

12th Logistics CIO Forum + Supply Chain Technology Forum

Business Development & Thought Leadership Opportunities

Nowhere else will you find a greater concentration of CIOs from leading Logistics & Transport companies and Supply Chain Directors from major shippers, looking for new technology solutions and willing to talk and do business with you during this Forum

"Outstanding content and terrific networking opportunity for transportation professionals. We clearly intend to be back next year."

Hal Feuchtwanger, Director, Industry Solutions, i2 Technologies

"I signed up again as a Platinum Sponsor for 2010 because the 2009 Forum was great and I got a lot of new business!"

Steve Ferreira, Founder & CEO, Container Shipping Technologies + Ocean Freight Refunds Sponsor, 2009

"Very well done! Well worth sponsoring!"

Mona McFadden, Product Manager, RedPrairie Sponsors, 2009

"This is a great event, bringing together the who's who list of logistics technology leaders"

Jason Richard, Associate Vice President, Infosys

We GUARANTEE your ROI or we give your money back!

- you tell us who to invite
- we give you 1-on-1 meetings with your prospects
- you gain genuine leads
- EVERY attendee is pre-qualified Seniority and purchasing power GUARANTEED



Table of Contents:

What are the Logistics CIU and Supply Chain Technology Forums?	3
Who should sponsor/exhibit & Why does it work?	4
What's Important to You?	5
Exhibition Packages and Floor-plan	6
Exhibition & Meetings Package, Exhibition Only Package and FAQs	7
Major Summit Sponsorship Packages:	8
Speaking & Thought Leadership Packages	9
Targeted Branding and Networking packages	10
Meetings Sponsorship Package	11
Past attendees of the Logistics Technology Forums	12/13/14
FAQs	15

What are the 12th Logistics CIO and Supply Chain Technology Forums?

The Logistics CIO and Supply Chain Technology Forums are the Worlds premier events for CIOs, Vice Presidents of IT and Supply Chain Executives from leading transportation and logistics providers as well as a multitude of well-established shippers.

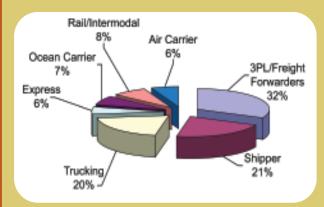
These are two elite events in one location hence hundreds of hand-picked senior executives make these their must-attend Forums - to gauge the pulse of the industry, learn, benchmark, assess the latest solutions and network with the biggest players. All of our delegates are pre-qualified to ensure we get the top executives of the industry's leading firms. We make sure we get delegates only of the highest calibre, by giving them a free ticket worth \$2500 and provide 1 nights free luxury accommodation.

The Logistics CIO and Supply Chain Technology Forums consist of the highest-level presentations from industry CIOs and interactive panel debates, as well as key note presentations to the joint plenary session of the Forums. The presentations are combined with world-class networking and a focused exhibition, attended by delegates of both Forums – a true meeting of the industries elite and an event not to be missed!

EFT is dedicated to providing an informative and intimate conference environment where delegates are open to sharing information and best practices. Given this relaxed atmosphere, The Logistics CIO and Supply Chain Technology Forums offer unrivalled opportunities to share your industry expertise and network with the most senior industry executives.



Attendee Breakdown



"The Logistics Technology Forum was an exceptionally well-run event. The expectations set by the staff were more than exceeded in terms of the quality of the attendees and information delivered. The intimacy of this event lent itself to higher-order conversations that proved valuable to better understand customer needs"

Heather Major, Marketing Strategy Director **Zebra Technologies**

Who Attends?

- CIOs & VPs of IT. & CEOs
- Senior Supply Chain Executives
- Logistics Directors
- Directors, IT & Technology IT Procurement

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Who should sponsor or exhibit at the forum?

Leading IT & Technology service & solution providers for the Transportation and Logistics Industry!

Whether you're looking to gain tangible business leads, maintain relationships with existing clients, or aim to raise awareness of you company's solutions and practices – this event is for you!

Why Does It Work?

The success of the Logistics CIO and Supply Chain Technology Forums is in the format. We hand-pick the audience, which means ONLY the top CIOs, VPs of IT and Supply Chain Executives attend.

These qualified executives receive a free ticket worth \$2500 and we even cover their accommodation for one night.

The event's costs are covered through sponsorship, exhibition and thought leadership participation from suppliers and solution providers to the industry.

This targeted senior attendance means that as a solution provider at the event, every conversation you have is a genuine business opportunity. PLUS with guaranteed one2one meetings with your choice of the delegates and unlimited client invites; the quality and quantity of your networking is guaranteed.

"eyefortransport runs some of the best events
that pertain to Supply Chain Management with a good
balance of topics that pertain to Senior Level IT counterparts
& Operational Supply Chain Executives. If you want to go
where the puck is heading, be a part of these events Great job eyefortransport"

Bill Stankiewicz, Vice President and General Manager **Shippers Warehouse of Georgia**

"It was a pleasure to be part of this event, working with you and your team."

Gopalakrishnan V K
Head of Business Management Group
HCL Technologies

"We were very happy with your organization of this event"

Lynne HuckGlobal Marketing, Transportation Industry, **EDS**

What's Important to YOU?

1 Guaranteeed one2one Meetings with qualified Buyers!

As part of your sponsorship or exhibition package, we will arrange one2one meetings with the delegates of your choice. Beyond your meetings, you'll also have hours of adhoc networking time throughout the conference days at coffee breaks, lunches and the networking party. With every attendee being pre-qualified, every conversation you have will be worthwhile.

2 100% No-risk - 100% No Catch

Your ROI is our key priority. In fact, we're so confident in the quality of our product that if for any reason you feel the event does not meet your expectations, not only will we refund all your investment, but we'll also give you free sponsorship at a future event.

3 2 Elite Forums - I Location

With two elite Forums in one location: The Logistics CIO Forum and Supply Chain Technology Forum – you will have access to CIOs and VPs of IT from the best transportation companies; as well as Supply Chain Executives and Logistics Directors from fortune 500 firms – all people with purchasing power that will make a real difference to your business.

4 Pre-qualified Senior Attendance

Entrance to the Forum is by invitation only, and all delegates are rigorously pre-qualified to ensure they are senior level executives with real decision-making and purchasing power. They even tell us which specific solutions they're currently seeking, so we can shorten your business development cycle even further.

5 You Choose the Delegates – Strategic Targeting

Having trouble meeting a specific company? Want to touch base with an existing client? Tell us who you'd like to meet at the event, and our specialized team will contact them personally, send a complimentary VIP invitation to attend the event and we'll even cover their hotel! This is the ONLY event that will specifically and personally target your top prospects. Bring your existing clients or invite your top prospects and SAVE MONEY by having up to twenty sales meetings in 2 days, in 1 location.

6 Quality not Quantity

These Forums are not large impersonal tradeshows. They are an exclusive, high-level meeting place for senior IT decision-makers from leading Transport & Logistics companies. As such, the exhibition and sponsorship is also strictly limited, and allocated on a first-come, first-served basis. With less competition, your company will really stand out – you will have focussed meaningful conversations with a targeted group of your potential customers.

7 Give a Gift to Your Customers – We'll Pay

You can use the EFT Technology Forum as a free venue to meet with all of your customers and your prospects and you won't need to cover their expenses. Gourmet Meals, Drinks Reception, All-Access Forum Tickets and even 1 night's accommodation will be covered by EFT. You can invite all of your transport & logistics/shipper customers and prospects along for free. They've just got to be approved by EFT as an end-user.

8 Branding worth it's Buck

In a tough economy, unfocussed mass-branding campaigns are a waste of money. At these Forums, your brand, your solutions and your top marketing representatives will have direct exposure to a targeted, hand-picked audience that you've chosen - ensuring real value for money.

9 Valuable Industry Insight

As a sponsor, you'll gain access to the speaking sessions giving you a front-row seat to hear a frank discussion of your customers' needs, frustrations and goals. Furthermore, throughout 2 days of focussed discussion, delegates will be assessing and reconsidering their transportation solutions – looking to you for new alternatives.

10 Experience that Matters

EFT has over 11 years of experience in the Transport & Logistics Industry. Beyond running events, our staff conduct high-level industry research, produce trusted news, write respected industry reports and much more. Our in-depth knowledge means we create events that are at the forefront of the industry, attracting the top executives from leading companies and providing every attendee with a quality experience.



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Exhibition Packages



Exhibition/Meetings Package

An exhibition booth is a great way to increase brand awareness, spread the news about your products and services and, most importantly it is the best place to hold your one2one meetings with your potential customers.

Exhibition Format:

The exhibition area is in the same room as the coffee breaks, lunches and networking party of both the Logistics CIO Forum and co-located Supply Chain Technology Forum. Exhibition booths are kept at a limited number in order that they remain an informative add-on to the delegate experience. The design of these Forums is not in any way like that of a trade show - uniquely, it is a very senior level information gathering and networking event with senior executive level presentations, panel debates, interactive roundtable discussions and a tailored, intimate exhibition area.

New Business Fast:

The show will shorten your business development cycle and save you money in the long run. It will provide you with the perfect opportunity to meet with the industry's senior buyers and the elite, communicate your message, strengthen your brand, generate valuable new leads and close more deals.

Valuable Networking

At the Logistics CIO and Supply Chain Technology Forums, lunches, coffee breaks, drinks receptions, breakfasts and every moment of spare time is dedicated to networking. We will provide a friendly and intimate environment in which you WILL meet everyone you plan to.

"Access to senior level decision makers and influencers was valuable."

Craig Cullinan, VP, TMW Systems

"The quality of the attendees and their interest level in our story. our demo, and offering was much higher than we expected."

Alan Van Boven, Freshstart logisics

Booths strictly limited book now!



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Business Development and Thought Leadership Opportunities:

The Business Development and Thought Leadership Opportunities offered below are designed to help you achieve your own specific goals based on our experience of what works. If you have tried something else that has worked well for you that is not listed below just let us know.

- 1. Exhibition & Meetings Package
- 2. Exhibition Only Package
- 3. Speaking & Thought Leadership Packages
- 4. Targeted Branding & Networking Packages
- 5. Meetings Sponsorship Package



I. Exhibition & Meetings Package

- Five one2one meetings with delegates of your choice
- 8x10ft meetings and exhibition space
- 2 all-access passes for your executives to attend the event
- Your company logo on all conference materials and your company overview in the event showguide
- Opportunity to buy additional discounted all-access passes for \$1,500 (normal price \$2500)

\$6.595

2. Exhibition Only Package

- 8x10ft exhibition space
- 1 all-access pass for your executives to attend the event
- Your company logo on all conference materials and your company overview in the event showguide
- Opportunity to buy additional all-access pass for \$1,500

\$4,595

Please Note: With the high-level attendance and the niche focus of the event, we strongly recommend taking advantage of the meetings opportunities as a way to gain new business and long-term ROI from the event.



3. Speaking & Thought Leadership Packages

ALL Speaking and Thought Leadership Sponsorship Packages Include:

- Unlimited free passes for you to give to your 3PL/Shipper customers or prospects, all attendees must be approved by EFT.
- 8x10ft exhibition and meetings space
- one2one meetings with your choice of attendees
- Meetings with your target prospects
- Exclusive, personal invitations to your top wish list targets
- Branding on website and throughout conference materials
- Opportunity to provide an advertising insert/gift to be given to each attendee at the Forums
- Company overview and logo in show-guide
- Option to purchase up to 2 discounted additional Forum tickets for \$1,500 each (normal price \$2,500)

Premier Sponsorship & Keynote Presentation Slot (only 2 available)

- Opportunity to give a 20 minute keynote presentation to the entire audience of both the Logistics CIO Forum and the Supply Chain Technology Forum
- 5 all access passes for your company respresentatives, including the speaker.
- 20 one2one meetings with delegates of your choice, for additional meetings, please contact us
- ...and everything listed in the previous box

Price: \$35.000





Platinum Sponsorship & Presentation Slot (only 4 available)

- Opportunity to give 20 minute presentation at either the Logistics CIO Forum or the Supply Chain Technology Forum - topic to be approved by EFT
- 3 all access passes for your company representatives, including the speaker
- 15 one2one meetings with delegates of your choice, for additional meetings, please contact us
- ...and everything listed in the previous box

Price: \$25,000

Gold Sponsorship & Panel Speaking Slot

- Opportunity to speak on a 30-45 minute panel session with up to 5 other speakers in a presetation to the joint plenary session of the Forums
- 2 all-access passes for your company representatives, including the speaker
- 10 one2one meetings with delegates of your choice, for additional meetings, please contact us
- ...and everything listed in the previous box

Price: \$20,000

Silver Sponsorship

- Opportunity to speak on a 30-45 minute panel session with up to 5 other speakers in a presentation to either the Logistics CIO or the Supply Chain Technology Forum
 - 2 all-access passes for your company representatives including the speaker
 - 10 one2one meetings with delegates of your choice, for additional meetings please contact us
 - ...and everything listed in the previous box

Price: \$15,000

4. Targeted Branding & Networking Packages

When budgets are tight, unfocussed mass-branding is a waste of money. By putting your brand in front of all of the pre-qualified Forum delegates, you're reinforcing your brand among the relevant executives that have the power and budgets to purchase your product/service. These packages are designed to raise your company's branding recognition amongst the industry's most respected firms and their top executives. The focus is all on you and your brand – making sure everyone knows who you are and what level of business your name is associated with, thus generating high quality leads amongst decision makers from your top prospects.

Bronze Sponsorship

- 2 All- access passes for your company representatives
- 10 one2one meetings with delegates of your choice, for additional meetings, please contact us
- ...and everything listed in the previous box.

Price: \$10,000

Exclusive Champagne Reception Sponsor

- You will be the host for the Champagne Reception, taking place after day 1 of the conference.
- Prominent and exclusive branding in the cocktail area. Opportunity to greet the attendees, distribute literature and make a short announcement
- 10 one2one meetings with delegates of your choice. For additional meetings please contact us.
- 2 all-access passes for your company representatives
- Unlimited free passes for you to give to your 3PL/Shipper customers or prospects, all attendees must be approved by EFT.
- Opportunity to run a prize-draw to collect business cards during reception.
- Branding on the website and throughout the conference materials as the Champagne Reception Sponsor.
- Company logo in the show-guide
- Option to buy up to 2 discounted additional Summit tickets for \$1500 each

Option to add a 8x10ft exhibition space to your package for a discounted price of \$2500 $\,$

Price: \$10,000

Exclusive Welcome Reception Sponsor - **Evening before the conference**

- Prominent and exclusive branding and signage while drinks are served during delegate registration – your logo will be the first thing they see!
- Opportunity to distribute promotional materials
- Opportunity to do a prize draw and collect business cards
- 2 passes for your executives to attend the forum
- 5 one2one meetings with delegates of your choice for additional meetings please contact us

Price: \$8,000

Exclusive Badge Sponsor

- Your company's logo prominently displayed on every single name badge at the event – badges are worn by ALL attendees, sponsors and speakers at all times
- 2 all-access passes for your executives to attend the event
- Unlimited all-access passes for you to give to your clients or prospects, all attendees must be approved by EFT
- Option to add an 8x10ft exhibition space to your package for \$2,500
- 5x one2one meetings with delegates of your choice for additional meetings, please contact us

Price: \$10,000



Sponsor a Forum Lunch (only 1 available)

- Prominent branding in the lunch area
- Opportunity to distribute literature on every place setting
- 2 tickets for your executives to attend the Forum
- Up to 5 all-access passes for you to give to your clients or prospects, all attendees must be approved by EFT
- Option to add a 8x10ft exhibition space to your package for \$1,500

5 one2one meetings with delegates of your choice – for additional meetings, please contact us

 Option to add discounted one2one meetings to your package, please ask for details

Price: \$10,000



- Prominent branding in the coffee break area
- Opportunity to distribute your company literature in the coffee break area1 ticket for your executive to attend the event

Unlimited all-access passes for you to give to your clients or prospects, all attendees must be approved by EFT

Option to add a 8x10ft exhibition space to your package for \$2,500

Option to add discounted one2one meetings to your package, please ask for details

Price: \$5,000

Exclusive Seat Cover Sponsor

- Company logo prominently displayed on every chair in the conference room
- 2 all-access Summit passes for your executive to attend the event
- Option to buy an additional Forum ticket for \$1,500
- Option to add an 8x10ft exhibition space to your package for \$2.500
- 5x one2one meetings with delegates of your choice for additional meetings, please contact us

Price: \$10,000

Exclusive Attendee Bag Sponsor

- Your company logo on the bags given to every attendee, bags to be designed and produced by sponsor
- 1 all-access Forum pass for your executive to attend the event
- Option to add an 8x10ft exhibition space to your package for \$1,500
- Option to buy an additional Summit ticket for \$1,500
- 5 one2one meetings with delegates of your choice for additional meetings, please contact us

Price: \$8,000

Pen Sponsor

- Your logo displayed on pens given to every conference delegate
- 1 ticket for your executive to attend the event
- Option to buy an additional Summit ticket for \$1,500
- Option to add discounted one2one meetings to your package, please ask for details

Price: \$4,000



10

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5. Meetings Sponsorship Package

If your main priority at the event is gaining 1-on-1 contact with your prospective clients, then the Meetings Packages are ideal. Each package contains up to 20 pre-arranged one2one meetings between yourself and delegates of your choice from the attendee list. Each meeting is pre-arranged by eyefortransport and lasts 20 minutes.

How it works - Personal invitations service

Before the event, you provide eyefortransport with a wishlist of prospective clients or companies that you want to meet at the event. Our specialized team then contacts them, and personally offers them a complimentary VIP pass including hotel accommodation. This is the ONLY event that will personally target and invite a list of delegates that YOU provide. The sooner we get your wishlist, the better success rate we have at getting your priority targets to attend.

For other delegates that register online, in the pre-event qualification process we ask which companies they would like to meet and also which types of solutions they are actively seeking. Before the event, we provide you with this information so you can select the hottest leads possible.

On the day of the event, an eyefortransport representative will personally escort your clients to you.

The delegates are strictly limited to 3 meetings each, to avoid the risk of 'meeting fatigue'. This ensures that delegates will be fresh and enthusiastic about your meetings. Sponsors who sign up first get first choice of delegate meetings.



How much?

\$15,000 for 20-meetings package \$8,000 for 10-meetings package

What does a meetings package include?

- Your selected number of pre-confirmed, pre-arranged customer meetings. In 2 days you'll meet personally with ALL of your top prospects.
- Option to host a lunch table on one of the days of the conference.
- One pass for your executives to attend the event to take part in the meetings - a further 2 executives can attend for a discounted price of \$1,500 each.
- Option to add a 8x10ft exhibition space to your package for \$1,500 to gain additional exposure.

How can I get more exposure?

If you want more exposure to the entire conference delegation, you should consider one of our Sponsorship or Exhibition packages. These come with the option to add discounted meetings, giving you the best of both opportunities.

"Meetings provide very good access to high level decision makers who are willing to talk, listen and consider"

Director - Business Development,
Freshstart Logistics



Sample of Previous Attendees:

	Sample of Prev	ious Attendee	S:	
Company	Postion	Company	Postion	
Active Aero Group	CIO	Caterpillar	Global Business Systems	
AFN - Advantage Freight	President		Manager	
Network Agility Logistics	Director, Business Solutions	Caterpillar Logistics	Transportation Systems Strategy Manager	
Agility Logistics	Global Development Manager	Caterpillar Logistics Services	Global Supp;y Chain Manager	
Agility Logistics Agistix	VP – supply Chain Solutions Director, Global Logistics &	Caterpillar Logistics Services	Manager, Transportation IT	
Adresom SACIIE	Forwarding Commercial Director	Caterpillar Logistics Services	Strategy & Bus. Dev. Manager	
Agrocom SACIIF AirNet Systems, Inc	VP, IT systems	CEVA Logistics	IS & S Process Leader	
Alaska Air	IT Director	Champion Logistics	Manager IT	
AM Castle	Director - Supply Chain	Group		
Amcol International	Director – Supply Chain	Concern "Achema Group'		
	Management	CSAV Agency North America	Vice President	
American Casting & Manufacturing	Export Sales Manager	CSX Intermodal	Director, Field Operations	
Corporation		CSX Intermodal	Marketing Director	
American Trucking	Vice President	CSX Transporation	AVP - Site selection &	
Association			Regional Development	
Amino Chariot Management	IT Director	CSX Transportation	Manager EDI, B2B & Procurement eBusiness	
APA Logistics	IT Project Manager	CSX Transportation	Manager, eBusiness	
APL Logistics	Product Development Manager	DesignPac	Import/Export Logistics Manager	
APL Logistics	Sr. Manager Logistics Services	DEW Distribution Services	VP Sales	
Applied Simulation Technologies	Dir. Product Sales & Support	DHL Supply Chain	Director. eCommerce Customer Activations	
Arrow	Vice President	DHL Supply Chain	Program manager – Global Accounts	
Arvato Digital Services	NA Supply Chain Manager	Dimerco	Vice President	
Arvato Digital Services	Senior Director Customer Integration	DIMERCO EXPRESS	USMIS	
ATS Logistics Services	Logistics Services	DSC Logistics	Director - Solutions & Account	
Averitt Express	VP Global Development		Management	
Avnet Electronics	Supply Chain Solutions	DSC Logistics	VP Sales	
	Manager	DSV Air and Sea	Sales Manager	
Avnet Electronics	Dir. Supply Chain Services	EMCC	Logistics Advisor	
Marketing Barrett Distribution	President	England Logistics Evans Distribution	VP Business Development	
Centers	President	Systems	VP Business Development	
Barthco International	Director of Sales - Midwest Region	Exel	Director – Solution Development	
BAX Global	Data Architect	Exel Canada	Senior Director	
BAX Global	Director - Supply Chain Management Technology	Exel Transportation	Director – Technology Solutions	
Becker Logistics	CEO	Expeditors	Vice President	
Bekins Van Lines Co	Director of Business	fedex	Marketing Specialist	
- Citillo Tall Ellico Co	2 Jetor or Basiness		a.neting opeciation	

fedex

fedex

Solutions

& eBusiness

Director Strategic Planning

Canadian National

Railway Company (CN)

Senior Attendees Sample:				
Logistics GIU	Forum Execs.			
OOCL	CIO			
Con-way	CIO			
YRCW	CIO			
Transplace	СТО			
Ruan Transport	CIO			
Operations				
Ryder	CIO			
JB Hunt	CIO			
C.H. Robinson	SVP Transportation			
Worldwide				
Agility Logistics	Executive V.P.			
Sea Star Line	CIO			
AIT Worldwide	Vice President -			
Logistics	Information Systems			
Kelron Logistics	CFO			
Mid-America	CIO			
Overseas				
Forward Logistics	CIO			
Group Creatwide Legistics	CIO			
Greatwide Logistics	CIO			
Active Aero Group	CIO			
Agility Logistics	Executive V.P.			
DSC Logistics	CIO			
Delta Cargo	General Manager			
Mallory Alexander	CIO			
Wheels Clipper	CIO			
Mid-America Overseas	CIO			
Fairrington	CIO			
Transportation	CIO			
Odyssey Logistics	CIO			
Reliance Logistics	CIO			
Primary Freight	CIO			
Services	CIO			
Network Global	CIO			
Logistics (NGL)				
Bekins Van Lines Co	CIO			
Integres Global	CIO			
Logistics				
Panther Expedited	CIO			
Services	CVD Trans			
C.H. Robinson Worldwide	SVP Transportation			
Covenant Transport	Senior VP & General			
OOAGHAHL HAHSHAHL	Senior VP & General			

Manager Solutions

12

Researcher

National Manager - IT

'e1

9	Sample of Prev
Company	Postion
fedex	Senior Manager IT
FedEx Custom Critical	Manager, IT
FedEx Services/FGSCS	Senior Manager – IT
Freight Management	Vice President
Freight Master Logistics	C00
G4S International	Director of IT
Gap	Sales & Services Manager
Genco	Vice President - Supply Chain Solutions
Geodis Wilson	VP, Global Accounts, Supply Chain Services
Grupo Sid	IT Manager/Transport Operations
Hassett Air Express	IT Director
Hassett Air Express	Vice President - Sales
Hendrickson	Manager
Hewlett Packard	Procurement Manager
Hitachi Research	Researcher
Institute	Divertor of Technology
Horizon Logistics, LLC	Director of Technology
IBM	Program Director - Global Logistics
IDS Group	Country Head/Director IT
IDS Group	Manager - Business Applications
Ingram Micro Logistics	Senior Manager Client Engagement
Insight Logistics	President
Intel International B.V.	Operation Manager
J&A Freight Systems	President
J.B. Hunt Transport	Director of Business Solutions
J.B. Hunt Transport	Information System

Hassett Air Express	Vice President - Sales
Hendrickson	Manager
Hewlett Packard	Procurement Manager
Hitachi Research	Researcher
Institute	
Horizon Logistics, LLC	Director of Technology
IBM	Program Director - Global Logistics
IDS Group	Country Head/Director IT
IDS Group	Manager - Business Applications
Ingram Micro Logistics	Senior Manager Client Engagement
Insight Logistics	President
Intel International B.V.	Operation Manager
J&A Freight Systems	President
J.B. Hunt Transport	Director of Business Solutions
J.B. Hunt Transport	Information System Consultant
J.B. Hunt Transport	Senior Vice - President Information Technology
J.D. Irving	Vice President - IT
JD Irving, Limited	Program Manager
Juno Logistics	IT Manager
Juno Logistics	Manager - Marketing & Communications
Juno Logistics	Marketing Communications Manager
KFS Worldwide Logistics	Vice President
KLM Cargo	International Sales Manager
Kuehne + Nagel	Director, Supply Chain Solutions
KYFI Inc./Kentucky	IT Manager

Container Service

	Company	Postion
	Landstar Global Logistics	Vice President
	Littelfuse	Director - Global Logistics
	Lockheed Martin	VP Strategy
	LTD Commoditites	Manager - Procurement & Tracking Department
	Mach 1 Global Services	Executive VP Global Accounts
	Mallory International	IT
	Manna Freight Systems	Director - Information Technology
у	Mannington Mills	SAP Supply Chain Managemen Specialist
	Matson Integrated Logistics	Director - IT
	Matson Navigation Company	Director, E-Commerce
	MBX Logistics, L.L.C.	IT Manager
	McKee Foods Transportation	OBC Project Leader
	menlo worldwide	Project Manager
	Merrill Corporation	Director Corporate IT Development
	Merrill Corporation	Sourcing Manager
	Mitsui & Co	Project Manager
	Modern Freight	General Manager
	Moran Transportation	Senior Technology Systems Manager
	Motorola, Inc	Director Supply Chain Security
	MTI (Research Division of NYK Line)	Senior Reseacher
	MW Logistics	Director - Technology
	NAL Worldwide,LLC	Vice President, Supply Chain Solutions
	National Maritime Intelligence Center	Senior Cargo Analyst
	Nationwide Transportation	Sales/Marketing/ Operations
	New Breed Corporations	VP Transportation
	New England Motor Freight (NEMF)	National Account Executive

Tracking Department
Executive VP Global Accounts
IT Director - Information
Technology
SAP Supply Chain Management
Specialist Director - IT
Director - II
Director, E-Commerce
IT Manager
OBC Project Leader
Project Manager
Director Corporate IT
Development
Sourcing Manager
Project Manager General Manager
Senior Technology Systems
Manager
Director Supply Chain Security
Senior Reseacher
Director - Technology
Vice President, Supply Chain
Solutions Senior Cargo Analyst
Sellior Cargo Allacyst
Sales/Marketing/ Operations
VP Transportation
National Account Executive
National Account Executive
IT Manager Network Administrator
IT Manager Network Administrator President
IT Manager Network Administrator President CFO
IT Manager Network Administrator President CFO Sales
IT Manager Network Administrator President CFO
IT Manager Network Administrator President CFO Sales Senior Project Manager Director
IT Manager Network Administrator President CFO Sales Senior Project Manager Director Director - Logistics
IT Manager Network Administrator President CFO Sales Senior Project Manager Director Director - Logistics Senior Manager - International
IT Manager Network Administrator President CFO Sales Senior Project Manager Director Director - Logistics Senior Manager - International Shipping & Alliances
IT Manager Network Administrator President CFO Sales Senior Project Manager Director Director - Logistics Senior Manager - International

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	Carl Kard Restaura Enesco
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ational	General (

Group

Horizon Logistics, LLC President and CIO VP - Global Supply **APL Logistics** Chain Engineering **Forward Logistics Matson Navigation** CIO **Company Daylight Transport** CIO **ABX Logistics** CEO, America **DIMERCO EXPRESS** President. North America Region **Lakeside Logistics** Vice President, Information Technology **Nussbaum Trucking**, President **Panther Expedited** CIO tt-Ohio Express CIO &M International **Executive Vice** ansportation Inc. President. IT ane Is Able Director - Information Systems LS Services Vice President -Technology Strategy chenker VP of IT ital Logistic Control **VP Information Services** Vice President -Technology Services gram Barge

upply Chain Technology Forum Execs.

National Pasteurized Eggs	CIO
Appleton Papers	Technical Manager - Enterprise Systems
American Woodmark	Logistics Technical Manager
Abbott Laboratories	International Logistics Manager
Baxter Healthcare	Manager - Supply Chain Domestic Transportation
Carl Karcher	Vice President

ion arı Karcner Vice President, estaurants Distribution **1esco** Director - Worldwide Logistics

JI Water Company Vice President, Supply Chain

Vice President - Supply Chain,

eneral Cable

Nexus Distribution

Nexus Distribution

Nexus Distribution

Odyssey Logistics &

Operation Blessing

Operation Blessing

NYK Logistics

OOCL(USA)Inc

International

Technology

Nussbaum Trucking, Inc.

Sample of Previous Attendees:

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Pacer International Pacer Stacktrain **Panalpina**

Panalpina

Panalpina

Panalpina Panduit

Panther Expedited Services **Panther Expedited**

Services **Pathmark**

Transportation **Pegasus Logistics Group**

Penske Logistics PepsiCo

Pitt Ohio Express Port of Tacoma U.S.A.

Primary Freight Services Priority Services PSTS Logistics Purolator Courier R2 Global

Roche Diagnostics

Rock Transfer Rock Transfer & Storage, Inc. roundlake

Ruan Transport Operations

Ryder

Ryder Ryder Ryder Supply Chain Solutions

Ryder Systems Ryder Systems, Inc. Scancom

Schenker AG **Schneider Logistics**

schreiberfoods.com

Director Development Director Info Systems Director - Customer Solutions

Head of US Ground Transportation

Project Manager - IT Services

Senior Vice President Global Supply Chain Systems Manager

CEO

Executive Vice President -Sales & Marketing VP Business Development

Chief Information Officer Strategic Account Executive **Enterprise Business** Architect Director of IT

Midwest Sales Manager

General Manager Joint Managing Director Senior Manager **Executive Vice President** Manager, Strategic Business Ini. (Supply Chain)

Systems Administrator VP HR

Principal Senior Vice President IT

Director - Information Technology **Group Director TMS** Vice President Solutions Manager

Sr.Director IT - HCI IT Manager Customs Clearance Representative Manager IT logistics

Vice President and General Manager

Supply Chain Director

Company

SEKO Global Logistics Shanghai Yida **International Logistics** Sharaflogistics llc Dubai

Shippers Warehouse

Sony DADC

Source Logistics Transfreight

Transfreight **Spectrum Logistics**

Spectrum Logistics Spencers Retail **Sunbury Transport Sunbury Transport Tankstar**

Telamon

The TAQ Organization Towne Air Freight TransGroup Worldwide

Logistics Transportation Insight **Trinity Transport Inc** True Value

TSE Global Logistics **TVS Logistics**

U.S. Cargo U.S. Cargo U.S. Cargo

UPS UPS UPS

LIPS **UPS UPS US Navy USA Truck**

USG

Vice President - IT General Manager

Manager

Vice President & General

Manager Project Manager

President General Manager -Information Technology

Manager, IT Infrastructure Manager - Administration &

Support Services Senior Vice President

Head SCM & Commercial General Manager

Manager of Six Sigma Director - IT

EVP - supply chain business unit and strategy

Chief Information Officer Director of Sales **Executive Director**

Director - IT Supply Chain Analyst

Manager - Inbound Transportation President

Assistant General Manager

Director of IT Lead Systems Developer

Systems Specialist Customer Solutions Group Customer Solutions Provider

Customer Technology Marketing

Solutions Manager Technology Solution Provider

Analyst

VP - Corporate Strategy

Visibility Service Director

Manager - Carrier Operations

General Motors

Gulfeagle Supply ITW Pasiode

Johnson Controls

Kellogg Company

Life Fitness

Marine Harvest McCain Foods USA National Instruments

Nypro

Pacific Sunwear of California **PepsiAmericas**

JC Penney Company Pinnacle Foods Corporation Ranger Group of Companies **Raytheon Missile Systems** Sonv

The Home Depot

Technicolor

Timex True Value United stationers

ViaSat

Walgreen Company

General Manager -Technical Fellow

CFO

National Distribution Manager

Director, Global Logistics **Procurement**

Sr. Mgr. Logistics Operations

Global Logistics Manager

Logistics Director Director of Warehousing

Global Logistics Manager

Senior Director - Global Sourcing & Supply Chain

Operations

Director - Logistics & Trade Compliance

Director - Transportation & Capacity Planning Project Manager

Vice President -Transportation Manager, Logistics

Solutions Project Manager

Logistics,

Director Transportation Senior Manager -

Senior Manager - 3PL Solutions & Carrier

Services IT Mgr - NLR

Director - Transportation IT Director - Supply

Chain Systems Global Transportation & Logistics Manager

Director - Logistics & **Transportation**



www.eyefortransport.com/logisticstechusa

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FAQs:

■ Can I just get one of the free passes?

- No. Only ClOs or equivalent from transport & logistics companies can attend the conference for free. This is how we assemble a focussed, prequalified group of your customers in one place!
- All technology service, solution, or consulting providers must participate as sponsors, exhibitors, meetings representatives, or purchase a solution provider pass directly online to attend.

How can I be sure the delegates will be my prospective clients?

 Unique to other events, this Summit allows you to provide a specific wishlist of prospective customers that we then personally invite to attend the event for free.

How are customer meetings arranged?

- A week before the event, we send you the final delegate list and you rank your top choices for meetings. We then allocate and schedule meetings with the delegates you request. Prior to the conference starting, you will be provided with a timetable of all of your meetings. On the day of the event, an eyefortransport representative will personally introduce you to your meetings clients.

What if the attendees dont want meetings?

 The delegates have been offered free tickets and, free hotel rooms on the condition that they will attend up to 3 of these meetings.

■ What happens if attendees do not show up for their meetings?

 Attendees sign a contract agreeing to these meetings. Their non-attendance results in a charge to them. Any missing meetings from your schedule will be replaced on-site to ensure you have your total number of meetings.

■ Do the attendees get bored of their meetings?

 No. Each attendee attends a maximum of 3 meetings to avoid 'meeting-fatigue.' This means they are ready and enthusiastic for their meeting with you.

How many other Solution Providers will be there?

 The number of solution providers attending is strictly limited to the sponsorship and exhibition packages above. These are limited to ensure a strong 1:5 ratio of vendors to end-users.
 Sponsorship packages are allocated on a firstcome, first-served basis. Call today to discuss your ideal package.

