Forest Research and Development
FORDA*

13:00 Discussion followed by Lunch

Plantation Management

14:15 **Plantation Land Survey & Mapping Management**

*David Miller, Managing Director
PT Miller Bahroeny*

14:45 **Fertiliser Management - Effective Microorganisms for Palm Oil Industry**

*Yasushi Nishibuchi, Technical officer
APNAN*

Market Trends

15:15 **Global Palm Oil Market Dynamics, Trends & Developments**

Speaker to be advised

15:45 Discussion followed by Tea

16:15 **Current Realities on Utilisation of Palm Oil for Biofuels**

*Connie Lo, Senior Consultant
Energy & Chemicals Consulting Asia
Nexant*

16:45 **Palm Oil Plantation Investments in West Africa - Challenges & Opportunities**

*Kwasi Poku, Managing Director
Cort Consultants Ltd*

17:15 Final Discussion & End of Day 1

Day 2 - Friday, 22 Jan 2010

9:00 Chairman's Introduction

Sustainable Practices

9:05 **RSPO Certification : The Process and Pitfalls**

*Dr David Ogg
Control Union Certification, Netherlands*

A crucial 1 hour presentation for oil palm companies who need clear guidance on how to be certified, to demonstrate sustainable management and areas that they may have difficulty in demonstrating compliance. With 10 years of auditing experience in forestry and over the last 3 years in oil palm, David has been concentrating on oil palm assessments and certification. He has visited over 1 million ha of OP, over 100 Palm oil mills and about 25 refineries and downstream processing units.

10:05 Discussion followed by Coffee

10:30 **How Low Can You Go?
Identifying and Maintaining HCV
in Estate Crops**

Bart Van Assen, Executive Director
Gaia Commoditas

11:00 **Carbon Credit Opportunities –
Utilising Oil Palm Bio-Waste Including
Empty Fruit Bunches and Wastewater
to Enhance Both Sustainable Practice
and Profit**

Kyoko Tochikawa
Managing Director/Chief Carbon Advisor
Carbon Partners Asiatica

11:30 **Use of Oil Palm Trunk for
Woodworking/Plywood Production**

Jamal Bafas, *Forest Products Research &
Development Centre, Indonesia*

12:00 **Oil Palm Seed Breeding &
Agriculture Best Practices**

Lim Teong Kwee, Head of Planting Materials
Dami Oil Palm Research Station
New Britain Palm Oil Limited

12:30 **Application of Genome
Technology to Improve Oil
Palm Productivity**

Dr Rajinder Singh, Principal Research Officer &
Group Leader Genomics
MPOB

13:00 Final Discussion. Close of Conference

13:15 Closing Lunch

You will network with

Plantation Cos, Agriculture Industry, Inspection &
Quality Testing Cos, Investors, Plantation Analysts,
Government & Private Financial Institutions,
Commodities traders, Government Officials for
Estate Crops/Agriculture, Palm Oil Associations, Planters

Indonesia remains the choice location for oil palm cultivation. Despite the constant disruptive changes in terms and regulations, plantation companies from across the world including China, India and Malaysia are flocking to Indonesia to acquire additional green fields or existing oil palms plantations.

Since 2007, Indonesia has taken over Malaysia's spot as the world's leading producer of palm oil with a total of approximately 20 million tons of crude palm oil (CPO) production out of which approximately 50% of the plantations belong to Malaysian companies.

Limited agriculture land in Malaysia will continue to make Indonesia attractive for planters to expand their land bank.

While there is interest among planters, there are incidents of investors pulling out of Indonesia oil palm scene simply because of the operational challenges and discouraging returns on investments.

**What are the key criterias to expand in Indonesia?
Is finding the right Indonesian partner the only
solution to long-term success?**

Indonesia has hopes to produce up to 40 million tons of palm oil in the year 2020. According to Ir Achmad Mangga Barani the Director of Estate Crops, Ministry of Agriculture, the world market right now is interested in palm oil, especially for food and contributes 34% of the food oil. In the future it should be 50%. Second, the palm oil is used for biofuel, especially in the European countries.

40 million is a big ambition, as environmentalists and consumer groups campaign to ban palm oil citing unsustainable practices and deforestation reasons. Cadbury New Zealand recently said it would exclude palm oil from its chocolate bars following an uproar by consumers. On the other hand, sustainable palm oil has proved to be a hard sell, with retailers shunning the product due to its higher price over unsustainable oil.

How are palm oil manufacturers responding to this challenge? Throwing woes to the already beleaguered industry is latest announcement from the World Bank to halt funding to the industry until a complete review on the environmental performance of investments in this sector and a clear strategy is put in place.

Whether you are a new investor or already have plantations, CMT's timely **Sustainable Oil Palm Plantation** conference will prepare you for the latest insights on the industry.

- Opening Address by the DG of Estate Crops - What are the Government Plans & Incentives for Encouraging Palm Oil Investments in Indonesia
- Opportunities in Central Kalimantan & Sumatera - two of the choicest locations for plantation
- Resolving disputes from land acquisitions to land settlement schemes
- Awareness on tax and share holding ownership when you establish a JV in Indonesia
- Sustainable practices including utilising oil palm effluents and waste
- RSPO Certification process & pitfalls
- Agriculture Best Practices and application of Genome Technology

and many more

Sign up now and enjoy group discounts, For an updated programme, visit us at www.cmtevents.com. Send your enquiries to Sasha@cmtsp.com.sg

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21-22 Jan 2010
Jakarta, Indonesia

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FEES

The full Registration Fee includes cost of all sessions, luncheon, coffee/tea & documentation.

Conference Fee for 1 Person	Conference Fee for 3 or more* (from the same company)
USD1,295	USD1,095 (MIN SAVINGS OF USD600)

* Terms and conditions apply.

Cancellations, Refunds & Transfers: A full refund will be promptly made for all written cancellations 3 weeks before the meeting. Thereafter, cancellations are not refundable. A substitute may be made at any time.

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CONFERENCE VENUE

CMT has arranged special discounted room rate at USD 100 nett (Single/Double) per room per night inclusive of daily Buffet Breakfast (subject to room & rate availability) for delegates at **Gran Melia Jakarta**. Please reserve your room with the hotel directly, providing full credit card number and expiry date to:

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Cut-off date: 18 December 2009

CMT'S UPCOMING EVENTS

AgriBiotech & Markets Crop Protection

KUALA LUMPUR, MALAYSIA | 16-17 Nov 2009

"Technology Innovations & Regulatory Framework to Strengthen Sustainable Agriculture"

STEVIAWORLD EUROPE

FRANKFURT, GERMANY | 18 Nov 2009

"Emerging Star in the Sweetener Market - Regulatory, Extraction, Flavor Masking & Supply Issues"

2nd JATROPHAWORLD AMERICAS

MIAMI, USA | 3-4 Dec 2009

"Strategies to Accelerate the Commercialization of Jatropa Business"

BiomassTrade 2010

ROTTERDAM | 11-12 March 2010

"Rise of a new Bio-Commodity for Clean Power Generation"

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